

## **VERALLIA GROUP**

At Verallia, our purpose is to re-imagine glass for a sustainable future. We want to redefine how glass is produced, reused, and recycled, to make it the world's most sustainable packaging material. We work in common cause with our customers, suppliers, and other partners across the value chain to develop new healthy and sustainable solutions for all. With around 10,000 people and 32 glass production facilities in 11 countries, we are the leading European and the third largest producer globally of glass containers for food and beverages, providing innovative, customized, and environmentally friendly solutions to more than 10,000 businesses around the world. Verallia produced more than 16 billion bottles and jars and achieved revenues of €2.5 billion in 2020. Verallia USA Corporation is responsible for the continued commercial expansion of Verallia's broad array of products in the North America market (U.S. and Canada). To sustain its on-going business and to prepare for future growth, Verallia USA Corporation is looking for a talented, versatile team player to join the company as **Sourcing Manager.** 

# **Position: SOURCING MANAGER**

#### **SUMMARY:**

The Sourcing Manager will plan and oversee the daily operations of the organization with the Director of Operations to ensure smooth operation of all parts of the organization.

## **DUTIES AND RESPONSIBILITIES**

- Forecasts/Sourcing of Glass internationally
  - Compiling direct, indirect and contracted volumes provide a monthly 12 months rolling forecast to each manufacturing country of Verallia group worlwide
  - o In conjunction with manufacturing countries plan production campaigns to ensure sales orders are met.
  - Manage relation with manufacturing countries: sales, logistics and planning teams
  - o In some cases, review and negotiate the costing of glass or decoration
- Local warehouse stock management
  - Ensure that all sales out of warehouses are backed by available or inbound supply from manufacturing countries.
  - o Manage safety stock management process for contracted and core products.
  - o Monitor and track the age of glass and ensure proper FIFO rules are used as well as required reporting.
- New Product Development
  - Work with sales and manufacturing countries to develop new bottle molds.
  - o Follow up on the process steps: quantities, timing, glass trial, industrial production
- Data Management
  - Updating and managing master datas and local datas in SAP for the company's products
  - Working with manufacturing countries to create new palletization as needed by business.
- Support
  - Prepare all required reports and correspondence
  - Coordinate with other support departments such as human resources, finance, and logistics to ensure successful production operations
  - Perform other related duties as required



#### **SUPERVISORY RESPONSIBILITIES:**

None

## **QUALIFICATIONS:**

- Bachelor's degree (B.A./B.S.) in related field or equivalent; MBA preferred.
- 2 years of related experience required.
- Commitment to excellence and high standards
- French Speaking
- Excellent written and oral communication skills
- B2B Industry Experience (Packaging Industry a plus)
- Strong organizational, problem-solving, and analytical skills
- Ability to manage priorities and workflow
- Strong time-management skills
- International/Multinational Experience specifically in logistics
- Advanced Microsoft Office experience

## **COMPETENCIES:**

Analytical - Problem Solving - Change Management - Strategic Thinking - Negotiation - Time Management

LANGUAGE: High proficiency in French and Spanish is a major plus

**VERALLIA USA CORPORATION** Provides the following Benefits: Dental insurance, Health insurance, Paid Time off, Vision insurance, 401K, Profit Sharing, AD&D

Apply: hr.usa@verallia.com

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, or protected Veteran status.