

# ADAM REINHART

adam.michael.reinhart@gmail.com | 5133826530 | Chicago, IL 60614 | <https://www.linkedin.com/in/adam-reinhart/>

## Summary

---

Change consultant and organizational developer with a broad range of international experience leading and developing change, talent, and strategic initiatives. Successfully impacted outcomes across organizational culture, talent development, and business strategy. Versed in change management models including Kotter, Lewin, and McKinsey 7-S. Multilingual in French (fluent), and Spanish (proficient). Expertise includes:

- Client management
- Talent management
- Leadership
- Training & Learning
- Change management
- Coaching leaders & teams
- Employee engagement
- Team collaboration
- Microsoft PPT & Excel

## Education

---

Northwestern University | Evanston, IL

**M.S** in Learning and Organizational Change

*Expected in 12/2024*

**Certification** - Organizational Leadership Coaching Certification

*03/2023*

Kelley School of Business – Indiana University | Indianapolis, IN

**B.S** in Management, International Studies – Summa Cum Laude

*05/2016*

## Relevant Professional Experience

---

Numerator

**Sales Director and Diversity, Equity, & Inclusion**

*2021 - 2023*

- Designed and led a two-day workshop for 11 Account Managers, resulting in the development of new core competencies, responsibilities, and onboarding program
- Led efforts to further embed inclusion into the Numerator culture through cross-functional collaboration, training, and external consultant partnerships
- Partnered with the Talent team on a recruitment strategy redesign and developed cross-departmental leadership training to improve inclusive talent outcomes
- Managed several five-figure projects simultaneously from discovery to finish with the intent to uncover other potential opportunities
- Curated and presented content to C-Suite audiences after identifying their specific business needs and goals and leveraging data-driven insights

Club Med

**Assistant General Manager and other Director Roles**

*2016 - 2020*

- Part of a seven-member team that developed and led a resort-wide culture change initiative and was later chosen to lead the implementation at other North American resorts
- Developed multi-week onboarding and training programs for new team members, focused on skills such as client relations, customer service, team dynamics, and cross-cultural competence
- Worked cross-departmentally to create and program all the resort entertainment
- Managed hotel services and staff in 600-room resort with 700+ employees from over 30 different countries across several international locations
- Responsible for client satisfaction at all levels of the operation
- Led \$250,000 project to redesign and restructure Kids program and facility

## Additional Professional Experience

---

Malomo | **Sales Development Representative**

*2021*

Braze | **Business Development Representative**

*2020 - 2021*

## Other Notable Experience

---

**Division 1 College Varsity Tennis Player**

*Aug 2011 – Jun 2015*

DePaul University and Indiana University Purdue University at Indianapolis (IUPUI)

Team Captain at both universities; 1st Team All-Conference (2015)

**Volunteer Assistant Men's Varsity Tennis Coach, IUPUI**

*Aug 2015 – May 2016*