

Mr. Patrice BARD

Patrice BARD is a Managing Director.

Patrice BARD is considered one of the foremost expert in high-end condominium in Thailand. He is well-respected among consultants, contractors and owners both for his technical knowledge and hand-on approach and successes for difficult challenges.

Personnel Details

Born : March 28, 1970, French
Nationality : French
Language : French / English
Current Position : Managing Director
Working Experiences : 28 Years



Education and Qualification

1996 : ESTP Cachan equivalent to Professional Engineer

Work Experience

- | | |
|--------------------------|---|
| 08/2016 – Present | Bouygues Thai (Thailand) (Bouygues Group) <ul style="list-style-type: none"> • Managing Director |
| 03/2013 – 7/2016 | Bouygues Thai (Thailand) (Bouygues Group) <ul style="list-style-type: none"> • Project Director (reporting to Bouygues Thai MD). <p>: Mahanakorn Project: 314 m tower in Bangkok design and built contract, 140 000 m2, Hotel and luxurious condominium.</p> |
| 09/2010 – 02/2013 | BOUYGUES Construction HO Paris (Batiment International) – Engineering Department <ul style="list-style-type: none"> • Chargé d'affaires (Pre construction works Director)
Leading and coordinating studies for tenders on projects in Africa, England and Thailand |
| 08/2008 – 08/2010 | Bouygues Thai (Thailand) (Bouygues Group) <ul style="list-style-type: none"> • Project Director (reporting to Bouygues Thai MD). |

- : **The North Point Project:** 2 towers (46 and 54 floors, 175 m and 205 m height), luxurious condominium (376 flats, 61 000 m2), in Pattaya for Raimon Land.
(www.raimonland.com) (Euros 46 millions).

Mr. Patrice BARD

01/2006 - 07/2007

Bouygues Thai (Thailand) (Bouygues Group)

- **Project Manager**

: **The Infinity Tower** 35 floors in the center of Bangkok, luxurious condominium (123 flats) for Goldenland 36,000 m2, (Euros 22 millions).

08/2003 – 12/2005

Dragages Hong Kong (Bouygues Group)

- **General Construction Manager**

: **Asia World Expo at CLK**, 134,000 m2 of exhibition center including roads and the New Airport express station. Design and Built Project. (Euros 215 millions) (www.asiaworld-expo.com)

Responsibilities: In charge of the design and construction. Project delivered 2 months in advance.

01/2002 – 07/2003

DRAGAGES et TRAVAUX PUBLICS (Hong Kong) LTD (Bouygues Group)

- **Project Manager**

: **TVB** New TV city at Tseung Kwan Ho, 153,000 m2 of TV studios and offices, (Euros 105 millions).

07/1999 – 12/2001

DRAGAGES et TRAVAUX PUBLICS (Hong Kong) LTD (Bouygues Group)

- **Production Manager/Project Manager**

: **HKU New Medical Complex.** Medical University for the Hong Kong University (Pok Fu Lam) (Euros 92 millions).

09/1998 – 06/1999

BOUYGUES Construction HO Paris – Engineering Department

- **Estimating Engineer** for tendering on international Projects: Africa, Asia and Eastern Europe.

04/1998 – 08/1998

DRAGAGES et TRAVAUX PUBLICS (Hong Kong) LTD (Bouygues Group)

- **Production Manager**

: **CPCS (Cathay Pacific Catering Services) Project.** Hand over to Cathay Pacific and final account with S/C.

Mr. Patrice BARD

11/1997 – 03/1998

BOUYGUES CHINA (Bouygues Group)

- **Production Manager**

: ***Shanghai Links Project, Shanghai, China.***

Construction of 50 Canadian houses with a golf course.

09/1996 – 11/1997

DRAGAGES et TRAVAUX PUBLICS (Hong Kong) LTD (Bouygues Group)

- **Trades Manager**

: ***Cathay Pacific Catering Services (CPCS):***

Construction of a large size catering producing 80,000 meals per day (60,000 m²) within 22 months (Euros 99 millions).

Responsibilities: In charge of architectural trades for coordination, construction and contract management.



Mathilde CASALTA

Audit Senior Manager

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Contact

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With over a decade of experience in finance and auditing, I am a seasoned professional dedicated to driving collaborative successes. My journey in the financial industry commenced at Mazars in Paris in 2013, where I swiftly ascended to the role of Senior Manager. Specializing in the banking sector, I seized the opportunity to relocate to Mazars in Johannesburg in 2019, spearheading the growth of the banking division while overseeing audits for various financial institutions. I have also gained valuable experience in audit coordination of international clients across the African continent, which has not only enhanced my skills but also opened up exciting business opportunities for Mazars. Furthermore, my recent relocation to Bangkok has broadened my global perspective and cultural competence, enabling me to navigate diverse business landscapes with ease.



PROFESSIONAL EXPERIENCES

January 2024 **MAZARS THAILAND** Bangkok
Audit Senior Manager

Sept. 2019 – August 2023 **MAZARS SOUTH AFRICA** Johannesburg
Audit Senior Manager

- **Financial Services Division**
 - External audits and regulatory reviews for various banks, credit institutions and asset managers.
 - Development and growth of the division: team recruitment, trainings, business development
- **International Coordination**
 - Audit coordination of international clients across the African continent.
- **Business Development**
 - French Desk: +2M€ of fees at Africa level through networking and connection with central auditors and French companies.
 - Key Account Management: implementation and monitoring of actions towards Key Account.

Dec. 2013 – September 2019 **MAZARS FRANCE** Paris
Audit Manager

- **Audit assignments**
 - Statutory and consolidated financial statements audit of local and international banks, in local and international GAAP. Various industries / clients: retail banking, corporate banking, investment banking, credit institutions, etc.
 - Internal control review.
 - Review of specific topics: IFRS 9 implementation, portfolio valuation, credit risk model, structured financing, asset quality, etc.
- **Team management** (5 to 12 people)
 - Local teams coordination in different countries (up to 15).
 - Experts coordination (Quantitative, IT, Tax).
- **Other assignments**
 - Training delivery (university and internal).
 - Recruitment interview.
 - Member of internal working group on regulatory issues.

Jan. 2013 – June 2013 **DENJEN&ASSOCIES** Paris
External Auditor - Internship

- Audit assignments in various industries: real estate, IT services, film production, etc.

Jan. 2012 – August 2012 **SUPER U** Cotonou - Benin
Finance Department - Internship

- Implementation of margin profits reporting.
- Writing of procedures, service charters and job descriptions.

Mar. 2009 – June 2009 **MONCTON UNIVERSITY** Moncton - Canada
Entrepreneurship Centre - Internship

- Organisation of events to promote entrepreneurship among students.
- Research on industries presenting entrepreneurship opportunities.



EDUCATION

2010 – 2013 **IAE GUSTAVE EIFFEL, FRANCE**
Master Degree

- Accountancy, Audit and Control

2011 – 2011 **FRIEDRICH-ALEXANDER-UNIVERSITÄT, GERMANY**
Master Degree

- International Business Strategy

2006 – 2010 **HERIOT WATT UNIVERSITY, UNITED KINGDOM**
Bachelor of Arts

- Accountancy and Finance

2004 – 2006 **UNIVERSITÉ AIX-MARSEILLE, FRANCE**
DUT – University institute of technology Diploma

- Corporate Management



SKILLS

French: Native – English: Fluent – German: Limited working proficiency – Thai : Learning

Driving Licence



VOLUNTEER EXPERIENCE

Planète Urgence (Wildlife conservation)

Institut Télémaque (Childrens mentoring)

4L Trophy (Charity rally)

Secours populaire (Distribution of meals to homeless people)



HOBBIES

Certified Advanced PADI Diver

Yoga

Cooking

Travel

KITIMA KITTIKACHORN
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PERSONAL SKILLS & STRENGTH

- **Deep understanding of Thai market, government clients and state enterprises**
- **Ability to create opportunities and lead for large complex solutions**
- **Ability to enhance organization reputation, build brand awareness and unique value proposition to Thai market**
- **Locate and propose potential business deals by contacting potential partners; discovering and exploring opportunity**
- **Close new business deal “The project for information sharing between government agencies those oversees the water resources management and geo-informatics” for HAI under Ministry of Science and Technology.**

PROFESSIONAL EXPERIENCE

Loxley Public Company Limited
Senior Vice President, Business Development

2023- Present

- Develop business development and opportunities for Loxley
- Build strong relationship with key clients and partners

The Federation of Thai Industries
Member of the European Council

2022- Present

- Provide advice, information, recommendations and setting trade and investment strategies to expand economic relations between Thailand and countries in the European region.
- Representatives of the Thai Chamber of Commerce in attending meetings and organizing activities with the government sector, private sector and organizations both domestic and international
- Representatives of the Thai Chamber of Commerce in welcoming government representatives, trade representatives, and trader from Thailand in the European region.

Thai Chamber of Commerce
Member of the European Council

2021- Present

- Provide advice, information, recommendations and setting trade and investment strategies to expand economic relations between Thailand and countries in the European region.
- Representatives of the Thai Chamber of Commerce in attending meetings and organizing activities with the government sector, private sector and organizations both domestic and international
- Representatives of the Thai Chamber of Commerce in welcoming government representatives, trade representatives, and trader from Thailand in the European region.

**The Franco-Thai Chamber of Commerce
Counsellor**

2020- Present

- Provide advice, information, recommendations and setting trade and investment strategies to expand economic relations between Thailand and countries in the European region
- Representatives of the Thai Chamber of Commerce in attending meetings and organizing activities with the government sector, private sector and organizations both domestic and international
- Representatives of the Thai Chamber of Commerce in welcoming government representatives, trade representatives, and trader from Thailand in the European region

**Loxley Public Company Limited
Business Development Vice President**

2017-2023

- Develop business development and opportunities for Loxley
- Build strong relationship with key clients and partners

**Loxley Public Company Limited
Counsellor**

2016-2017

- Develop business development and opportunities for Loxley
- Lead Smart Farming projects with Ministry of Agriculture and Cooperatives
- Lead Smart City for all Loxley Solutions
- Build strong relationship with key clients and partners

**Citibank, Thailand
Vice President, Business Partnership for Card Business**

2015-2016

- Build strong relationship with key partners-Big C, Paragon, Em Quartier, Thai Airways
- Lead Contact Less Card project

**AGT International Co. Ltd.,
Sales Director, Thailand**

2011-2015

- Build strong pipelines in Thailand value of 160 mil USD
- Deliver the sales revenue of water resource management consultancy project in Thailand value of 500,000 USD
- Successfully expand strong funnel in water resource management in Thailand
- Identify key partners and secondary partners in Thailand
- Identify primary account and secondary account

**IBM Thailand Co. Ltd.,
Global Process Services (GPS) Analytics Leader
Senior Sales Specialist-GPS Analytics**

2009-2011

- Build Strong Analytics pipelines in Thailand
- Achieve acquisition and signing business case
- Develop account planning for 10 Top accounts
- Integrate into sales cadence of Daksh/MBPS-GMU in current MBPS Analytics Market of Presence (India, Indonesia, Thailand, Malaysia, Singapore and ME)
- Execute Sales Cadence and track process to provide visibility of pipeline and effective pipeline progression
- Integrate with IBM sales engine-Deploy IBM opportunity management to support analytics BU sales function

**Redpill Solutions (Thailand) Co. Ltd.,
Country Manager, Thailand
Business Development Manager**

2008-2009

- Successful expand Redpill business and strong fennel in Banking and Telecommunication Industry in Thailand
- Deliver sales revenue of SGD 1.2 Million since joining Redpill Solutions
- Manage key clients in Thailand-DTAC, Siam Commercial Bank, Kasikorn Bank, Bank of Ayudha, Thai Military Bank
- Build strong brand and product awareness for Redpill Thailand
- Set up Redpill Thailand office
- Manage and operate Redpill Thailand (Finance, HR, Administration)

**Redpill Solutions PTE LTD., Singapore
Business Development Manager**

2006-2008

- Build strong pipelines and achieve company target revenue with profitable growth
- Develop and manage relationship with key clients in banking and telecommunication industry
- Build strong brand and product awareness for Redpill in Thailand
- Manage risk in business (project consulting, concentration of clients) by diversifying client base & shifting to a mix of consulting, solutions & managed services

**GE Capital (Thailand) Co. Ltd.,
Senior Manager Master Black Belt (MBB)
Quality Lean Six Sigma**

2005-2006

- Coach project leaders to lead cross functional projects by applying project management and Lean Six Sigma Methodology
- Being Thailand Net Promoter Score Leader to drive customer loyalty and customer satisfaction for all GE products
- Being Project Management Leader for Thailand Project Management Office
- Conduct quality training for GE supervisors, managers, senior managers and directors to understand and apply Lean Six Sigma to daily works
- Lead key business initiative assigned by Business Quality Council
- Speak the language of management (time, cost, etc) and help team focus on improvements with high business impact

**Standard Chartered bank Bangkok, Thailand
Product Development Manager, Auto Business
Marketing Manager**

2002-2005

- Develop Auto Refinance Product Program and launched in April 2002
- Develop Campaign Recommendation Document/Marketing proposals
- Discuss and provide value information in order to assist sales/product management
- Analyze and propose the best alternative execution plan to maximize campaign responses according to campaign brief from sales/product management
- Develop execution plan and brief for discussion with all suppliers (i.e. advertising agency, graphic designs, premium suppliers etc) in order to deliver the best quality of work
- Select and recommend the most efficient supplier for each campaign
- Ensure cost of campaign is efficiently controlled within budget
- Cooperate with branding manager to ensure compliance with group branding
- Monitor and implement marketing communication and campaign execution
- Manage and coach direct sales team to deliver assign marketing program

**GE Capital (Thailand) Co. Ltd.,
Quality Black Belt Six Sigma**

2000-2001

- Lead cross functional team and provide strong project management skill
- Accountable for project progress and team result
- Advise team and business apply quality tool to achieve desired results
- Build strong quality awareness throughout the organization
- Train and coach other employees the use of quality tools and process improvement methodology
- Lead key business initiatives assigned by Business Quality Council
- Being a member of VOC committee to drive VOC initiatives

**Suan Thip Co. Ltd.,
Finance and Accounting Manager**

1998-2000

- Managing and controlling finance and budget
- Accountable for cash management
- Dealing and negotiating with suppliers
- Extensively engaged in the planning of marketing promotional campaign

**The Aromatics (Thailand) Public Company Limited
Finance & Budget Analyst**

1996-1998

- Planning and controlling capital and operating budget THB 10,000 Million
- Accountable for projecting and analyzing cash flow
- Successfully implemented SAP financial module for finance project
- Being a coordinator between financial institution and the company

**Bangkok Airways Co. Ltd.,
Flight Attendant**

1992-1993

- Provide world class service to airline passengers

EDUCATION & TRAINING

2022	University of the Thai Chamber of Commerce (6 JAN 2022 - 11 AUG 2022) TEPCOT 14, Top Executive Program in Commerce and Trade
2019-2020	King Prajadhipok's Institute (4 OCT 2019-31 JUL 2020) PRM 19, Advanced Certificate Course in Public Administration and Law for Executives
2018	Navamindradhiraj University (22 JUN 2018-16 NOV 2018) Mahanakorn 6, Senior Executive Course in Metropolis Development Management
2010	IBM Thailand, Bangkok, Thailand Global Sales School (GSS) in Singapore
2002	Standard Chartered (Bank), Bangkok Thailand 5C Training, Super Performance Program, Ideal Process Improvement, Effective Meeting
2000-2001	GE Capital (Thailand) Company Limited, Bangkok Thailand DMAIC I,II,III Six Sigma Quality Training, Change Acceleration Process, DFSS (Design For Six Sigma), E-Business Awareness, Presentation and Leadership Skill, Vision Plus+
1994-1996	Seattle Pacific University, Washington, USA Master of Business Administration (MBA), Major in General Management
1989-1993	Mahidol University, Bangkok, Thailand International Students Degree Program-Bachelor of Arts
1982-1988	Wattana Wittaya Academy, Bangkok, Thailand Associate Degree in Science

Benjamin Lancar

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Business Experience

- Since January 2024 **L'Oréal Thailand, Bangkok, Thailand**
Brand General Manager – Yves Saint Laurent Beauté
- In charge of the Brand offline and online activations
- May 2021-Dec. 2023 **L'Oréal Groupe, Clichy, France**
Chief of staff to Group CEO
- In charge of Group's key governance committees including Group Exco and Extended Leadership Team
 - Coordinating Strategic and Transformation Teams
- June 2019-April 2021 **L'Oréal Groupe, Clichy, France**
Chief of staff to Group Deputy CEO, in charge of divisions and digital
- Strategic review of consumer goods and beauty industry
 - Communication strategy including Investors Relations, Internal and External Communication
- Oct. 2018-May 2019 **L'Oréal Groupe, Clichy, France**
Onboarding as an Internal Auditor
- Several assignments in Asia (Philippines, Hongkong) and the USA
- Sept. 2017-Sept. 2018 **Paris 2024 Olympics & Paralympics Public Authority, Paris, France**
Head of staff of the Interministerial Coordinator
- In charge of the economic and social legacy of the Summer Olympics and the public relation of the Coordinator (national and local authorities, companies, civil society, sports world)
- Jan. 2015-Sept. 2018 **Cour des Comptes, Paris, France**
Senior Auditor at the First Chamber (economy, budget and financial sectors) of the French National Audit Office
- Auditing public banks, financial institutions and government fiscal policy

Internships during ENA degree

- April-July 2014 **EURO 2016 SAS, Paris, France**
Executive assistant of the head of the safety and security unit of the football tournament organized in France
- September 2013 - January 2014 **Haut-Commissariat de la République en Polynésie française, Papeete, Tahiti**
Executive assistant of the Representative of the French government in French Polynesia
- January – May 2013 **French Embassy in Indonesia, Jakarta, Indonesia**
Executive assistant of the Ambassador

Education

- Ecole Nationale d'Administration** Public Administration Dec. 2014
- Two-year intensive program combining high-responsibility internships and examinations
- Sciences Po Paris** School of government May 2012
- Master in Public Affairs
- HEC Paris Grande Ecole** School of Management May 2010
- Master in Sciences of Management, Majoring in Finance

- Exchange student at Red McCombs, School of Business
- Studied Global Marketing, Leadership Issues

Activities and Interests

- **Leadership** – Member of the German Marshall Fund Memorial Fellowship Programme (2017-2018)
- **Teaching** – Lecturer at Sciences Po Paris (Public economic policies) since January 2015 and Zhejiang University (China)
- **Politics** – Former Chairman of the majority party (UMP) youth movement in France from September 2008 to November 2012 ; Elected member of the *Conseil regional d'Île-de-France* (Local Parliament - Paris region) from March 2010 to December 2012
- **Running** – 7 marathons (Paris 2015, 2016 and 2017, New York City 2015 and 2018, Berlin 2016 and Stockholm 2022)
- **Fédération Française de Football** – former soccer referee
- **Interests:** Travelling (Asia, America), reading

Skills

Languages - Fluent in French, English, German (notions in Spanish and Italian)

INTRODUCTION LETTER

I'm Laurent OPPORTUNE, married, 2 children. Full time in Thailand since 1995 I have created and managed a trading company from 1996 until 2017, buying products through South East Asia. Since 2017 I'm owning and developing the companies Prosun farm co., ltd and Prosun Food Co., Ltd. Our companies are SME and we are employing 55 persons. I have been elected at the board of the Lycee Francais during 4 years (from 2008 to 2011) managing the transport comity (2008-2009) and been the treasurer during 2 years (2010-2011). Since 31 May 2023 I'm the chairman of the comity Agro-Agri of the FTCC. I have a large experience working in comity and would be pleased to share it with the board of counselors of the FTCC.



Clément Palos

Senior Legal Advisor

DFDL (Thailand)

RE: Application for Board of Counselors' positions – FTCC Board Election March 2024

BIO

As a French qualified lawyer admitted to the Paris Bar, I spent over four years with international law firms in Paris, honing my expertise in major mining projects in Africa. In 2018, I relocated to Southeast Asia – specifically to Lao PDR, Singapore, and now Thailand. Currently, I advise organizations on their operations in the Asia-Pacific region, with a special emphasis on Thailand and the Mekong area. My primary areas of practice include general contractual and corporate work across diverse industries, but I have a keen interest in the natural resources and infrastructure project sectors. I joined the Bangkok office of DFDL in April 2023.

REASON FOR RUNNING

We are fortunate to be part of a Chamber that encompasses a mosaic of companies of varied sizes and needs. I firmly believe that these differences are our strength, and preserving this diversity is paramount. As a member of the board, I will advocate for broadening our horizons. Beyond serving the French community in Thailand, the French Chamber should continue to build bridges with business communities overseas and endeavor to become more deeply integrated within the regional milieu. Cross-border initiatives are crucial not only for promoting Thailand to businesses and entrepreneurs established in other ASEAN countries but also for fostering our community's integration on a regional level. Additionally, I am a staunch believer that the strength of our community lies in regular gatherings and face-to-face interactions. As a member of the board, I will encourage the creation of new discussion forums to unite our community.

I am looking forward to being part of the Board, sharing my knowledge and expertise, contributing to the further integration of the French businesses in Thailand and the region, and bringing my energy to support the various initiative of the Chamber and its members.

Clément Palos

MEMBERSHIPS APPLICATION - FRANCO-THAI CHAMBER OF COMMERCE

Company: Jagota Brothers Trading Co., Ltd

Logo: JAGOTA



Contact: Jean-Boris ROUX, Chief Strategy Officer

Mobile/Whatsapp: +66 89 983 1663 / www.jagota.com

Career summary:

Jean-Boris Roux is Chief Strategy Officer at Jagota Brothers Trading, a major importer & distributor of food & beverages based in Thailand and operating within Southeast Asia. JB takes care of strategy, international growth, new business development, JV & M&A projects and guides the group's efforts for people development.

A French national, JB started his career over 25 years ago holding management positions in various industries (Club Med, Shell, EDF). In 2003, he moved to Cambodia as country MD for RMA Group, a conglomerate specialized in automotive distribution, hospitality and engineering services. During that time, he served for 5 years as president of the French-Cambodian Chamber of Commerce and also French Foreign Trade Advisor (CCE). JB Roux subsequently went on to lead the group in Vietnam before moving to the Bangkok headquarters as Vice-President Hospitality where he sat on several company boards in Thailand, Singapore, Myanmar and Cambodia. He met Jagota's CEO early 2021 and decided to join him soon after.

JB Roux graduated in France with a master's degree in business administration and is also a certified director from IOD Thailand and a certified professional coach. He is bilingual in French & English, fluent in Cambodian, and also speaks Thai & German. JB is married and has two children, a daughter in medical university and a son in IT engineering school, both studying in Paris.

Reason to apply:

I have been the FTCC's honorary secretary for the past 2 years now and it has been a pleasure to serve the chamber and its members together with the other board members. In a short period of time, the FTCC has significantly grown, thanks to a vibrant team (board + FTCC director & staff), rising number of members, quality partners, active committees, attractive events, valuable trainings, etc. Today, the FTCC is playing a more important and visible role in the economic landscape in Thailand. It has been an honor for me to participate in this thriving adventure and I wish to officially express my interest and enthusiasm in renewing my position as a member of the board.

Serving on the board has been an incredibly rewarding experience, and I am eager to continue contributing to the growth and success of our chamber and its members. Over the past term, I have had the privilege of collaborating with fellow board members and stakeholders to develop strategic initiatives and foster economic development. Together, I believe we have achieved significant milestones and made tangible impacts on the businesses and individuals we serve.

As a dedicated member of the board, I am committed to leveraging my skills, experience, and passion for our community to continue driving positive change. I will remain deeply invested in supporting our chamber's mission. I believe that, together with my colleagues, we can build upon our past successes and achieve even greater heights in the future.

Warm regards,
Jean-Boris ROUX

Laurent PESQUET

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GENERAL SUMMARY

I have twenty five years of international experience with EssilorLuxottica. I worked in Asia, the United States of America and Europe in the Rx (prescription) or Mass Production environment and achieved key strategic objectives on new technologies and business segmentation.

Through these experiences in Engineering and Operations, I have strengthened my management and leadership skills, developed strong techniques and expertise in implementing change.

PROFESSIONAL EXPERIENCE

2013-present
AEL

EOLT LABORATORY DIRECTOR

ESSILORLUXOTTICA – Asia Export Laboratories, Bangkok (Thailand)

- Lead the largest Group ISO-Medical Rx Laboratory manufacturing 24 million of lenses. In charge of all department heads, overseeing 2,000 employees and a budget of 54M\$/year.
- Manage social relationships with union representatives.

2018-2023
AEL

MANUFACTURING EXCELLENCE MANAGER

ESSILORLUXOTTICA – Asia Export Laboratories, Bangkok (Thailand)

- Part of the regional leadership operations team, overseeing a group of 3,500 employees supplying 40 million prescription lenses per year. In charge of building transversal engineering, introducing new products and technologies in four export laboratories producing 1/3 of worldwide Group Rx sales (EOLT, EMTC, CHLOE & EMIL).
- Built end to end AEL capacity expansion, +15% by 2023 or +6Mion Rx lenses with a 33M\$ investment. Supervise RELIEF Rx workshop layout & engineering design.

2014-2018
BBGR

MANAGING DIRECTOR

BBGR – Europe Operations, Sézanne (France)

- Led an ISO9001&14001/OHSAS 18001 plant manufacturing 8 million of Orma, Transitions semi-finished lenses and high-end molds for the Group. In charge of all department heads, overseeing 300 employees and an investment budget of 3M\$/year.
- Responsible for delivering targets in terms of cost, quality, sustainable development and service rate. Accelerated the “Robotlution” of the plant through Kaizen to improve working conditions and balance the drop of headcount (25% of all employees in 4 years).
- Managed social relationships with union representatives. Developed and coached the executive committee in order to be “change management” leaders.

2010-2013
DOF

CONTINUOUS IMPROVEMENT MANAGER

ESSILOR – France Operations, Vincennes (France)

- Infused Lean Manufacturing mindset with all french Rx laboratories managers and support department heads. Implemented continuous improvement programs in order to boost service, quality and reduce production costs. Managed an investment budget of 2M\$/year.
- Led a department of five engineers implementing new products, process and services

in six French Rx laboratories producing 3 million lenses. Coordinated with French marketing and central engineering teams to execute business strategy.

- PROXIMITY Project Manager aimed to cut down production lead time by half and service optician shops in less than 48h for high end Rx lenses. Facilitated various reengineering, capacity increases, IT and Supply Chain changes. Planned with business volumes ramp-up.

2007-2010
EMPI

MANUFACTURING MANAGER

ESSILOR Manufacturing Philippines Inc. – Mariveles, Bataan (Philippines)

- Led the operations of an ISO9001&14001/OHSAS 18001 plant manufacturing 35 million of Orma and Transitions lenses. In charge of department heads for Production, Maintenance & Continuous Quality Improvement spearheading 700 employees.
- Managed an investment budget of 1M\$/year. Implemented the Added Volume strategy to transform the factory from a premium to a commodity one. Encouraged the employees to develop a low-cost attitude mindset.
- Launched Added Volume production in uncoat & hardcoat. Started a 2 million hard multi coat production from scratch in 2009. Drove local and central cost reduction projects that doubled workshop productivity and achieved HMC full cost below 1\$/lens.

2004-2007
ELOA

NEW PRODUCT PROCESS COATINGS MANAGER

ESSILOR Laboratories Of America - Operations and Technology Group – Dallas (USA)

Coatings

- Collaborated with GERxT and R&D worldwide teams to develop and adapt Rx Technologies to provide ELOA network (106 laboratories) with the latest and best in class Rx equipment and process validated for manufacturing
- Proposed coatings strategy to ELOA upper management. Coordinated with US marketing to validate projects and their financial analysis (1,5M\$/year investment)

2002-2004
OPTODEV

HARD MULTI COAT PRODUCTION SUPPORT ENGINEER

ESSILOR Optodev Inc. – Laguna (Philippines)

- Managed a team of 9 engineers that supports a 1,5Million production of HMC lenses. Assists management for department reorganization (130 people – budget 2M\$).
- Selected and supported local team to achieve factory targets in terms of quality, cost and service rate (HMC global yield +15%, cost -2\$/lens).

1999-2002
GE

HARD COAT PROCESS ENGINEER

ESSILOR Industrial Technology Department – Dijon (France)

- In charge of development and industrialisation of new technologies in different French factories. Led product and process pilots in order to get new product validations
- Responsible for technology transfer in different Asian factories: from machines up to process specifications and acceptance on site in Thailand, China, Philippines and Japan

EDUCATIONAL BACKGROUND

1992-1997

Engineer, Ecole Supérieure de Chimie Organique et Minérale
With industrial report distinction

CERGY-PONTOISE
FRANCE

1988-1991

Baccalaureate, Passy Buzenval High School
With Honours in Chemistry, Maths and Physics

RUEIL MALMAISON
FRANCE

OTHERS

LANGUAGES

French native, English fluent