

**Minutes of the FTCC Annual Ordinary General Meeting  
No. 1/2023  
Thursday 23<sup>rd</sup> March, 2023**

**Time and Place**

The Meeting was held at 18h30 on Thursday 23<sup>rd</sup> March 2023 at Ballroom 1-2, 8<sup>th</sup> Floor, SO/Bangkok Hotel (Sathorn Road).

**Attendance**

There were in total 113 persons attending of which 68 with the right to vote; 9 members represented by a valid proxy given to 9 different attending members, making a total of 68 voting members.

The AGM was presided over by Mr Hubert COLLARIS, Economic Counsellor of the French Ambassador to Thailand, who gave an opening speech. He gave an overview of the economic situation of 2022 and early 2023. Economic recovery of Thailand in 2022 that continues in 2023 even though the war in Ukraine is affecting the worldwide economic perspectives. The balance trade grew by 14% in 2022 reaching 5.2 billion euros, driven by French imports that grew at the fast pace of 14% to reach 3.7 billion euros. French export grew by 4% to reach 1.5 billion euros.

2022 was marked by successful bilateral relationships between our 2 countries. In June 2022 we received a visit from MEDEF International, organized by the CCE and supported by FTCC. The main 2 topics addressed were Transport and Bio-circular green economy which are the 2 pillars of bilateral trade as well as the strategic and economic orientations of Thailand.

In November, the French President, Emmanuel MACRON also visited Thailand. This was the first visit since 2008 from a French President in Thailand.

In January 2023, Olivier Becht, delegated minister of French international trade, visited Thailand. FTCC organized a successful lunch.

January 2023 marked also the launch of the France-Thailand Year Of Innovation.

Mr Hubert Collaris finally thanked the President, Patrice PISCHEDDA as well as the executive committee of the FTCC for their remarkable work and engagement. He also greeted and thanked the new FTCC Executive Director, Severine CLEMENT.

Mrs. Severine Clement, FTCC Executive Director, announced that the quorum was reached and votes on each topic of the Agenda would be valid.

**1. APPROVAL OF THE MINUTES OF THE AGM DATED 23 MARCH 2022**

Mr. Patrice PISCHEDDA requested the attendees with the right to vote to consider and approve the Minutes of the Annual Ordinary General Meeting 2022 by electronic voting.

**The voting attendees granted their approval.**  
(68 ballots in favor, 0 ballot against, 0 abstained)

**2. PRESIDENT'S REPORT**

**1) FTCC ACTIVITIES**

*For more details on the FTCC 2022 activities, please refer to the FTCC Annual Report 2022.*

Mr. Patrice Pischedda highlighted the key figures of the FTCC activities in 2022, which is higher than in 2021: 232 members; 80 events in 2022 including 34 events organized by FTCC and 46 co-promoted. Big effort on social media with 12 288+ followers: FTCC enjoys a great social media presence. 30 clients hosted in our business center and 2 trade fairs promoted.

2022 is a recovery year.

To date we have 210 members, which is better than what we used to have at this time of the year. The objective for 2023 is 280 members.

Video of FTCC 2022 events activity is displayed.

Patrice Pischedda gave a very quick recap review of finance saying that FTCC is back in the green in 2022.

**Vision** for 2023 is shared. Focus will be on the Year Of Innovation as well as:

- Deliver events that bring value to the members
- Develop visibility of members
- Enhance interactions between members within the business community in Thailand
- Develop synergies with the actors of the French eco-system
- Consolidate, engage and federate FTCC team

**Highlight events** for 2023:

- Lunch with BOI Secretary General in April
- Sustainability for Business Forum in May
- Welcome Back Networking Cocktail in September
- Annual Gala dinner on November 17th

Le Booster is developing well and this year we signed agreement with Business France allowing us to host VIE.

### **Committees**

In 2022, The FTCC has 8 Working Committees led by chairpersons:

Committees gather peers to share best practices and promote common interests.

- EUROPEAN AEROSPACE Committee (+TEBA) by Pierre Jaffre and Stefan Molnar
- HR & Strategy Committee chaired by Laurent Landie and Stefano Innocenti
- SEPA Committee chaired by Onanong Pratakphiriya and Nirut Kunnawatch
- SMART LIVING & DIGITAL CITIES Committee that will be split in 3 committees: Construction & Infrastructure chaired by Herve Lemoine & Patrice Bard, Industry Committee and ESG & Sustainability Committee chaired by Martin DIIIY
- SME Committee chaired by Philippe Claire
- F&B Committee chaired by Jean Boris Roux
- AGRI/AGRO Committee chaired by Yann Morel

Patrice PISCHEDDA thanks the FTCC team for their great work as well as the board members for their time.

## **2. APPROVAL OF FTCC ACCOUNTS FOR 2022**

Khun Wannawat Hemachayart as Honorary Treasurer presents the Annual results of 2022:

- 2022 revenues at 16.6million THB mainly coming from Membership, Events & Business support activities. We expect a revenue of 17 million THB in 2023

- Khun Wannawat presents the overall performance of the FTCC since 2019: 2022 is the first year since 2018 that FTCC has profit main reason being the increase of 600 thousand THB in revenue for membership, Business support +1.4 million THB, Trade fairs +480 thousand THB, Events +2.3 million THB tanks to Gala dinner, Communication +370 thousand THB,
- Expenses increased by 3.5 million THB in 2022 to be in line with the revenue
- We landed at 894 thousand THB for 2022
- For 2023 we budget 1.4 million THB profit
  
- On the balance sheet side, no significant change with 2021 and 2022

### **3. APPROVAL OF THE AUDITOR FOR 2023**

Khun Wannawat Hemachayart suggested to the Meeting to approve VAS as an Audit firm for 2024 at **65,000 THB.**

**The Meeting granted its approval.**  
**(57 ballots in favor, 1 ballot against, 2 abstained)**

### **4. ELECTION OF FTCC COUNSELLORS FOR 2023**

- Severine CLEMENT informed that Khun Onanong is leaving her FTCC board counsellor seat and thanks her for her work and dedication in the past years at the FTCC board. Nevertheless, Khun Onanong will remain an active chairperson of the SEPA Committee.
- 7 seats of Counsellors will be renewed during this AGM
- 11 members submitted their application and were called on stage to introduce themselves (1'30) in front of the AGM attendees.

#### **Elected Counsellors (by alphabetical order of company name):**

- |                            |   |
|----------------------------|---|
| 1. Mr. Clement de FOUCAULD | Thales (Thailand) Co., Ltd.               |
| 2. Mr. Floria BLIN         | Artelia Cornerstone Ltd.                  |
| 3. Mr. Hervé LEMOINE       | Dextra Manufacturing                      |
| 4. Mr. Martin DILLY        | Bureau Veritas (Thailand) Ltd.            |
| 5. Mr. Nirut KUNNAWATCH    | Novegion Consulting and Service Co., Ltd. |
| 6. Mr. Patrice PISCHEDDA   | ACOEM Group                               |
| 7. Mr. Philippe CLAURE     | VENTURE Co., Ltd.                         |

#### **Appointment of FTCC Board of Counsellors for 2023**

- |                             |   |                    |
|-----------------------------|---|--------------------|
| 1. Mr. Patrice PISCHEDDA    | ACOEM Group                               | President          |
| 2. Mr. Philippe CLAIRE      | VENTURY Co., Ltd.                         | Vice President     |
| 3. Mr. Hervé LEMOINE        | Dextra Manufacturing                      | Vice President     |
| 4. Mr. Nirut KUNNAWATCH     | Novegion Consulting and Service Co., Ltd. | Vice President     |
| 5. Ms. Wannawat HEMACHAYART | Mazars (Thailand) Ltd.                    | Honorary Treasurer |
| 6. Mr. Jean-Boris ROUX      | Jagota Brothers Trading Co., Ltd.         | Honorary Secretary |
| 7. Mrs. Aline BOULOM        | Accor Asia Pacific Corp. (Thailand)       | Counsellor         |
| 8. Mr. Patrice BARD         | Bouygues-Thai Ltd.                        | Counsellor         |
| 9. Mrs. Kitima KITTIKACHORN | Loxley PLC                                | Counsellor         |
| 10. Ms. Siwaraya SRITIRAT   | Saint – Gobain Thailand                   | Counsellor         |
| 11. Mr. Sebastien BANCE     | Vovan & Associes                          | Counsellor         |
| 12. Mr. Clement de FOUEAULD | Thales (Thailand) Co., Ltd.               | Counsellor         |
| 13. Mr. Floria BLIN         | Artelia Cornerstone Limited               | Counsellor         |
| 14. Mr. Martin DILLY        | Bureau Veritas (Thailand) Ltd.            | Counsellor         |

**No other matter being discussed,  
The Annual Ordinary General Meeting No. 1/2023 was adjourned at 20h00.**