



**Minutes of the FTCC Annual Ordinary General Meeting  
No. 1/2022  
Wednesday 23<sup>rd</sup> March, 2022**

**Time and Place**

The Meeting was held at 18h30 on Wednesday 23<sup>rd</sup> March 2022 at Ballroom 1-2, 8<sup>th</sup> Floor, SO/Bangkok Hotel (Sathorn Road).

**Attendance**

There were in total 83 persons attending of which 52 with the right to vote; 8 members represented by a valid proxy given to 8 different attending members, making a total of 60 voting members.

The AGM was presided over by H.E. Mr. Thierry MATHOU, French Ambassador to Thailand, who gave an opening speech by thanking the FTCC as an active player in French business community. He mention to new project of Roadmap for Thai – France relationship of 2022-2024. Thai investment in France is also growing with the current investors expanding their facilities and developing new projects. He also emphasized that we need to communicate more about French presence. French remains strong in agro food, oil, equipment. French still has trade deficits towards Thailand.

H.E. French Ambassador highlighted 3 priorities of French government in Thailand:

1. France has developed the indo-pacific strategy: think globally, not only Thailand
2. Global issues to be developed: health, environment climate change, plastics, pollution, foods for the future, Infrastructure and connectivity – huge business opportunities for French companies
3. Projet of Innovation year in 2023 around four main sectors to develop in Thailand: Transportation, health, agrotech, circular green and bio economy. He entrusted the FTCC and the CCEF to set up the working groups around these sectors to enhance trade relations and promote bilateral dialogues.

H.E. French Ambassador also emphasized the fact that Bangkok is a main hub but it is important to think of business opportunities outside Bangkok. He ended his address by wishing all a good meeting. He thanked to Mr. Thomas Sanchez for his work hard during his responsibility as President of FTCC.

**1. APPROVAL OF THE MINUTES OF THE AGM DATED 17 MARCH 2021**

Mrs. Justine de Guerre announced that the quorum was reached and votes on each topic of the Agenda would be valid. She requested the Meeting to consider and approve the Minutes of the Annual Ordinary General Meeting 2021, by voting on the ballots.

**The Meeting granted its approval.**

(59 ballots in favor, 1 ballot against, 0 abstained)

**2. PRESIDENT'S REPORT ON FTCC 2021 ACTIVITIES**

*For more details on the FTCC 2021 activities, please refer to the FTCC Annual Report 2021.*

Mrs. Thomas Sanchez highlighted the key figures of the FTCC activities in 2021: 211 members; 40 events organized of which 18 online events 7 offline events; 263 business support requests received; 11 090+ followers on social media.

After this, the President presented the vision for FTCC, has to be a :

- Platform for exchanges
- Platform for contents
- Platform for connections with Thai stakeholders

Mr Thomas Sanchez detailed this vision and reminded the missions of the FTCC.

→ **MEMBERSHIP**

The number of the FTCC members in 2021 was registered at 211.

Most of the members were in the category A (87 companies), 97 companies in Category B and 27 companies in Category C. The FTCC counted 17 Premium members.

For 2022, the President shared that the target was to regather new members, work on customer care and members satisfactions.

→ **NETWORK**

The FTCC organized 43 events (vs. 44 in 2020), of which 18 online events 7 offline events, with 1000+ participants in total. Out of 43 events, we can divide into

- 27 events co-organized with partners
- 16 events organized by the FTCC

A video was showed to recap all the events of 2021.

Besides, the upcoming 2022 events were shared as well. *The target for 2022 is to propose 80 Events, to be a platform of content, to invite high level Thai stakeholders and to continue partnership to co-host event and enhance Regional (CCI FI) expertise.*

→ **BUSINESS SERVICES**

Key Figures

- 263 Business support requests
- 4 trade mission conducted
- 1 company represented for sourcing during 12 months
- 1 project managed for European Union

Its Business Center, provided offices and services to 12 companies in 2021.

The President shared that a new service is available for members : the 'commercial attache' , a shared employee business developer if a company needs temporary or less costly solution for sales development with a French and thai speaker.

For 2022, FTCC wants to develop this 'commercial attache service' , wants to increase Le Booster occupancy rate and develop flexible packages.

→ **ADVOCACY**

Mr Sanchez enhanced the committees gathering pairs to share best practices and defend common interest:

- EUROPEAN AEROSPACE Committee (+TEBA) by Pierre Jaffre and Stefan Molnar
- F&B Committee chaired by Thomas Sanchez
- HR & Strategy Committee chaired by Aline Boulom
- SMART LIVING & DIGITAL CITIES Committee chaired by Patrice Pischedda
- SME Committee chaired by Philippe Claire
- Sustainability Committee chaired by Benjamin Lephilbert
- AGRI/agro Committee chaired by Yann Morel

Besides, FTCC members could do advocacy via the Chamber or its working Committee who will raise the issues through its partner such as Joint Foreign Chambers of Commerce of Thailand (JFCCT) , European Association for Business and Commerce (EABC) or Thai European Business Association (TEBA).

For 2022, The target is to reinforce partnership and cross membership with EABC and JFCCT, boost existing committees publications and visibility, create the SEPA Committee with Thai stakeholders and launch new committee with CFO and production site managers.

→ **HR**

In 2021 90 job adds were posted, 20 jobs position filled and 700 CVs have been published on our website and.

For 2022 , Mr Sanchez said a task force was set up to rethink our support to members with HR challenges . Also, toupport job seekers , workshops were going to be put in place every even month.

→ **Communication**

The President shared 2021 key figures and said that for 2022 the goal was to boost Linkedin and Facebook content and visibility (target of + 30% followers).

→ **Team**

Mr Sanchez presented the team of FTCC and explained a recruitment of Business Coordinator was in process.

Finally Mr Sanchez finished his presentation by showing the evolution of the performance of FTCC that was with negative results in since 2019 but the results for 2021 were better than expected and going in the right direction. The Budget performance for 2022 is positive.

### **3. APPROVAL OF FTCC ACCOUNTS FOR 2021**

Khun Wannawat Hemachayart as Honorary Treasurer reported the Accounts to the Meeting with a strong financial situation overall:

- 2021 revenues at 11.57 Million THB
- Loss of 788K THB
- Promosalons revenue shrank to 5%
- Reduced expenses as much as we can: as 35% cost reduction
- Liability: received in advance – 1.4M THB (SIAL CHINA,...)
- Cash flow position: healthy cash flow: 2021: 12 Million THB, as of Feb 2022 : 7.5M THB
- Still healthy financial situation but to stay alert on the upcoming situation.

Mrs. Justine de Guerre invited the Meeting to vote to approve the FTCC 2021 accounts

***The Meeting granted its approval.***  
(59 ballots in favor, 1 ballot against, 0 abstained)

### **4. APPROVAL OF THE AUDITOR FOR 2023**

Mrs. Justine de Guerre suggested to the Meeting to approve VAS as an Audit firm for 2022 at 62,000 THB.

***The Meeting granted its approval.***  
(57 ballots in favor, 1 ballot against, 2 abstained)

### **5. APPROVAL OF THE MEMBERSHIP FEES SCHEME FOR THE YEAR 2023**

The membership fees scheme for 2023 remains unchanged:

- **Category A:** Ordinary Membership of 29,500 THB
- **Category B:** Ordinary Membership of 15,500 THB
  - o Local headcount < 50 staff
  - o Annual Turnover <100 million THB
  - o Not affiliated to a group with worldwide turnover > 20 billion THB
- **Category C:** Affiliated Membership of 15,500 THB
- **Individuals :** Individuals Membership of 9,500 THB

**The Meeting granted its approval.**

(57 ballots in favor, 1 ballots against, 2 abstained)

#### **6. Approval of new FTCC Honorary Member**

- Ph.D. Parnpree BAHIDDHA-NUKARA Chairman of the Board of Directors Robowealth Mutual Fund Brokerage Securities Company Limited.

**The Meeting granted its approval.**

(57 ballots in favor, 1 ballot against, 2 abstained)

#### **7. ELECTION OF FTCC COUNSELLORS FOR 2022**

- 7 seats of Counsellors will be renewed during this AGM
- 13 Members submitted their application and were requested to introduce themselves to the Meeting.

#### **Elected Counsellors (by alphabetical order of company name):**

- |                             |                                     |
|-----------------------------|-------------------------------------|
| 1. Mrs. Aline BOULOM        | Accor Asia Pacific Corp. (Thailand) |
| 2. Mr. Patrice BARD         | Bouygues – Thai Ltd.                |
| 3. Mr. Jean-Boris ROUX      | Jagota Brothers Trading Co., Ltd.   |
| 4. Mrs. Kitima KITTIKACHORN | Loxley PLC                          |
| 5. Ms. Wannawat HEMACHAYART | Mazars Thailand                     |
| 6. Ms. Siwaraya SRITIRAT    | Saint-Gobain Thailand               |
| 7. Mr. Sebastien BANCE      | Vovan & Associes                    |

#### **Appointment of FTCC Board of Counsellors for 2022**

- |                                 |                                       |                    |
|---------------------------------|---------------------------------------|--------------------|
| 1. Mr. Patrice PISCHEDDA        | ACOEM Group                           | President          |
| 2. Mr. Philippe CLAIRE          | VENTURY Co., Ltd.                     | Vice President     |
| 3. Mr. Gabriel LUBEIGT-HANCHANA | Crédit Industriel et Commercial (CIC) | Vice President     |
| 4. Ms. Onanong PRATAKPHIRIYA    | L'Oréal (Thailand) Ltd.               | Vice President     |
| 5. Ms. Wannawat HEMACHAYART     | Mazars (Thailand) Ltd.                | Honorary Treasurer |
| 6. Mrs. Aline BOULOM            | Accor Asia Pacific Corp. (Thailand)   | Counsellor         |
| 7. Mr. Patrice BARD             | Bouygues-Thai Ltd.                    | Counsellor         |
| 8. Mr. Alexandre KEOSAYAVONG    | AXA Insurance PLC                     | Counsellor         |
| 9. Mr. Benjamin LEPHILIBERT     | LightBlue Environmental Consulting    | Counsellor         |
| 10. Mr. Hervé LEMOINE           | Dextra Manufacturing                  | Counsellor         |
| 11. Mrs. Kitima KITTIKACHORN    | Loxley PLC                            | Counsellor         |
| 12. Mr. Jean-Boris ROUX         | Jagota Brothers Trading Co., Ltd.     | Counsellor         |
| 13. Ms. Siwaraya SRITIRAT       | Saint – Gobain Thailand               | Counsellor         |
| 14. Mr. Sebastien BANCE         | Vovan & Associes                      | Counsellor         |

Mr. Thomas Sanchez thanked all 17 Premium members and the main sponsors of the AGM Meeting (Bangkok Hospital, Dextra, Mazars) as well as other F&B sponsors: Delifrance, Eurofood, Jagota Evian, Pinnacle Gastro, Sibour Wine Integrity, Pernod Ricard, Blue Elephant.

Mr.Thomas Sanchez has come to an end of his mandate as President at the FTCC at the end of March 2022, Justine de Guerre thanked Mr.Thomas for his great contributions to the Chamber all through the years with a small speech and a video. Mr Thomas gave a small speech to thank all the partners.

**No other matter being discussed,  
The Annual Ordinary General Meeting No. 1/2022 was adjourned at 20h00.**