



**Minutes of the FTCC Annual Ordinary General Meeting  
No. 1/2020  
Thursday 12<sup>th</sup> March, 2020**

**Time and Place**

The Meeting was held at 18h30 on Thursday 12th March 2020 at Gallery 1-2, 36<sup>th</sup> Floor, Pullman Bangkok Hotel G (Silom Road).

**Attendance**

There were in total 91 persons attending of which 59 with the right to vote; 3 members represented by a valid proxy given to 3 different attending members, making a total of 59 voting members.

The AGM was presided over by H.E. Mr. Jacques LAPOUGE, French Ambassador to Thailand, who gave an opening speech by stating the world's concerns on the COVID-19 pandemic. 2019 was constructive year between France and Thailand and open French opportunities in the fields of sustainability, clean energy and bioplastics. France continues to invest in Thailand with an opening of a new factory of a company from France. Thai companies also continue to invest in France with 12 Thai investing industry and hospitality. The French Ambassador also introduced Hubert Colaris, Commercial Counsellor, and Estelle David, Director of Business France, who have worked closely as Team France Export, and surely including CCE and FTCC. He emphasized the role of the FTCC in the animation of French-Thai business community. Despite the COVID19 which has shaken the world economy, he rest assured of the fruitful Franco-Thai collaboration and wished all participants the successful AGM.

Ms. Sukanya Uerchuchai, FTCC Executive Director, thanked His Excellency for his kind support in all FTCC activities and announced that the quorum was reached and votes on each topic of the Agenda would be valid.

**1. APPROVAL OF THE MINUTES OF THE AGM DATED 13 MARCH 2019**

Mr. Thomas Sanchez requested the Meeting to consider and approve the Minutes of the Annual Ordinary General Meeting 2019, by voting on the ballots.

**The Meeting granted its approval.**

(57 ballots in favor, 0 ballot against, 2 abstained)

**2. PRESIDENT'S REPORT**

**1) ON FTCC 2019 ACTIVITIES**

*For more details on the FTCC 2019 activities, please refer to the FTCC Annual Report 2019.*

Mr. Thomas Sanchez highlighted the main figures of the FTCC activities in 2019: 317 members; 71 events organized, 620 resumes screened and 41 placements, 9 trade fairs promoted; 387 business support requests received; 23500+ followers on social media.

**(1) COMMITTEES**

Mr. Thomas Sanchez briefly presented 16 FTCC Working Committees and their chairman; namely:

Sectorial working committees:

- Aerospace Committee by Pierre Jaffre and Tatiya Meemeskul
- EEC Zone Committee by Sansanee J. Perandus
- F&B Committee chaired by Thomas Sanchez
- Hospitality & Wellness chaired by Patrick Basset and Raymond Chong
- HR Committee chaired by Anne-Marie Machet, Aline Boulom
- Luxury and Lifestyle Committee chaired by Ali Ziani
- Phuket Committee chaired by Esmeralda Paya
- Smart Cities & Green Energy chaired by Patrice Pishedda
- SME & Entrepreneurs Committee chaired by Philippe Claire
- Sustainability & CSR Committee chaired by Henri De Reboul and Armelle le Bihan
- Young Professionals Committee chaired by Vincent Birot

He thanked the Committees participants and Counsellors responsible for their Committees for their valuable contribution to FTCC intelligence and visibility, and invited new participants to be part of them according to their interest and activities.

**(2) MEMBERSHIP, BUSINESS CLUB & ADVOCACY**

The number of the FTCC members in 2019 was registered at 317 (stable compared to 2018.)  
In 2019, the FTCC counted 20 Premium members. Most of the members were in the category A (114 companies), 161 companies in Category B and 42 companies in Category C.  
55 members based in provinces, 21 members in France and 15 members in other countries, accounting for 20% of all members.

Mr. Thomas Sanchez thanked all 20 Premium members and the sponsors of the AGM Meeting (Asian Tigers, Bangkok Hospital, Blue Elephant, Comptoire Francais du vin, Delifrance, Eurofood, Omnimeat, Happenn, Clubmed and Pullman Bangkok Hotel G).

**2.1 Business Club**

The FTCC organized 72 events (vs. 72 in 2018), of which 30 events organized by the FTCC, with 6400+ participants in total. Out of 72 events, we can divide into

- 42 events co-organised with partners
- 30 events organized by the FTCC of which 25 initiated by 11 working committees

**2.2 Advocacy**

FTCC Members could do advocacy via the Chamber or its working Committee who will raise the issues through its partner such as Joint Foreign Chambers of Commerce of Thailand (JFCCT) or European Association for Business and Commerce (EABC).

Created three years ago, thanks to the MOU between JFCCIB and Medef International, France-Thailand Business Forum (FTBF) will enhance Franco-Thai business relationship led by private sectors. In January 2019, a delegation of MEDEF International came to Thailand whereas in June 2019, EEC also had a meeting with MEDEF International during their roadshow to Paris Air Show to present Thailand attractiveness in the field of aerospace.

**(3) BUSINESS SUPPORT**

**3.1 Business Support – France Department**

**Key Figures**

- 1.75 Million THB of revenue (Vs 1.55 M. in 2018)
- 387 Business support requests
- 15 mission signed of which 2 delegations to France

Its Business Center, launched under the name “LeBooster Bangkok”, provided offices and services to 12 companies in 2019

### **3.2 HR and Employment**

In 2019, the HR & Employment Support received 620 French resumes and interviewed 118 candidates. 41 French candidates were successfully recruited by companies on employment and internships positions (vs 41 in 2018, 23 in 2017 and 33 in 2016), and 13 HR workshops. 2 HR Breakfast talks held gathering 40 HR Managers. The 5<sup>th</sup> job & career fair “Bonjour Talents” was held with success.

No subsidy received from the French Ministry of Foreign Affairs since 2016.

### **3.3 Promosalons**

In 2019, Promosalons has promoted 9 trade fairs out of which 3 were held in France and 6 in Asia. We assist Thai companies in visiting and exhibiting French trade fairs either in France and Asia and is a one-stop service center for French trade fairs.

### **FTCC 2020 Perspective**

Mr. Thomas Sanchez thanked the 20 Premium members, confirmed for 2020. He also presented the Values Proposition Workshop where one session was held with the members; and another with the FTCC staff to position FTCC members’ needs Vs FTCC services.

The Visible changes for 2020 will be:

- Adjustment following the Value proposition workshop
- Partnership with La FrenchTech
- More free contents from JFCCT/others
- Presidents’ Council

All 5 big events are confirmed and the dates were announced.

Communications: The FTCC is very present on social media with several channels to be reached.

Promosalons: 11 trade fairs promoted of which 6 in France and 5 in Asia.

2020 Budget: Difficult year started with COVID-19 pushing events in the first half of the year to be postponed. Prudent Budget to maintain revenues and cut all fixed costs (decrease head count).

### **3. APPROVAL OF FTCC ACCOUNTS FOR 2019**

Khun Chatchawat Kriengsuntikul as Honorary Treasurer reported the Accounts to the Meeting with a strong financial situation overall:

- 2019 revenues at 27.95 Million THB (+3%)
- Loss of 971,454 THB (-1%)
- Despite the loss, the FTCC financial situation is still healthy

Mr. Thomas Sanchez invited the Meeting to vote to approve the FTCC 2019 accounts

***The Meeting granted its approval.***  
(57 ballots in favor, 0 ballot against, 2 abstained)

### **4. APPROVAL OF THE AUDITOR FOR 2021**

Mr. Thomas Sanchez suggested to the Meeting to approve VAS as an Audit firm for 2021 at 62,000 THB.

***The Meeting granted its approval.***  
(56 ballots in favor, 1 ballot against, 2 abstained)

#### **5. APPROVAL OF THE MEMBERSHIP FEES SCHEME FOR THE YEAR 2021**

Due to the recent increment of the FTCC membership in 2019, the membership fees scheme for 2021 remains unchanged:

- Category A: Ordinary Membership of 29,500 THB
- Category B: Ordinary Membership of 15,500 THB
  - o Local headcount < 50 staff
  - o Annual Turnover <100 million THB
  - o Not affiliated to a group with worldwide turnover > 20 billion THB
- Category C: Affiliated Membership of 15,500 THB

**The Meeting granted its approval.**

(54 ballots in favor, 3 ballots against, 2 abstained)

#### **6. Approval of new FTCC Honorary Member**

- Mr. Segsarn Trai-ukos Chief Administrative Office (CAO), Micheline East Asia and Australia

**The Meeting granted its approval.**

(56 ballots in favor, 3 ballot against, 0 abstained)

#### **7. ELECTION OF FTCC COUNSELLORS FOR 2020**

- 8 seats of Counsellors will be renewed during this AGM
- 8 Members submitted their application and were requested to introduce themselves to the Meeting.

#### **Elected Counsellors (by alphabetical order of company name):**

- |                                |                                |
|--------------------------------|--------------------------------|
| 1. Ms. Aline Boulom            | Accor Asia Pacific Corp.       |
| 2. Mr. Vincent Birot           | Belaws                         |
| 3. Mr. Patrice Bard            | Bouygues-Thai                  |
| 4. Mr. Thomas Sanchez          | The Commercial Company of Siam |
| 5. Mr. Julien Iwanicki-Govrich | Juslaw & Consult               |
| 6. Ms. Kitima Kittikachorn     | Loxley PLC                     |
| 7. Ms. Wannawat Hemachayart    | Mazars Thailand                |
| 8. Ms. Sansanee Perandus       | Vovan – Troca Sta Legal        |

**No other matter being discussed,**

**The Annual Ordinary General Meeting No. 1/2020 was adjourned at 20h00.**