

Simon RIMBOUD

Looking for job opportunities in Hungary

After 3 years of experience in Key Account Management, I am eager to further develop my skills at an international level. With a versatile profile that includes expertise in logistics operations, customer relationship management and sales, I am seeking new opportunities in various sectors in Hungary.



Hard Skills

- Logistics / Supply Chain
- Big data & KPIs
- Customer excellence
- ERP / Suite Office

Soft Skills

- Adaptability
- Negotiation Process
- Team spirit
- Analytical

Education

2024

Master's in International Trade
Supply Chain & Logistics Specialty
Burgundy School of Business, Lyon

2022

Bachelor's degree in Management & Business
Burgundy School of Business, Lyon

2021

Higher National Diploma (HND) in International Trade
Louise Michel, Grenoble

Language

Native French

English Advanced

Italian Academic

Experience

August 2021 to September 2024

Work-study contract at DSV Air & Sea Lyon, FR

I have worked for three years at DSV as a Control Tower Specialist:

- Management of our clients' supply chain as a service provider up to 4PL (more than 10 VIP clients)
- Preparation of commercial offers (ranging from 1K & 80K USD per offer)
- Preparation of reports with big data & KPIs for performance monitoring (Excel, Vlookup, Formulas)
- Working closely with operational teams across all modes of transport and all incoterms (import/export - by air & sea, road, train & barge)
- Preparation & presentation of Quarterly Business Review (QBR)
- Drafting and updating of Standard Operating Procedures (SOP)
- Coordination of delivery planning and escalation management
- Negotiation, preparation, and responses to tenders
- Continuous improvement for customer excellence

January and February 2021

Internship at DSV Air & Sea Grenoble, FR

- Introduction to the Project Department for oversized transport
- Sales prospecting (100 prospects contacted)
- Studying of customs clearance procedures
- Sales meetings with customers

Summer 2019

Casino supermarket Megève, FR

- Team management for product shelving
- Cashier and supervision of self-checkout stations

July 2019

Technical Officer in the city hall

St Nicolas La Chapelle, FR

- Creation of a brochure and manual labor for city maintenance

April 2018

Hotel internship in the commercial department

L'Arboisie - Les Loges Blanches / Megève, FR

- Organization of corporate seminars and management of luxury activities

Contact

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Reference

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