



# Maxime Gavilan

High proficiency in expressing and writing in French, as well as in English, following various experiences abroad:

- 2 months of internship in Latvia as part of my BTEC Diploma
- 6 months in Australia independently
- Several weeks in Switzerland and the Netherlands

These experiences have allowed me to develop strong interpersonal skills and adaptability.

Interested in european history, art, philosophy, diverse literature and geopolitics, I have acquired a solid general culture.

## Contact

### Phone

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### Address

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69009 LYON,  
FRANCE

## Education

2020

**BTEC Higher National Diploma -  
International Trades**

2016

**High school diploma - Economic  
and Social**

## Langues

**French - maternal  
language**

**English -  
independent level**

## Experience

04/2023 - 09/2023

NEGRONI | 15 Chemin du saquin, 69130 ECULLY

### Sales assistant

Company producing cold cuts based in Italy with a branch in France, aiming to sell to large retail chains:

- Understanding of the various products marketed by the company
- Understanding of the relational mechanics between producers and large retailers
- Knowledge of the specificities of each retail chain
- Managing the implementation of pricing and the implementation of specific discounts and promotions for each retail chain following annual national negotiations
- Managing and sending daily orders through the company's EDI software

06/2021 - 11/2022

GERFLOR | 26700 ST PAUL TROIS CHATEAUX

### Production worker

- Operating the production line while ensuring the smooth running of activities, adjusting and setting up the machines.
- Checking the supply and quality of the necessary raw materials.

06/2019 - 08/2019

BELOVED BOARDS | Riga, LATVIA

### Business development assistant

- Developing the activity of a SME : contacting prospects to reach a new clientele.
- Translate from English to French and optimize the ergonomics of the company's website.
- Conduct international market studies; adapt and optimize the distribution chain.

06/2018 - 08/2018

CARREFOUR MARKET | 26700 Pierrelatte

### Shelving employee

- Welcoming and assisting the store's customers.
- Checking product supplies.
- Arranging and displaying fruits and vegetables on the shelves.

02/2017 - 05/2017

ADRIAN HOFFMAN | Barossa Valley, AUSTRALIA

### Grape harvester

- Harvesting various grape varieties while applying and adhering to the current standards in Australia.