



## COMEXPOSIUM

The **Comexposium** group is a world leader in event organisation, **coordinating B2B and B2C** events worldwide and operating in **11 market sectors** as varied as food processing, agriculture, fashion, digital technology, security, construction, the high-tech industry, optics and transport. Each year, Comexposium welcomes over **3.5 million visitors** and **48 000 exhibitors** in 26 countries worldwide. It has a head office in France and a network of **800 employees in 20 countries**.







### Foire de Paris

A significant event with a lengthy history and worldwide recognition







Foire de Paris, established in 1904, stands as France's premier trade exhibition. With over a century of existence, it has reached a solid reputation and considerable credibility within the realms of business and craftsmanship.



Foire de Paris takes place over 12 consecutive days, providing an extended period for exhibition and sales. It is held at the Paris Expo Porte de Versailles, located in central Paris, easily accessible for both national and international visitors.



As an annual trade show open to the general public, Foire de Paris attracts a diverse audience, ranging from individual consumers to professional buyers, thus providing an ideal platform for exhibitors looking to expand their business.



Foire de Paris occupies across six exhibition halls, each dedicated to a specific sector, enabling exhibitors to benefit from targeted visibility while attracting visitors interested in various categories of products and services.





With 1250 exhibitors and 3500 represented brands, Foire de Paris offers a wide range of products and services. This diversity attracts much more visitors and ensures a variety of business opportunities for exhibitors.



On average, visitors to Foire de Paris spend 260 million euros, demonstrating strong sales potential and significant economic impact for exhibitors. It's a major opportunity to generate revenue and increase the visibility of the products offered.



The significant attendance of over 400,000 visitors (a 4% increase in 2024) is a testament to the fair's appeal. This high attendance provides exhibitors with unparalleled visibility and substantial opportunities for direct sales.



Foire de Paris benefits from a national and 360° communication campaign, using various channels (television, radio, press, internet) to reach millions of consumers. This promotion strategy ensures strong visibility before and during the event, attracting a large audience and increasing the chances of success for exhibitors



### Foire de Paris is also:

# A powerful and large-scale communication campaign







- Billboard campaign: more than 6,000 posters & 90% of Ile-de-France region residents reached
- Website: nearly 1 million users
- Media coverage (print + radio): 26 million people reached
- Newsletter: 300,000 opt-in contacts
- Social media: 17 million total impressions and over 170,000 followers
- PR: over 600 accredited journalists and 900 press coverage of the show, representing €20 million in media value
- Partnerships: 44 partnerships & 150,000 generated visits
- Influence campaign: over 4 million audiences & 1 million video views
- 600 journalists accredited to the event in 2023
- International media coverage (China, Vietnam, Algeria etc.)



### They covered our event





















# Experience a cultural and culinary adventure at Paris







#### The world's largest exhibition and marketplace

for handicrafts, tourism, and culinary specialties

#### **Cultural Diversity**

An extensive variety of cultures, traditions, and artisanal craftsmanship from 40 countries and regions worldwide.

#### **International Gastronomy**

Representative culinary specialties from different regions.

#### Interactions

An exceptional meeting with artisans who share their stories, experiences, and expertise.

#### **Immersive Journey**

A complete experience that enables visitors to explore the sounds, tastes, and colors from around the world.

#### **Tourism**

An opportunity to provide visitors with inspiration for their next adventures abroad.

#### **Entertainment**

A rich program featuring cultural activities, culinary demonstrations, and traditional performances showcasing the represented countries.

#### **Unique Craftsmanship**

Authentic and exclusive artisanal products



# Engaging with a dedicated and significant visitors





- The sector « Craftsmanship & the world's richness » is the most visited, engaging the interest and curiosity of more than 50% of Foire de Paris attendees.
- The sector records an average purchase basket of around 400 euros, demonstrating the attractiveness and variety of the available products, as well as the visitors' interest in the unique and authentic items on display



1 out of 2 visitors makes a purchase



8 out of 10 visitors are satisfied



1st driver for visiting: discovery



# Dynamic entertainment enhancing the event





Foire de Paris had for mission each year to provide a unique shopping experience to its visitors, through a friendly program tailored to all ages

+10

**Events** 

Tropiques en Fête Festival by Foire de Paris : the largest Afro-Caribbean festival in

Europe

Days dedicated to the countries represented

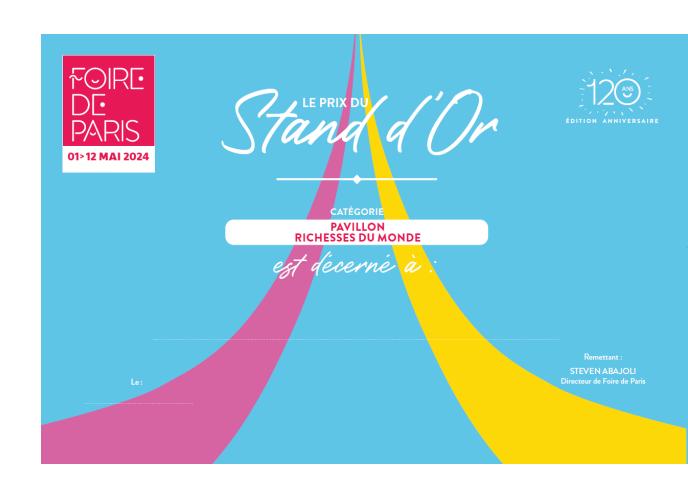
+ 100

A nighttime event with over 170,000 spectators

**Animation hours** 



## Foire de Paris Golden Booth Awards Competition



- The award recognizes and honors exhibitors who have taken particular care in designing, decorating and entertaining their stand,
   making it highly attractive to visitors and showcasing the country represented.
- An awards ceremony takes place during the event, in the VIP area, attended by all the applicants and Foire de Paris's Director.
- The jury select 6 winning stands:

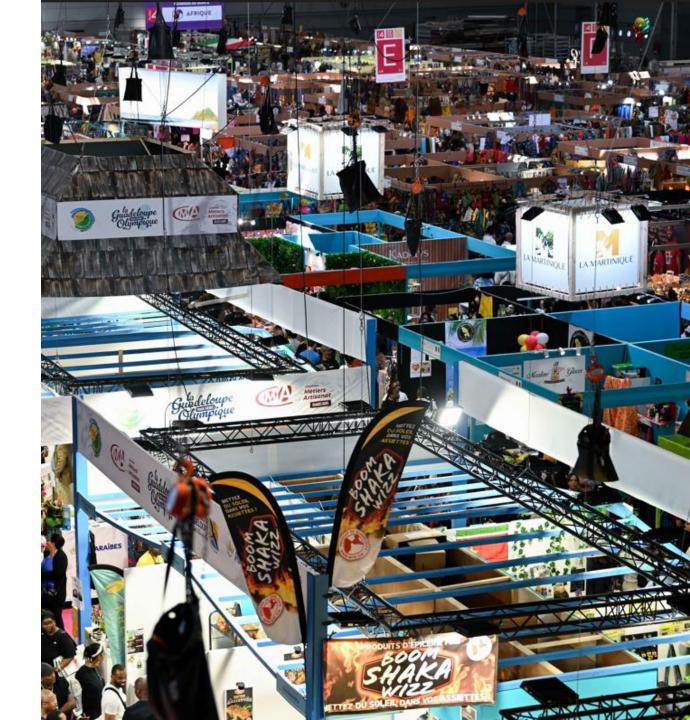
Individual participation: one for Richesses du monde and one for Terres des Tropiques et d'Amazonie

Collective participation: one for Richesses du monde and one for Terres des Tropiques et d'Amazonie

« Heart's favorite »: one for Richesses du monde and one for Terres des Tropiques et d'Amazonie



Pavilions and countries already exhibiting at Foire de Paris







Algeria, Burkina Faso, Cameroun, Congo, Ivory Coast, Egypt, Kenya, Madagascar, Mali, Morocco, Mauritania, Niger, Rwanda, Senegal, Tunisia



China, India, Indonesia, Nepal, Republic of Korea, Syria, Thailand, Vietnam



Canada, Brazil, Ecuador, Peru



Austria, Germany, Italy, Spain



# Why attend Foire de Paris ?







#### **Target audience**

Visitors with a strong interest in discovering a new country and who will generate new sales for your exhibitors.



#### **Engagement**

Your exhibitors will have the opportunity to connect directly with travellers, potential investors and partners, convincing them with their unique stories and offers. This interaction will create a memorable impression on our visitors.



#### **Trend and Innovation**

Foire de Paris supports innovation and creativity. Taking part and exhibiting at the fair gives the country a chance to showcase its savoir-faire.



Taking part in Foire de Paris increases the country's visibility as an attractive, renowned and reliable choice for travellers and investors.



#### **Promotional opportunities**

Foire de Paris can be a hub for creative promotional activities, such as giveaways, contests, live demonstrations and cultural shows.



#### Media visibility

Foire de Paris is the media for Spring. By exhibiting on the fair, your country will be able to attract a huge media coverage at the mainstream press, which will increase the country's international exposure.



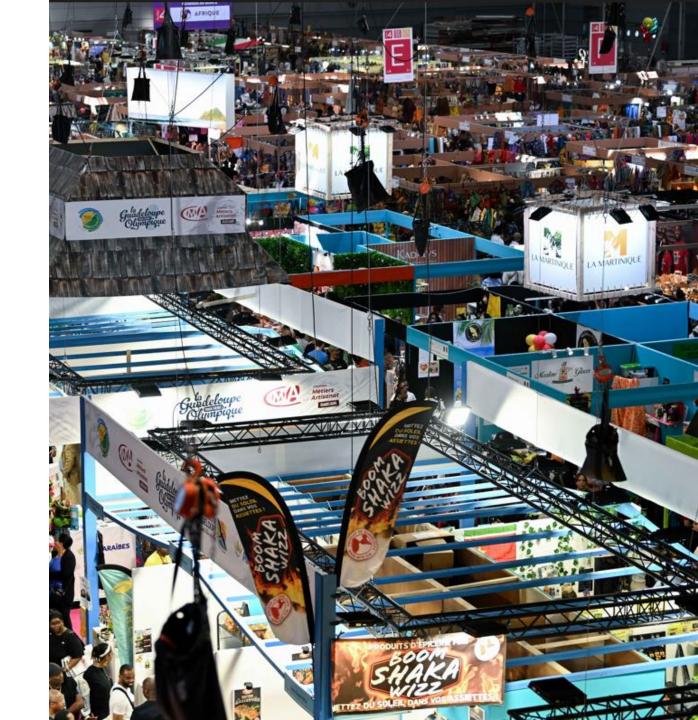
Being present at the Foire de Paris means :

- Promoting your country to the visitors of Foire de Paris
- Highlighting your country's products and expertise
- Contribute to your country's influence abroad



# Your participation at Foire de Paris 2025

- Customised communication tools
- ☐ Sales exhibition space





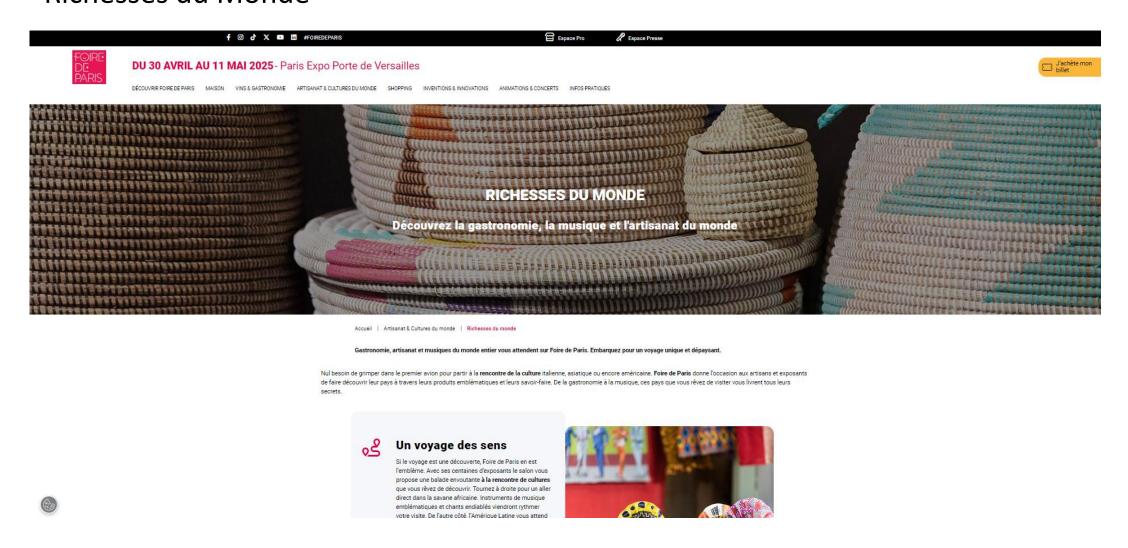
#### Promotional advertising on the guided map







## Rotating advertising banner – sector page CRAFT & CULTURES OF THE WORLD - "Richesses du Monde"





#### Ground tiles in pavilion 4

Tiles pack of 8 in 70 x 70 cm





#### A fullday to promote Greece

- Traditional folk shows at the entrance of the fair.
- Opportunity to use the stage located at pavilion 4 with a full-day program (performances by Greek artists, etc.)
- Tasting of local pastries and snacks (entrance to pavilion 4)
- Fair hostesses can be dressed in a Greek emblematic article of clothing/accessories.
- Creative and practical workshops (also to be planned throughout the exhibition)

Follow-up on our communication plan:
Website
Social networks
Internal communication tools (visit plan)

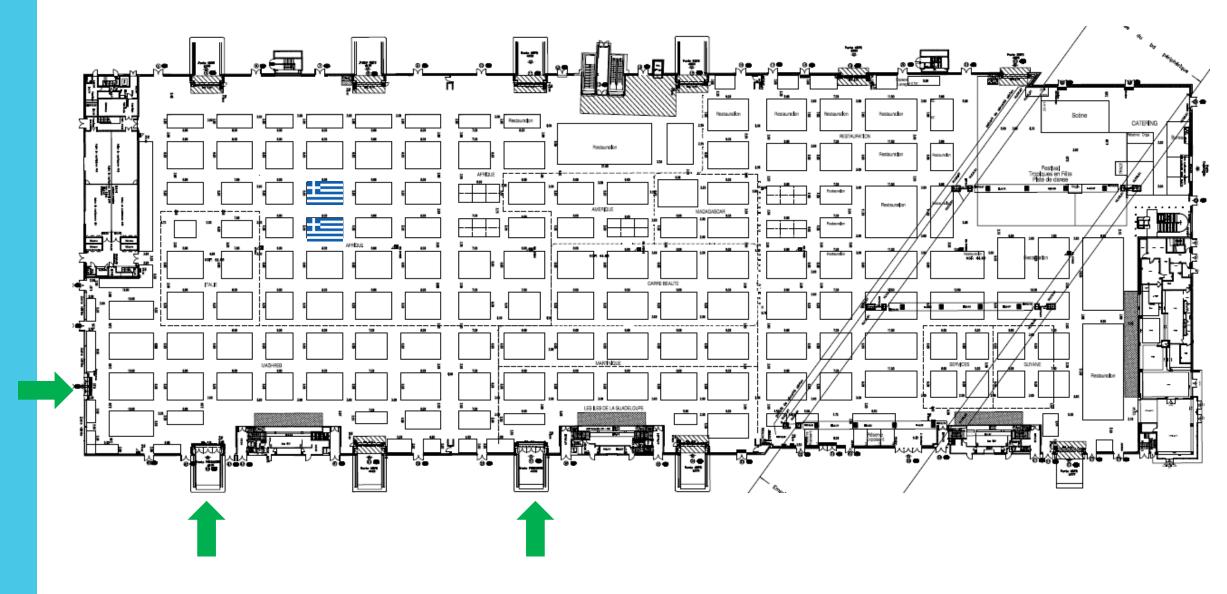


#### Focus on your destination

- Foire de Paris will produce special content that will be promoted on the show's communication media: website (over 1 million users), social networks (170,000 subscribers), newsletter (300,000 contacts), etc.
- Foire de Paris offers a privileged relationship with the media and influencers who have been accredited to the event (600 journalists accredited ).



#### Your location at pavilion 4





#### **Financial proposal**

#### Total space exhibition of 76sqm

#### **Booths**

Bare spaces (electricity and others technicals elements not included)

#### **Premimum communication pack**

Promotional advertising
Rotating advertising banner
Ground tiles
Greek day

#### **Total space exhibition of 76sqm**

#### **Booths**

Equipped spaces (electricity, carpeted floor, seperating walls, spotlight)

#### **Premimum communication pack**

Promotional advertising
Rotating advertising banner
Ground tiles
Greek day

Total price of your participation: 31 007 euros Total price of your participation: 38 075 euros