

Motito |Corporate Merchant Pitch

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HOW TO INCREASE SALES AND REVENUE

The African Buyer Today

- Increased convenience
- Immediate affordability
- Flexibility

Source https://www.borngroup.com/views/buy-now-pay-later/



Opportunity

BNPL payment industry in the region is expected to grow by over



Annually and reach over US\$ 79 billion in 2022

Source: https://www.researchandmarkets.com/reports/5305019/africa-and-middle-east-buy-now-pay-later-business



About Us

We are a buy now pay now pay later platform that enables businesses to offer an interest free credit line to their existing customers at point of sale.



What We Offer



Merchants that offer a credit option to their existing and potential clients increase their sales by up to 40%.



How we can work together?



BUY

In-store Communique like pull ups, wall hangings etc.



Integration with existing ecom platforms



Social Commerce

Accommodate existing social media stores



In-app Alternative marketplace to showcase products



Some Partner Stores



















motito

How do we make money?



Merchant Discounts/ Commissions



Motito Partnership benefits Include

- → Increase in **sales** and **revenue** by up to **40**%
- → More brand awareness locally
- → Increased Market share
- → Increased levels of positive word of mouth
- → Freedom from the risk and hassle involved with serving this attractive offering!



Primary Contacts

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Thank You Live Well!



