

WEST AFRICA PHARMA & HEALTHCARE



8-10 MAY 2024

AICC GRAND ARENA, ACCRA, GHANA



BROCHURE + POST SHOW REPORT



www.westafricapharmahealthcare.com

ORGANIZER

WegVoraus
MOVING BUSINESS AHEAD

UNDER THE AUSPICES OF



ESTEEMED SUPPORT



MINISTRY OF TRADE
AND INDUSTRY

ABOUT THE SHOW

WAPHC Show is an International Pharmaceutical, Medical & Healthcare Industry trade fair in Ghana. The event will bring together the manufacturers, wholesalers, dealers and distributors of the pharmaceutical medical diagnostic industry, hospitals and influential decision-makers in the West African region in Ghana.

As the first and only health business event/forum bringing together the key decision makers and captains of the health industry, the exhibition is a must attend global event in the healthcare calendar and offers an ideal environment for companies to showcase their products in one of the fastest growing and most lucrative healthcare markets in the world.

WHO ATTENDS WAPHC SHOW

WAPHC attendees can be broadly divided to 3 – Hosted Buyers, Professional and Unique visitors; & Delegates.

Hosted Buyers

WAPHC have special scheme and organise Hosted Buyers Program in which the representatives from Ministries of Health, major distributors, and prominent hospitals from West Africa is invited & hosted to network & connect exhibitors with pre-fixed meetings during the show.

Professional & Unique Visitors

The show brings over 5,000 healthcare professionals, business partner, dealers and decision-makers to do business, exchange ideas and let you know their expectations regarding requirement in the market.

Delegates

WAPHC has included specialty conferences & seminars to discuss debate and understand the latest updates & innovations in the medical field.

Why Visit WAPHC?

- Engage & network with over 150 Exhibitors from world over showcasing their products and specifications in the medical pharma healthcare sector.
- Discover and update new products innovations and happenings in healthcare sector, to gain new products and business and offer new things in your business.
- Discuss opportunities of partnership and sourcing for re-supply & employing in operations
- Understanding new prospects, demand-supply, investment sources and opportunities in the sector

Key Informations about WAPHC

Exhibition Name	West Africa Pharma & Healthcare Show
Theme	Hospital Medical & Pharma Fair
Days & Dates	8-10 May 2024 Wednesday, Thursday & Friday
Participating Countries	India, UK, Italy, Turkey, USA, Denmark, Ghana
Supporting Partners	Association of Health Service Administrators Ghana, Private Health Facilities Association of Ghana, PIWA, PSGH, Ghana Union of Traders Association, FOAMEDD, CCI France Ghana, ITA, PHG, FOHA, SSP MAG, APML-G African Chamber for Youth

WHY EXHIBIT IN WAPHC SHOW?

Generate New Connects & Do More Business

WAPHC show attracts over 5000 visitors from a wide horizon ensuring you meet new & existing customers for better, stronger business relation.

Increase Brand Exposure

Get yourself significantly visible on WAPHC digital and printed media reach and get priority attention through out the year.

LAUNCH NEW PRODUCTS & SERVICES

If you are planning to launch new products or brands or services in West Africa, then WAPHC is your perfect venue to tell the most targeted audience of the industry what new you have to offer them and hear from them too.

INCREASE YOUR REGIONAL PRESENCE

Meet the key people, decision makers, business partners, distributors dealers and clients in the West African region visiting the show in just 3 days and showcase your products

UNDERSTAND WHERE YOU ARE?

Exhibiting at WAPHC show can help you realize what your & your competitors are offering & how your targets is taking – this would help you devise your strategy for marketing, sales and after sales.

STAY UP-TO-DATE & COMPETITIVE

Stay tuned and updated to what's happening in the industry including latest trends & innovations and to be ahead of competition in the most unexplored but huge healthcare pharma market.



EXHIBITOR PROFILE



PHARMACEUTICAL

API & Bulk Drugs, Pharma Machinery & Engineering, Pharma Packaging & Labelling, Herbal & Ayurveda Medicines, Nutraceuticals/ Dietary Supplements, Bio-pharmaceuticals, Pharmaceutical Formulations, etc.

MEDICAL

Orthopaedic, Surgical Equipment & Products, OT & ICU Equipment, Lab & Analytical Equipment & Products, Maging & Laboratory, OT Lights, Disposables & Consumables, Infusion Pumps, Ventilators, Medical Devices, Medical Gas, Rehab & Physiotherapy, Drapes, Modular OT, Dental Equipment's etc.

HOSPITAL

Hospitals, Super Specialty Services, Cosmetic Surgery Center, Eye & Dental Clinic, Ayurveda & Unani Hospitals, Spa Centers, Medical Insurance Companies, Medical Tourism Companies, Fitness & Wellness Centers, Hospital Furniture & Garments, Hospital Management Software etc.

PHARMA INGREDIENTS AND TECHNOLOGY

Equipment and technologies for pharmaceutical production, Packaging equipment and materials, Labelling, Turnkey projects/ Engineering, Equipment for manufacturing APIs, Pharmaceutical substances, raw materials, ingredients and excipients, Services and technologies for optimization of logistics processes.



Market Scenario

- Ghana has a population close to 32Mn as 2022, in which major population reside in Ashanti, Northern and Greater Accra region. According to World Bank report of 2017, the health status indicators of Ghanaian population are quite good and getting better over the last decade.
- As per WHO's – Health Statistics 2015; although Ghana has a lower private per capita healthcare expenditure compared to African average, the government per capita expenditure is higher.
- There are close to 4200 healthcare facilities in Ghana, accounting all its regions, including hospital (267), midwife/ maternity care (328) etc. The largest in number is the private and small clinics that are more than 1000 in numbers.
- The total number of hospital beds in the country is less than 7100\$ with less than 1600 healthcare professionals. At the same time about 52% of the hospital beds are only occupied in 2016 and outpatient attendance in the country matches the population.
- On the other hand inpatient admissions touch 1.53Mn in 2016. The major causes of admission is Malaria, followed by Anaemia, hypertension, Pneumonia, UTI etc.
- This implies that a major percentage of the patients turning out and relying on private and foreign healthcare service is evident, with insufficient healthcare services in terms of facilities and manpower.
- Most of the Ghanaian patients that travel abroad choose India as their primary destination. Some of the reasons they do so is the low costs for medical care and the possibility to access said medical care through large health tourism companies.
- Most common treatments taken by Ghanaians in India are Orthopedic surgery (knee replacement mostly), Eye surgery, Chronic disease treatments.
- Ghana has very limited local production of pharmaceuticals and even less manufacturing of equipment and devices; the country relies on imports for approximately 80% of its total healthcare consumption.
- Ghana has sought to introduce more private sector participation into the healthcare sector and the most dynamic growth and exciting opportunities found in privately invested hospitals and clinics and in the non-state controlled portion of the pharmaceutical sector.
- Medical equipment used in Ghana are entirely imported & demand is still rising with new and more health facilities coming up although less compared to the actual state of requirement. More importantly the import of medical equipment and devices are mostly exempted from duties.
- Overall, Ghana has better healthcare & medical structure and facilities than the rest of Africa, particularly in the west, still the demand for the facilities, its usage and usage of foreign healthcare services, is growing with rising standards of living and healthcare expenditure as a % of their GDP.

2nd Edition of the Expo

16 17 18
May, 2023

AICC Grand Arena,
Accra, Ghana

WEST AFRICA
PHARMA & HEALTHCARE



WEST AFRICA PHARMA HEALTHCARE EXPO under the auspices of Ministry of Health, Republic of Ghana and esteemed support of Ministry of Trade & Industry, with support of High Commission of Ghana in India and High Commission of India in Ghana and valuable sponsors, was organized from 16-18 May 2023 at the AICC Grand Arena. The expo witnessed the presence of pharmaceutical engineering turnkey project solutions, pharmaceutical API formulation manufacturers and medical diagnostic and orthopedic industry with entire chain of pharma healthcare industry visiting and meeting during 3 days of expo.



Inauguration



The West Africa Pharma Healthcare exhibition was official inaugurated and open to public and business visitors in Accra Ghana on the 16th May 2023 in Accra Ghana by the Deputy Minister of Ministry of Health Hon Mahama Asei Seini & High Commissioner of India to Ghana H.E. Mr. Sugandh Rajaram.



Hon Mahama Asei Seini
Deputy Minister, Ministry of Health



H.E. Mr. Sugandh Rajaram
High Commissioner of India to Ghana

Indian High commissioner to Ghana H.E. Mr. Sugandh Rajaram commended the organizers for organizing such an exhibition for manufacturers and distributors in Ghana. He stressed that the relationship between Ghana and India cannot be overemphasized and added that the event will go a long way to strengthen the good relationship between Ghana and India.

Tour of Expo





Distribution of Participation Certificates



Expo Stats

100+

EXHIBITORS

2500+

PROFESSIONAL
VISITORS

10

COUNTRIES
REPRESENTED

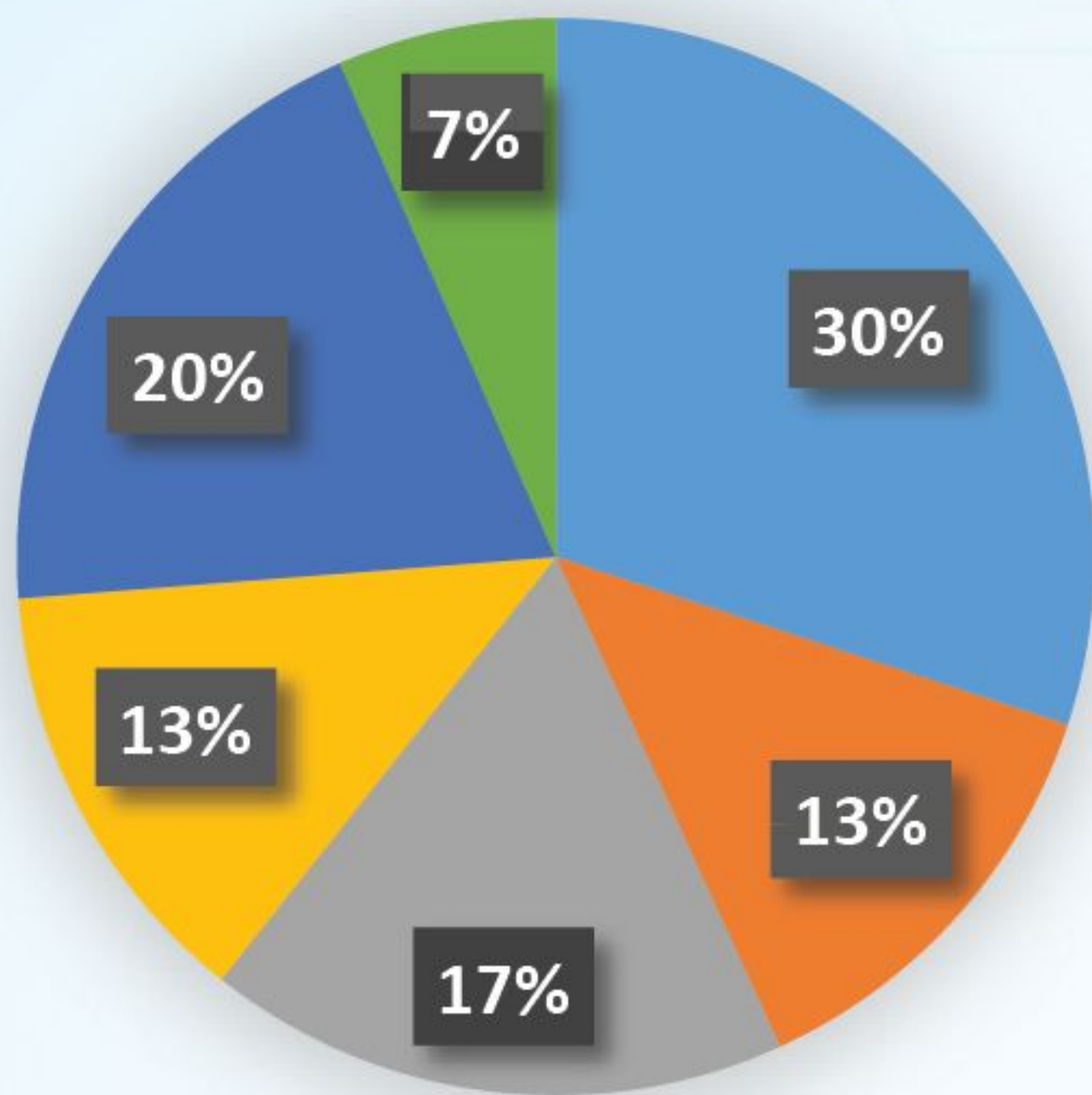
3000+

SQM
EXHIBITION AREA

Visitor Profile

- ✓ Officials from Ministry of Health, Ministry of Gender & Sanitation, Ministry of Industry and Trade and other related Ministries
- ✓ Heads of medical Institution, Heads of regional health authorities, Pharmacists, Pharmacologists, Hospitals & Medical Collages
- ✓ Pharmaceutical companies, technologists, Pharma Machinery Importers Practicing physicians of different specialties, Regional dealers and distributors
- ✓ National Referral Hospitals, Central Medical Workshop, Regional Referral Hospitals, Private Health Practitioners
- ✓ Laboratory heads and assistants, Diagnostic Centers, Professors, Specialists, Experts, Doctors, Pharmacists, Nurses, Lab Technicians, Researchers
- ✓ Hospitals, Clinics, Sanatoriums, Healthcare Centres, Institutes, Laboratories
- ✓ Doctors, Nurses, paramedics, Head physicians, Healthcare professionals
- ✓ Pharmaceutical Manufactures & Importers, Pharmaceutical distributors and wholesalers, Pharmacies and Pharmacists
- ✓ Medical Importers and distributors,
- ✓ Orthopedic dealers and distributors
- ✓ Dealers and distributors of consumables
- ✓ Hospitals managements, Health service administrators
- ✓ Cleanroom and Turnkey project solutions
- ✓ Hospital construction contractors and builders

Exhibitor's Composition



- Pharmaceuticals APIs and drugs
- Pharma ingredients and engineering
- Medical devices & Hospital Equipment's
- Clean room and Turnkey solutions
- Surgical orthopedics and consumables
- Others

Participating Countries



Partner country - INDIA

65+ companies from India exhibited.

Other countries



GHANA



TURKEY



UAE



USA



FRANCE



SPAIN



ITALY



NIGERIA



UNITED KINGDOM

Conference



Testimonials

We are a 10 years old pharmaceutical company specialize in oncology & various diseases. We also have a portfolio of products covering from Antibiotics, Hospital syringes, Medical devices, Dialysis machines & Surgery equipment's. We are very excited to be in this exhibition, so far is going very well, we have being many contacts locally and give the partnerships. We will be back for the next edition as well as probably much soon in Accra.

Mehmet Beyazyurek

International Business Unit Director, TRPHARM



We are India's leading manufacturer of Orthopaedic implants, Hospital furnitures, Surgical & Medical Goods and we export to 80 countries around to world. We are in Ghana for this expo & the expo seems to be very good; we have lot of customers coming up in the show and we expect more from the organizers for the next year.

Mukti Maini

General Manager, Narang Medical Limited



I am representing Drugfield Pharmaceuticals we are based in Nigeria. We manufacture pharmaceutical products across world. Our mission is to procure the quality of life, production & distribution and sales of safe & effective medicine and that's exactly what we do in Nigeria. The exhibition is really very wonderful and we have many peoples query about our products. I am sure in some time we have a ground here.

Babalola Olusesar

Director, Drugfield Pharmaceuticals Ltd



Steam France is a French company based in Montpellier. We are working into sterilization & disinfection for hospitals, clinics & labs. So the exhibition is going well & we have some visitors coming and we discuss about disinfection & how we can help them what work we know. We are hoping; we will meet with more peoples and help them for what they need for their projects.

Tiarie Garde

Communication Manager, Steam France



Show Coverage

BFT THURSDAY, MAY 18, 2023

news 13



Gov't, private sector collaboration is key for healthcare system

The Health Ministry has emphasized the need to strengthen partnerships with the private sector in order to improve the healthcare system. Speaking at the West Africa Pharma Healthcare Exhibition, Health Minister Edem Kodjo said that the government is committed to working with the private sector to improve the healthcare system. He highlighted the need for collaboration between the government and the private sector to address the challenges of the healthcare system. He also mentioned the need for investment in healthcare infrastructure and the importance of having a skilled workforce. The minister stressed that the government is committed to ensuring that the healthcare system is accessible and affordable for all citizens.

Green economy innovation session held

The Ghana Innovation Centre (GIC) has organized a Green Economy Innovation Session to discuss the role of innovation in driving economic growth and sustainable development. The session was held in Accra and featured a panel of experts from various sectors, including technology, agriculture, and manufacturing. The panelists discussed the challenges of the green economy and the opportunities for innovation to address these challenges. They also discussed the role of government and the private sector in supporting innovation and the green economy. The session was a success and provided a platform for stakeholders to share their views and experiences. It also provided an opportunity for participants to network and explore potential collaborations.

BFT WEDNESDAY, APRIL 19, 2023

news 17

Change mindset towards investment

The Head of Ghana Experience at a recent event in Accra, Ghana, emphasized the need to change the mindset towards investment. He stated that the current mindset is not conducive to attracting investment and that there is a need to shift the focus from a top-down approach to a bottom-up approach. He highlighted the importance of creating a business-friendly environment and the need for government to play a supportive role. He also mentioned the need for investors to be more proactive and engaged. The speaker stressed that a change in mindset is essential for the country to attract investment and drive economic growth. He encouraged stakeholders to work together to create a more favorable investment climate.



Edem Kodjo, Health Minister, speaking at the West Africa Pharma Healthcare Exhibition.

As we all know, it is not just about the money but about the mindset. We need to change our mindset towards investment. We need to see investment as a way to create jobs and drive economic growth. We need to see investment as a way to improve the quality of life for our citizens. We need to see investment as a way to build a more resilient and sustainable economy. We need to see investment as a way to create a better future for our country. We need to see investment as a way to realize our dreams and aspirations. We need to see investment as a way to make a difference in the world. We need to see investment as a way to create a legacy for our children and grandchildren. We need to see investment as a way to make a positive impact on the world. We need to see investment as a way to create a better world for all of us.

2nd edition of West Africa Pharma Healthcare exhibition kicks off next month

The 2nd edition of the West Africa Pharma Healthcare Exhibition is set to kick off next month in Accra, Ghana. The exhibition is organized by the Ghana Association of Pharmaceutical Manufacturers (GAPMA) in collaboration with the Ministry of Health and the Ministry of Trade and Industry. The exhibition will feature a wide range of pharmaceutical products and services, including drugs, medical devices, and diagnostic equipment. It will also provide a platform for industry stakeholders to network and explore potential collaborations. The exhibition is expected to attract a large number of visitors, including government officials, industry representatives, and healthcare professionals. It is a significant event for the pharmaceutical industry in West Africa and is expected to contribute to the growth and development of the sector.



Edem Kodjo, Health Minister, speaking at the West Africa Pharma Healthcare Exhibition.

Parents with children living with autism should be their own ambassadors for change

Parents of children with autism should be their own ambassadors for change. They should work together to raise awareness and advocate for the needs of their children. They should also work to create a more inclusive and supportive environment for their children. They should be proactive in seeking out resources and support. They should also be vocal in their advocacy and work to challenge stereotypes and discrimination. They should be a source of strength and support for their children and for other parents in the community. They should be a role model for their children and show them that they are capable and valued. They should be a source of pride and inspiration for their children and for the community. They should be a force for positive change and work to create a better world for all of us.

Times

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West Africa pharmacy, healthcare exhibition opens in Accra



Mr. Seini (hand stretched) inspecting the exhibition together with other dignitaries.

West African pharmaceutical experts yesterday converged in Accra for the second edition of the West Africa pharmacy and healthcare exhibition.

The three-day exhibition has brought together, key decision-makers and captains of the health industry such as manufacturers, wholesalers, dealers and distributors among others in the sub-region.

It is being organised by an Indian-based company, Wegvoras, in collaboration with the Ministry of Health (MOH).

2nd Edition Of WAPHC Held In Accra

The 2nd Edition of the West Africa Pharma Healthcare Exhibition (WAPHC) was held in Accra, Ghana, from May 16th to 18th, 2023. The exhibition was organized by Wegvoras, an Indian-based company, in collaboration with the Ministry of Health (MOH) and the Ministry of Trade and Industry. The exhibition featured a wide range of pharmaceutical products and services, including drugs, medical devices, and diagnostic equipment. It provided a platform for industry stakeholders to network and explore potential collaborations. The exhibition was a success and attracted a large number of visitors, including government officials, industry representatives, and healthcare professionals. It is a significant event for the pharmaceutical industry in West Africa and is expected to contribute to the growth and development of the sector.



SUGANDH RAJARAM Indian High Commissioner

Gov't keen on collaborating with private sector to achieve universal health coverage – Deputy Health Minister

By Beyonce Diamond Kpogli | Contributor



The Deputy Minister of Health, Hon Mahama Asei Seine has said government is committed to working with the private sector players towards the achievement of Universal Health Coverage (UHC).

To achieve UHC and emergency preparedness, Hon Mahama Asei Seine stated that there is a need for stronger partnerships with the private sector to strengthen Ghana's health technology and infrastructure, ensuring adequate and timely access to medicines and establishing a reliable health financing mechanism.

Ghanaianvoiceonlinenews.com
MAY 18
2nd Edition Of WAPHC Kicks Start In Accra



The second edition of West Africa Pharma Healthcare Exhibition begun today, 16th May, 2023 with an overwhelming patronage of over 1500 businesses and individuals.

Pre & Post Show Marketing & Branding

GhanaWeb
News Sports Business Entertainment Africa GhanaWeb TV

2nd Edition of the West Africa Pharma Healthcare Exhibition Launched

Comments (0)



WECVOORAUS exhibitions - India under the auspices of the Ministry of Health and Ministry of Trade and Industry has launched the 2nd edition of the West Africa Pharma Healthcare exhibition

With support from the private health facilities association of Ghana (PHFAoG) pharmaceutical Importers and wholesalers Association of Ghana (HIWA), the Federation of Africa Medical Equipment Disposables and Devices Manufacturers and Suppliers (FOAMEDDMS), the Association of Health Service Administrators of Ghana (AHSAG), GUTA, the complete International pharmaceutical medical and healthcare industry exhibition in Ghana is scheduled 3rd -5th May 2023 at the Accra International Conference Centre Grand Arena, Accra.

Notice of Virtual Annual General Meeting

NOTICE IS HEREBY GIVEN THAT the Annual General Meeting of Fidelity Bank Ghana Limited, whose registered place of business is No. 10 Arden Road, Accra, Ghana, will be held virtually on Friday 26th May 2023 at 11:00 am (GMT) via Microsoft® Teams to transact the following business:

By ordinary resolution:

- To receive and adopt the Reports of the Directors, Auditors and the Financial Statements for the year ended 31st December 2022.
- To ratify the appointment of the Board Chairman, Mr. James Reynolds Baldon.
- To re-appoint Directors, Harold Richardson, Uta Mensah and Abubakar-Sulemana retiring by rotation.
- To authorize the Directors to fix the remuneration of the Auditors.

Dated, this 2nd day of May 2023

BY ORDER OF THE BOARD

MAATAA OPARE
(COMPANY SECRETARY)

Members and/or their proxies may attend and participate in the Annual General Meeting of Fidelity Bank Ghana Limited virtually. A member of the Company entitled to attend and vote is entitled to appoint a Proxy to attend the virtual meeting and vote instead of him. A Proxy need not be a member. A form of Proxy is attached and for it to be valid for the purpose of the meeting it must be completed and emailed to companysecretary@fidelitybank.net or deposited at the offices of the Company Secretary, Fidelity Bank Ghana Limited, 2nd Floor, Ridge Tower, Accra not less than 48 hours before the appointed time of the meeting.



Believe with us.

0800 00-3355 @FIDELITVBANKGH



ANTHONY AMEKA
C.E.O, FEDERATION OF AFRICA MEDICAL EQUIPMENT, DISPOSABLES & DEVICES SUPPLIERS

@CITITVGH | raw from England squad | We are working on a monument not only to honour Atsu



WEST AFRICA PHARMA & HEALTHCARE

16-17-18 May, 2023

Grand Arena - Accra International Conference Centre, Ghana

International Pharmaceutical, Medical & Healthcare Exhibition in Ghana

ORGANIZED BY: UNDER THE AUSPICES OF: ESTEEMED SUPPORT: LANYARD SPONSOR:

www.westafriapharmahealthcare.com

PARTNERS & SUPPORT:

Contact for participation: 027 7700745 / 0257036475 / 053 1774804



HOME NEWS EDUCATION HEALTH SPORTS POLITICS FOREIGN NEWS ENTEF

Home > Health > Gov't commits to building a robust healthcare system and infrastructure

Health

Gov't commits to building a robust healthcare system and infrastructure



The Director of the Ministry of Health, Ms. Deborah Djanie, has disclosed that the Ministry is working closely with the Food and Drugs Authority (FDA) to enhance market surveillance and medical devices, as well as to enforce the procurement and use of only FDA-registered products.



The CCI FG Our Services Events Membership News Newsletter Information About Ghana Information about France

Accra > Events > Upcoming Events > West Africa Pharma & Healthcare Show 2023

16-17-18 May, 2023
@ AICC Grand Arena
Accra, Ghana

**YOU ARE INVITED TO VISIT
CONNECT & NETWORK WITH
GLOBAL PARTNERS!**

ORGANIZED BY: UNDER THE AUSPICES OF: ESTEEMED SUPPORT: LANYARD SPONSOR:

PARTNERS AND SUPPORTING ASSOCIATIONS:

West Africa Pharma Healthcare Show is an International Medical Pharmaceutical & Healthcare Industry trade fair in Ghana. The event will bring together the manufacturers, wholesalers, dealers and distributors of the medical diagnostic pharmaceutical industry, hospitals and influential decision-makers in the West African region in Ghana.

New date announced for West Africa Pharma Healthcare Exhibition in Ghana

By Beyonce Diamond Kpogli



The 2nd edition of the WEST AFRICA PHARMA HEALTHCARE EXHIBITION – the complete international Pharmaceutical Medical and Healthcare industry exhibition in Ghana is postponed and shall be happening from 16-17-18 May 2023 in the Accra International Conference Center Grand Arena, Accra.

West Africa Pharma Healthcare Exhibition 2023 to boost healthcare industry

March 27, 2023



Home / Health / MoH, FDA moves to ensure the usage of only FDA-registered products

Health

MoH, FDA moves to ensure the usage of only FDA-registered products

By News Desk - March 22, 2023



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Home / FCME / Ghana Set To Host 2nd Edition Of West Africa Pharma Exhibition

HOME LOCAL NEWS

Ghana Set To Host 2nd Edition Of West Africa Pharma Exhibition

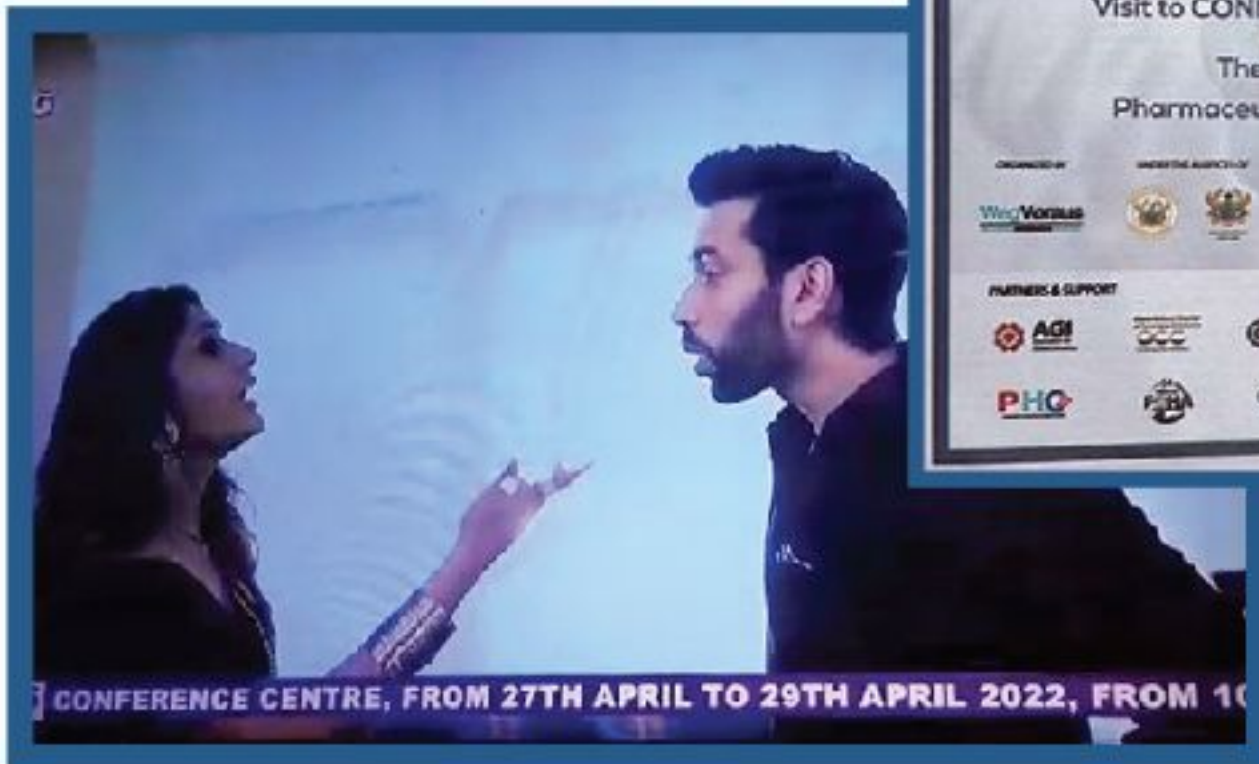


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Glimpses of 2022 Edition



About the Organizer

WegVoraus

MOVING BUSINESS AHEAD

WegVoraus Exhibitions Private Limited is an exhibition organizer and business promoter with its headquarter in New Delhi, India. We have been working with over 100 partners including exhibition organizers, sales representatives, b2b partners and industry stakeholders like Ministries, Associations, Chambers, and Embassies organizing the exhibitions and business missions in different countries. We host more than 1000 Indian and International exhibitors in our events in multiple sectors we organize. To know more, visit us @ www.wegvoraus.com

Venue: AICC Grand Arena, Accra, Ghana

UNDER THE AUSPICES OF



ESTEEMED SUPPORT



PARTNERS AND SUPPORTING ASSOCIATIONS



Pharmaceutical Importers and Wholesalers Association



Pharmaceutical Society of Ghana (PSGH)



GHANA UNION OF TRADERS ASSOCIATION



FOAMEDD
FEDERATION OF AFRICA MEDICAL EQUIPMENT DISTRIBUTORS AND DEALERS ASSOCIATION



Small Scale Pharmaceutical Manufacturers Association of Ghana



Association of Private Medical Laboratories and Diagnostics Ghana



CCI FRANCE GHANA



ITA
ITALIAN TRADE AGENCY



PHC
PRIMARY HEALTH VISION CARE



14 YEARS OF FOHA
FEDERATION OF GHANA MANUFACTURERS ASSOCIATION



African Chamber for Youth Development

For any queries & Tie-ups,

Mr. Thomas James

Director - Projects & Strategic Management

Mob: +91 78272 02718

Email: thomas@wegvoraus.com

SAVE THE DATES

8-10 May, 2024

AICC Grand Arena,

Accra, Ghana