

Mini CV – June 2025

The CCI FRANCE UAE recruitment team is pleased to share a selection of candidates who have recently registered (within the last 30 days) and are based in Dubai.

If you would like more information on a candidate, please feel free to contact us with the reference of the Mini CV.

Our database includes over 4,000 candidates. If you have specific recruitment needs, we would be happy to conduct a more targeted search and provide details on our recruitment terms and conditions.

The Recruitment Team

Your key contact:



Mounia SIFAOU

Recruitment & Project Specialist

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FINANCE

REF : NA_FIN_0625	Negotiable
Financial Controller	Dubai / Abu Dhabi
Male, 49 years old, Tunisian	
SKILLS: Financial Planning & Analysis Budgeting/Forecasting Management Reporting Cashflow Management Business Partnership	
EXPERIENCE: 19 Years of Experience in Finance Management Financial Controller, Sodexo Kelvin Catering Services, 03/2023 – 05/2024 UAE Finance Manager, Ecumed Petroleum, 05/2018 – 05/2021 TN Finance Manager, ASCO, 04/2016 – 04/2018 TN Financial Planning & Analysis Manager, Baker Hughes, 08/2011 – 02/2016 TN Team Leader Finance Department, Ecumed Petroleum, 07/2006 – 08/2011 TN Chief Accountant, Fortune Promoseven McCann, 05/2004 – 07/2006 TN Consultant, International Auditing and Consulting, 01/2003 – 12/2003 TN Junior Auditor, Deloitte and Touche, 11/2000 – 10/2001	
EDUCATION: UAE Corporate Tax Diploma -PwC Academy // Certified Corporate Financial Planning & Analysis Professional – AFP // Bachelor of Science in Accounting - IHEC Tunisia	
LANGUAGES: Fluent in English, Native in French, and Arabic	

MANAGEMENT

REF: LM_MGT_0625 **AED 20,000**
Digital project manager/ PMO **Dubai/ Abu Dhabi**

Female, 29 years old, French

SKILLS :

Project Management & Coordination
 Data Analysis & Automation
 CRM (Salesforce) & ERP
 Budget Management & Cost Control
 Change Management & Stakeholder Engagement
 Cross-functional Team Leadership

EXPERIENCE : BioMérieux – Commercial Excellence

Manager (Dubai, Jan 2023 - Present)
 Trained 80+ managers on Salesforce, enhancing opportunity management and sales performance.
 Managed commercial functionalities for the bioMérieux+ platform (€2.5M project).
 Led sales and inventory data collection, providing strategic insights through dashboards.
 Coordinated API integration for 5 new distributors, ensuring smooth adoption.
 Capgemini – PMO & Consultant (Paris, Jan 2020 - Dec 2022)
 LVMH (Jun 2022 - Dec 2022): Led PLM deployment, managed vendor collaboration, and project meetings.
 Generali (Jan 2022 - Jun 2022): Managed budgets, invoicing, and capacity planning for CRM & Marketing.
 AGIRC-ARRCO (Jan 2021 - Dec 2021): Supervised CRM functional testing and defect tracking in Agile mode.
 Chanel (Jan 2020 - Dec 2020): Provided IT support for 22 digital applications, ensuring system performance.

EDUCATION :

Master's in Information Management Systems, ISC Paris (2019)

LANGUAGES : Native French speaker, fluent in English, basic knowledge of Spanish

REF: CM_MGT_0625 **AED 25,000**
Key Account Management **Dubai**

Female, 39 years old, French

SKILLS : - Key Account Management: Developed long-term relationships and grow business opportunities

- Retail & Sales optimization
- Marketing
- Customer Experience
- Analysis
- Budget Management
- Team Management

EXPERIENCE :

I have 15 years of experience in Account Management, Sales optimization and Operations.
 I am a seasoned project manager, skilled in Retail, Strategy and Analysis.
 I have organized various successful private sales events in the Middle East for brands such as Dior, Prada, Richemont, Puig, Estee Lauder etc...
 I have also run a business unit in Asia as the Deputy Country Manager. I was in charge of a portfolio of 25+ Key Account. I was also managing a team of 11 and accountable for the P&L.

EDUCATION :

Master 2 from a French Business School (KEDGE)

LANGUAGES : English, French, Spanish

MANAGEMENT

REF: ED_MGT_0625	AED 60,000
Head of Ecommerce	Dubai/ Abu Dhabi
Digital Transformation Lead	
Male, 37 years old, French	
SKILLS : Digital transformation, negotiation, sales, marketing, digital marketing	
EXPERIENCE : Digital transformation leader with 13+ years of experience across 6 countries in APAC, working for large global FMCG companies (Colgate, Reckitt Benckiser) and renown e-com marketplaces (Rakuten, Lazada): <ul style="list-style-type: none">- Strong experience driving e-com strategy and performance, from P&L management and business development to growth enablement- Deeply passionate about social commerce and AI, with proven track recording of driving adoption, developing partnerships and leading acceleration in both fields	
EDUCATION : Harvard Business School, Edhec Business School	
LANGUAGES : English, French	

MARKETING

REF: MB_MKT_0625 **AED 25,000**

Marketing Communication Manager
Dubai /Abu Dhabi

Female, 45 years old, French

SKILLS : Global Marketing Strategy & Execution
 Branding
 Creative Campaign Development
 Sales Enablement & Lifecycle Marketing
 Data Analysis & Predictive Insights
 Cross-Functional Collaboration
 Performance Optimization & KPI Tracking
 Team Leadership & Mentorship
 GTM Planning & Lead Generation

EXPERIENCE : results-driven marketing and business development leader with 15+ years of experience across tourism, entertainment, museum, gastronomy and education. Specialized in brand strategy, digital marketing, and destination development with a strong focus on audience engagement. Proven ability to lead large-scale campaigns, foster strategic partnerships, and drive business growth. Expert at managing cross-functional teams and aligning brand vision with measurable objectives.

EDUCATION : Executive Master Marketing Management & Digital - ESSEC Paris - Singapore, 2020
 Growth Hacking Certification, GROWTH TRIBE - Amsterdam, Netherlands, 2021
 Master's Degree in Live Show Expertise & Cultural Management - University of Metz, 2003
 Master's Degree in Museology Expertise & Cultural Management - University of Mulhouse, 2022

LANGUAGES : French : native speaker
 English : fluent

REF: SB_MKT_0625

AED 24,000

Marketing Manager

Dubai /Abu Dhabi

Female, 30 years old, French

SKILLS : Brand Strategy Development
 Integrated Marketing Campaigns
 Account & Client Relationship Management
 Trade & Shopper Marketing
 Event & Activation Management
 Social Media & Influence Marketing
 Budget & P&L Management
 Team Leadership
 Market & Consumer Analysis (Nielsen, IRI)
 CRM & Marketing Tools (Salesforce, Hubspot)

EXPERIENCE : - Senior Account Manager Home of PMG Dubai, United Arab Emirates / Since October 2024
 - Senior Project Manager Hopscotch Sopexa Singapore / From April 2019 to July 2024
 - Associate Brand Manager Lactalis American Group New-York / From September 2017 to March 2019
 - Trade Marketing Associate Marie Brizard Wine & Spirits Paris / From January 2015 to August 2015

EDUCATION : - Master's Degree in Management & International Business PSB Paris School of Business (ex-ESG) Paris, France / From 2015 to 2017
 - Bachelor in International Business James Cook University Singapore / From 2012 to 2015
 - WSET Level 2 Award in Wines Wine & Spirit Education Trust Singapore / October 2023

LANGUAGES : - French: Native
 - English: Full professional proficiency
 - Spanish: Conversational

SALES

REF: CW_SAL_0625 **AED 30,000**
Senior Business Manager **Dubai**
Beauty & Fragrance

Female, 37 years old, French

SKILLS : - Key Account Management & Business Development
 - Product & Packaging Development (Beauty & Fragrance)
 - Marketing Strategy & Brand Innovation
 - Procurement & Supplier Management
 - Project Management & Cross-functional Collaboration
 - Beauty & Fragrance Market Expertise
 - Fluent in English & French

EXPERIENCE : - Key Account Manager – Albéa (2019-2024)
 Managed a portfolio of \$18M+, driving growth for top beauty & fragrance brands. Led strategic account management, contract negotiations, and business development.
 - Marketing & Product Development Manager – Albéa (2010-2019)
 Developed innovative packaging solutions for global beauty brands. Led product launches, market analysis, and cross-functional project management.

EDUCATION : - EM LYON Business School (2009-2010): Advanced Master's in International Strategy & B-to-B Marketing
 - University Lyon III (2004-2009): Master's Degree in International Business & Applied Foreign Languages

LANGUAGES : French: Native
 English : Fluent (daily use in professional settings)
 Spanish : Basic (6-month exchange program at Malaga University in 2008)
 Portuguese : Basic (1 year in Brazil – 2016/17)

REF: RL_SAL_0625 **AED 14,000**
Sales Executive **Dubai /Abu Dhabi**

Male, 24 years old, French

SKILLS : . Working in an International Environment
 . Account Management Expertise (+1B€)
 . Prospection and Cold Calling Expert
 . Business Development: Proven ability to identify opportunities and drive growth
 . Pipeline management
 . B2B Environment Expertise and C-level expertise
 . Full sales cycle management and CRM proficiency

EXPERIENCE : . Sales development representative, account executive - Klaxoon, France - May 2024
 . Business Developer - Rue des Formations, France - Jan 2024 - May 2024
 . Sales & Administration executive - Blot, France - Feb 2023 - Aug 2023 (temporary)
 . Business Developer - Duston Adma Consulting, Cairo, Egypt - 2022 - 2023

EDUCATION : . Bachelor of Business Administration - Montpellier 1 Management, France
 . Associate Degree of International Business - Lycée Jean Macé, Rennes.
 . HEC Paris Business Model Innovation certification - France

LANGUAGES : Trilingual : French, English, Arabic

SALES – BUSINESS DEVELOPMENT

REF: TV_SAL_0625 **AED 23,000**
Sales Manager **Dubai/ Abu Dhabi**

Male, 29 years old, French

SKILLS : Strategic Partnership Development
 International Market Analysis
 Sales Negotiation
 Business Development
 Reporting and Communication
 Cross-Cultural Communication

EXPERIENCE : - Export Sales Manager Middle East /
 North of Africa for Opal/ Demetz (January 2022- Today
) based in Dubai : Eyewear industry
 - Business Manager for Wing (September 2019-
 September 2022) : E-commerce Logistic

EDUCATION : - Kedge Business School in Bordeaux
 France : Master with a specialisation in market
 research, business and customer relation
 - University of Lille 1 based in Lille : Licence in Finance
 and Monetary Economics

LANGUAGES : French : Native
 English : Fluent

REF: RM_SAL_0625 **AED 25,000**
Key Account Manager **Dubai / Abu Dhabi**

Female, 32 years old, French

SKILLS : Account Management
 Strategic Planning
 Negotiation
 Emotional Intelligence
 Business Development
 Digital Marketing

EXPERIENCE : Account Manager with 8 years of experience
 in managing multi million-dollar portfolios, and driving
 double-digit growth in 2023. Expert in analyzing market
 trends, uncovering and securing lucrative business
 opportunities. Strong skills in interpersonal communication,
 negotiation, and presentation.
 My multicultural background, being born in France from
 Egyptian parents, enables me to navigate seamlessly
 between Arabic and European cultures.

EDUCATION : Master Degree - Grande Ecole de Commerce -
 ISC PARIS

LANGUAGES : French - Arabic - English

SALES – BUSINESS DEVELOPMENT

REF: PC_SAL_0625	AED 25,000
Brand Manager	Dubai
Male, 31 years old, French	
SKILLS: <ul style="list-style-type: none">• Strategic Account Management & Business Development• Partner Activation & Relationship Building• Brand Growth & Commercial Strategy• Customer Success & Performance Optimization• Project & Stakeholder Management• Data Analysis & KPI Monitoring	
EXPERIENCE: <ul style="list-style-type: none">• Nolo House : Brand Manager (Feb 2024 – Nov 2024)• Vinted Go : Key Account Manager (May 2023 – Jan 2024)• Plantes Pour Tous : Business Developer (Jan 2022 – May 2023)• Bloom : Production Coordinator (Oct 2020 – Feb 2022)• Vice Media : Project Manager (Jan 2018 – Jul 2018)	
EDUCATION: <p>Master's degree in Communication & Media (2011 – 2017), with specializations in corporate strategy, digital marketing, and operations management.</p>	
LANGUAGES: <p>French (native language), English (C2 fluent), Spanish (B2 intermediate level)</p>	