

### Mini CV – May 2025

The CCI FRANCE UAE recruitment team is pleased to share a selection of candidates who have recently registered (within the last 30 days) and are based in Dubai.

If you would like more information on a candidate, please feel free to contact us with the reference of the Mini CV.

Our database includes over 4,000 candidates. If you have specific recruitment needs, we would be happy to conduct a more targeted search and provide details on our recruitment terms and conditions.

The Recruitment Team

Your key contact:



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# Finance

REF: AB_FIN_0425 AED 50,000
Performance control manager / Business Partner
Dubai
Female, 50+ years old, French
<b>SKILLS</b> : Controlling, reporting, budgeting, dashboards & KPIs, performance management, cost control, process analysis, data management, project management, auditing, training SAP, Advanced Excel, Power Query / Power BI, Sales Force CRM
EXPERIENCE : 2012-2025 CapSud Performance : (consulting services) Performance management, project leader for tools implementation, Reporting automation for SMEs and international groups. 2022-2024 CEVA Logistics International vehicles transport) : Financial controller 2021-2023 Sodimate (water treatment industry) : CFO part time 2019-2022 Kentucky Fried Chicken (food) : Financial controller 2016-2019 Tellmeplus (AI Software) : CFO part time + 3 years Energy and Environment +17 years Retail EDUCATION : M2 degree in Finance Management (ESG 1988)CSR (2012) / Power BI (2019)
LANGUAGES : French (native) - English (fluent)





# Management

REF: JM_MGT_0525	AED 20000	REF: NM_MGT_0525	AED 30000	
Business Developer/Project Mai	nager/Purchasing	Management consultant / Project manager	Dubai	
Manager	Dubai or Abu Dhabi			
Male, 37 years old	l, French	Female, 47 years old, French		
SKILLS :		SKILLS :		
<ul> <li>Analytical Thinking &amp; Problem Solving</li> <li>Reliable, Efficient &amp; Results-Oriented</li> <li>Strategic Sourcing &amp; Procurement</li> <li>Project Management &amp; Digital Strategy</li> <li>Business Development &amp; Sales</li> <li>Import/Export &amp; Compliance</li> <li>Cross-Border Logistics &amp; Supply Chain Management</li> <li>Multilingual Communication</li> <li>Team Leadership &amp; Client Management</li> <li>EXPERIENCE : Co-Founder &amp; GM at CoElite Driver (2024–present), specializing in high-end vehicle fractional ownership. Founder &amp; GM at Cactus</li> <li>Collection (2020–2024), focused on import/export and restoration of American and German cars. Purchasing Manager at MGI Coutier / Akwel Group (2015–2020), with focus on procurement and LATAM strategy. Team Leader at Airbus (2013–2014), overseeing seating procurement for A320, A350 &amp; A380. Industrial Buyer at AREVA (2011–2013), managing procurement for nuclear research and defense.</li> <li>EDUCATION :</li> <li>KEDGE Business School – France</li> <li>MSc in International Purchasing (MAI)   2012 – 2013</li> <li>MSc in Business Engineering   2009 – 2012 Université de Bordeaux 1 – France</li> <li>DUT in Mechanical and Production Engineering (GMP)   2007 – 2009</li> </ul>		Project management and consultancy in Strategy, Operations, Marketing, Business Development, Performance & Transformation. Expertise in Lean Six Sigma (Black Belt), change management, and CSR. Strong multitasker with a results-driven mindset, skilled in cross- functional coordination. Quick learner, adaptable and data- oriented. Proficient in KPIs, dashboards, and tools like Salesforce, Zoho, SAP, Power BI, Minitab, Excel, and MS Office.		
		<b>EXPERIENCE</b> : Freelance Management Consultant at Stratencia (2023–present), Lean Six Sigma Black Belt trainer, coach & business developer for The Lean Six Sigma Company. Strategy Consultant at Jaidah Group, Qatar (2021–2022). Marketing & Market Development Manager, Automotive sector at 3M France (2015–2020). Lean Six Sigma Black Belt Project Manager (2013–2015) and Process Engineering Group Manager (2007–2012) at 3M France. Chemical Process Engineer at 3M France (2002–2007). Process Development Engineer at AstraZeneca UK (2001– 2002).		
		<ul> <li>EDUCATION : - 2023-2025: Master in Business Administration (MBA), Warwick Business Scho completed in June 2025</li> <li>- 2024: "Business &amp; Sustainability" certificate f University of British Columbia, UBC Sauder Bus (Vancouver, Canada)</li> <li>- 2016: Lean Six Sigma Black Belt certificate, 3N</li> <li>- 2015: Professional certificate in Marketing M Institut Supérieur du Marketing (France)</li> <li>- 2001: Master degree - Chemical Engineer Dip Nationale Supérieure de Chimie de Rennes (France)</li> </ul>	ol (UK), to be from siness School M in-company anagement, bloma, Ecole	
LANGUAGES : French (native lan language), English (fluent)	guage), Spanish (native	LANGUAGES : - English (Fluent) - French and Portuguese (Fluent - native langu - Spanish (Intermediate)	ages)	





# Marketing

REF: LA_MKT_0525AED 25000Business Development AssociateDubai or Abu Dhabi	REF: CG_MKT_0525 Marketing Manager	<i>AED 12000</i> Dubai or Abu Dhabi
Female, 30 years old, French	Male, 37 years	old, Ivorian
SKILLS : Business Development, Market Analysis, Strateg Planning, Competitive Intelligence, Reporting, Pricing Strategy, Negotiation & Presentation / Executive Suppor Communication, Cross-functional Collaboration, Multilingual (French & English), Cultural Awareness, Tea Spirit, Adaptability & Emotional Intelligence / Project & Time Management, Multitasking, Confidentiality, Reliability, Fast Learning & Efficiency / Digital Tools: MS Office, Google Analytics & Ads, Tableau, Power Bl, Talkwalker, Photoshop, SPSS, Python, Think-cell, UpSlide CRM tools / Personal Traits: Proactive, Enthusiastic,	in SKILLS : Market Research Project Management Team Leadership Negotiation Public Speaking Financial Projection	
Curious, Resilient, Results-driven, Creative & Detail- oriented <b>EXPERIENCE</b> : Business Development Associate at Chalhoub Group (2024–present), driving strategic partnerships and \$48M+ projected growth in the GCC. Completed NEWGEN Program in Intelligence, Strategy & Growth (2023–2024), leading pricing and market entry projects. Marketing Intelligence Analyst at Groupe Rocher (2021–2022), delivering insights to 600+ global stakeholders. Junior Consultant at Burson Cohn & Wolfe (2021), managing PR for retail and sustainability clients. Sales Executive at L&A Finance (2018–2019), supporting wealth management development. Freelance B2B Business Developer (2016–2022), generating €550k revenue and building key partnerships.	EXPERIENCE : Marketing Manag Head of Communication Business Development Manager Sales Manager Sales Team	
EDUCATION : Master in Management, IE Business School (2022-2023) Bachelor in Business Administration, emlyon Business School (2020-2022) Associate Degree in Business Marketing Techniques (DUT), Paris-Saclay University (2013-2016) LANGUAGES : French (native language)	EDUCATION : MBA Marketing Masters Project Management	
English (fluent)	French	
	German	





# Other

REF: GM_Other_0525AED 30000Head of category, or sales developer or Brand managerDubai			
Female, 46 years old, French			
<b>SKILLS :</b> Excellent communication skills + Attention to detail,			
Strong analytical and problem-solving abilities,			
Ability to work under pressure and meet deadlines,			
Proficiency in data analysis and reporting,			
Knowledge of market trends and supplier relationships, Ability to multitask and prioritize tasks effectively,			
Proficient in Microsoft Office and procurement software,			
Strong negotiation skills and ability to drive cost savings,			
Ability to build and maintain strong relationships with suppliers and stakeholders.			
EXPERIENCE : 18 years experience: marketing,			
purchase, product development, sales development.			
EDUCATION : Master in marketing			
LANGUAGES : English, French, Spanish			





## Sales

REF: RL_SAL_0525	AED 14000			
Sales Executive	Dubai or Abu Dhabi			
Male, 24 years old, French				
SKILLS : . Working in an International Environment				
. Account Management Expertise (+1B€)				
. Prospection and Cold Calling Expert				
. Business Development: Proven al	bility to identify			
opportunities and drive growth				
. Pipeline management				
. B2B Environment Expertise and C-level expertise				
. Full sales cycle management and				
<b>EXPERIENCE :</b> . Sales development representative,				
account executive - Klaxoon, France - May 2024				
. Business Developer - Rue des Formations, France - Jan				
2024 - May 2024 . Sales & Administration executive	- Blot France - Feb			
2023 - Aug 2023 (temporary)				
. Business Developer - Duston Adm	na Consulting, Cairo,			
Egypt - 2022 - 2023				
0/1				
EDUCATION : . Bachelor of Busines	ss Administration -			
Montpellier 1 Management, Franc	e			
. Associate Degree of International	l Business - Lycée			
Jean Macé, Rennes.				
. HEC Paris Business Model Innova	tion certification -			
France				
LANGUAGES : Trilingual : French, E	nglish, Arabic			

