

General Assembly
24 January 2019



CCI FRANCE
KAZAKHSTAN

Order of the day

6:30 pm – General Assembly

- Activity Report 2018
- Financial Report 2018
- Event Program for 2019
- Discussion with members and suggestions on the Agenda 2019

8:00 pm – Buffet dinner

Engagements CCIFK

- 1. National deployment**
- 2. International visibility**
- 3. Members: evolution**
- 4. Events**
- 5. New website**

1. National deployment

- in Astana
Business centre «Congress office»
48 Sauran street
- in Almaty
Sorbonne-Kazakhstan Institute
28 Kazybek Bi street, 1st floor, office 23 A

2. International visibility

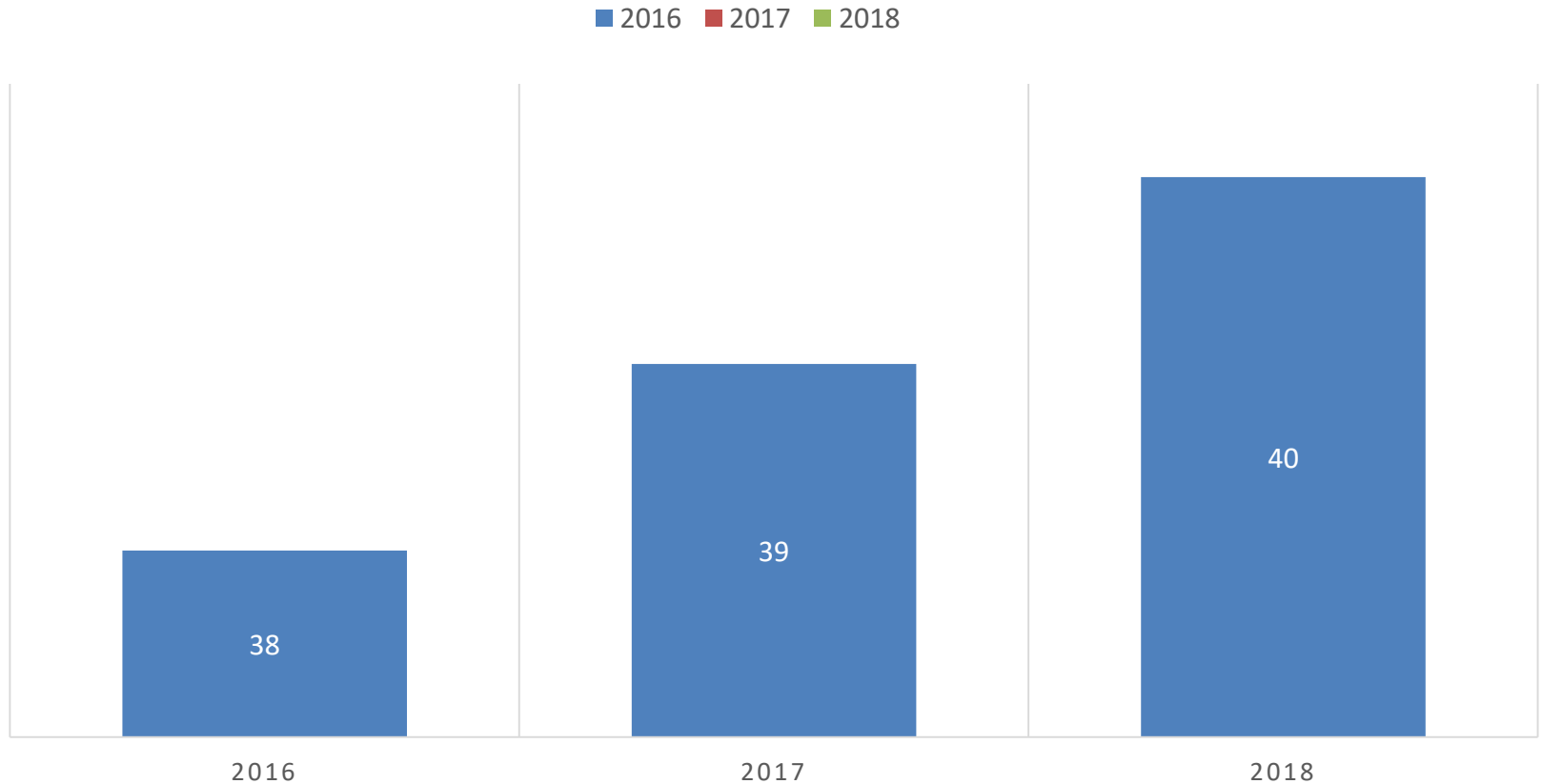
- CCIFK in Paris
- Membership of



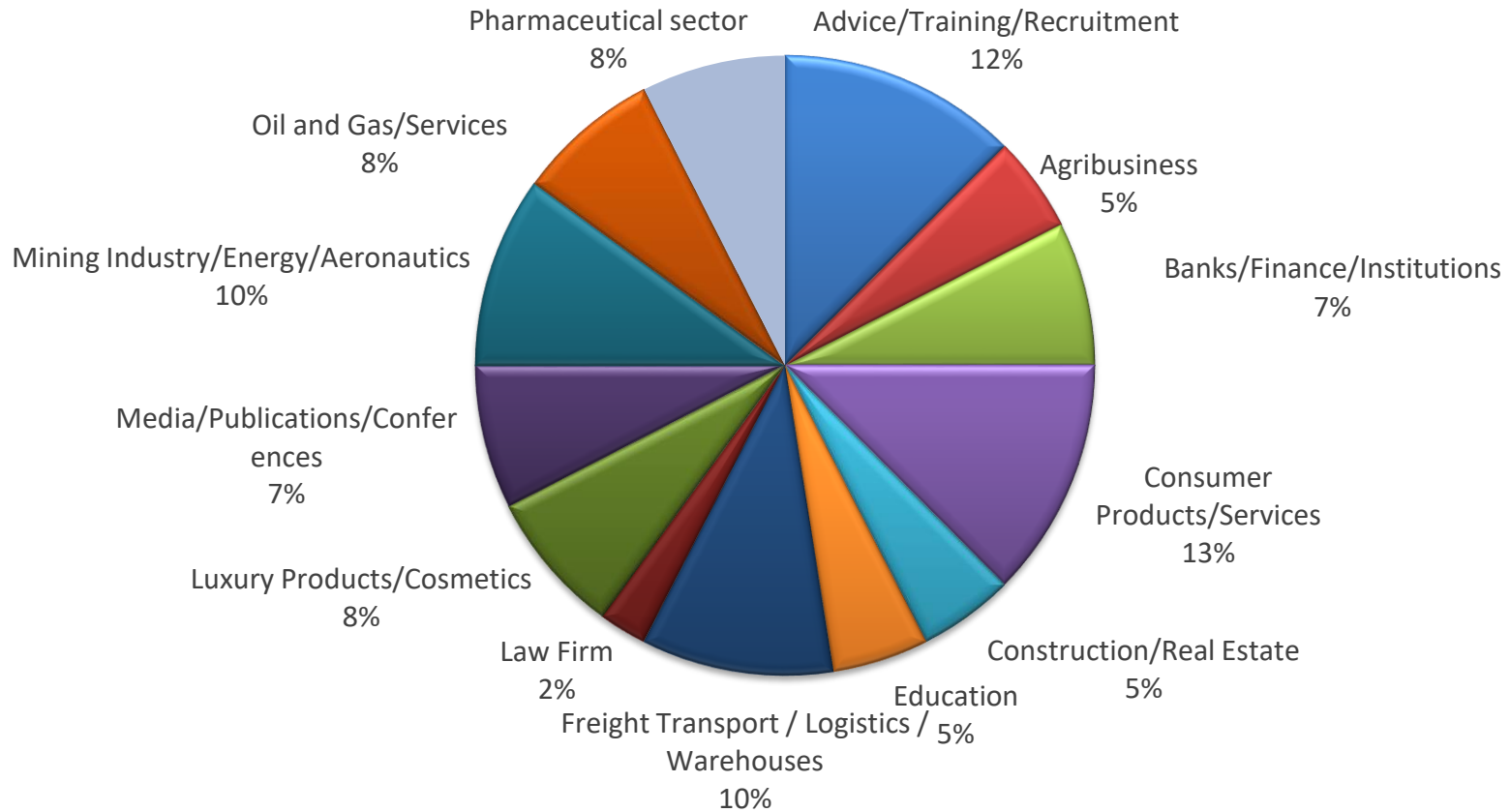
123 CCIFI in 92 countries



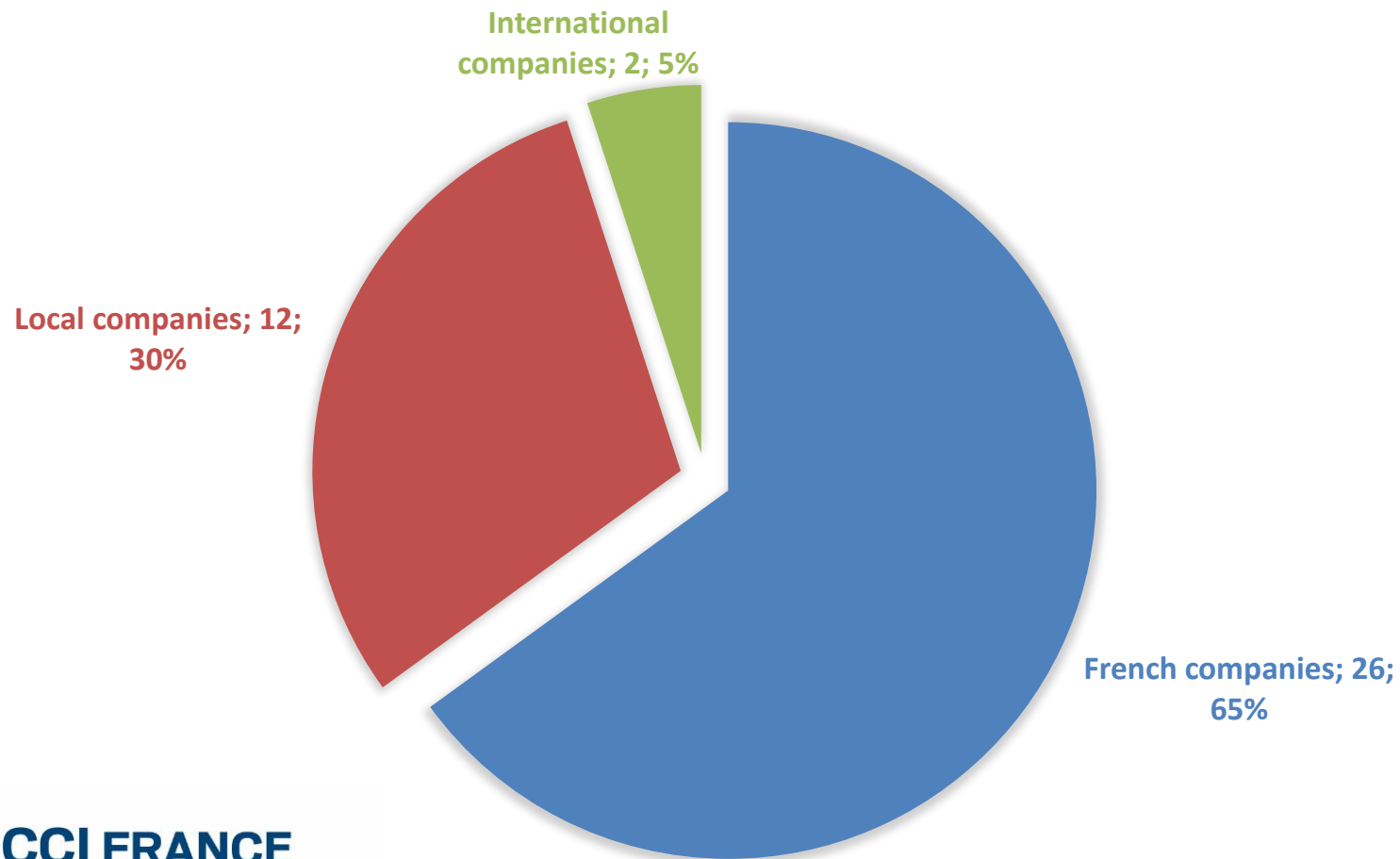
3. Members evolution



Members by sector of activity



Members by nationality



CCIFK members



BUREAU
VERITAS



TOTAL



orano



L.D.I.
Dimotrans Kazakhstan



ALSTOM



ALMA
ALMATY MANAGEMENT
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Conference Ltd.



Mercure
HOTELS

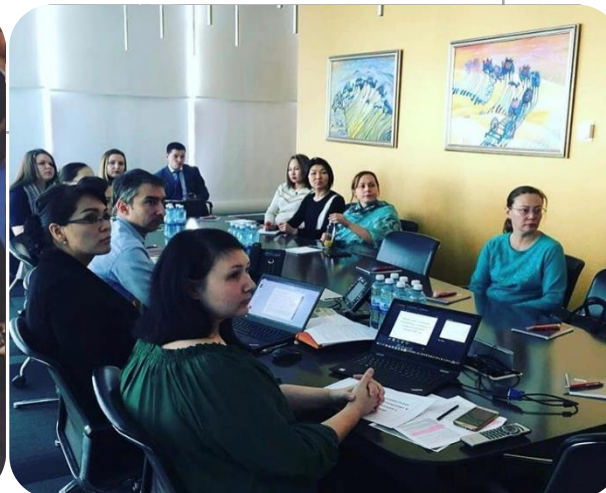
Events 2018

When - Where	Event	Details
January 19th Sorbonne Kazakhstan Institute Almaty	Annual General Assembly	Presentation of the activity and financial reports 50 participants



Events 2018

When - Where	Event	Details
<p>February 15th Severny Restaurant Astana</p>	<p>Business Lunch</p>	<p>Networking 15 participants</p>
<p>February 15th PwC Office Almaty</p>	<p>Monthly meeting</p>	<p>Topic: Development opportunities in Uzbekistan: regional issues, investment priorities, legal framework 61 participants</p>
<p>February 22nd PwC Offices Astana / Almaty</p>	<p>Working Group meeting on Human Resources</p>	<p>Topic: Compulsory social health insurance: a practical application for HR 27 participants</p>



Events 2018

When - Where	Event	Details
April 5th National University of Arts Shabyt Astana	Networking event on the occasion of Nauryz	10 participants
April 5th Golden Mir Hotel Almaty	Networking event on the occasion of Nauryz	25 participants



Events 2018

When – Where	Event	Details
April 23rd Severny Restaurant Astana	Business Lunch	Discussion on the forthcoming round table with the PM 15 participants
April 26th Ritz Carlton Astana	Round Table with the participation of the Prime Minister of Kazakhstan and CCIFK members	Strategic partnership between France and Kazakhstan 60 participants



Events 2018

When - Where	Event	Details
May 24th PwC Office Almaty	Monthly meeting	Topic: Foreign anti-bribery & corruption legislation: its impact on foreign operations of French companies & CEO Survey 2018 25 participants
June 1st PwC Offices Astana / Almaty	Working Group meeting on Human Resources	Topic: The future of the labor market – The antagonism of trends that will shape the working environment in 2030 16 participants



Events 2018

When - Where	Event	Details
June 14th Consulate General of France in Almaty	Monthly meeting	Topic: Analysis of the current economic situation in Kazakhstan 36 participants



Events 2018

When - Where	Event	Details
July 13rd Muzcafé Restaurant Almaty	Networking event on the occasion joining of the company "Sky Bridge Capital" to the CCIFK	47 participants
July 26th Mercure City Center Hotel Almaty	Business breakfast	Topic: Launch of the working group on legal issues under the leadership of GRATA International 18 participants



Events 2018

When - Where	Event	Details
September 20th Sorbonne Kazakhstan Institute Almaty	Monthly meeting	Topic: Dispute resolution at the Astana International Financial Center 39 participants
September 28 PwC Offices Astana / Almaty	Working Group meeting on Human Resources	Topic: Practical side of management continuity and the recruitment in 1C 19 participants



Events 2018

When - Where	Event	Details
December 5th Mercure City Center Hotel Almaty	Business lunch	Topic: Current macroeconomic situation in Kazakhstan 36 participants
December 21st PwC Offices Astana / Almaty	Working Group meeting on Human Resources	Topic: Key observations on the wages and benefits market in Kazakhstan based on the results of the survey conducted in 2018 19 participants



5. Internet site - Updates

www.ccifk.kz

- ✓ New graphical interface
- ✓ TYPO3 version 8 : faster and simpler
- ✓ Improvements :

Full responsive, Videos, Photo galleries, Trombinoscope, Logos, Translation Management, Search engine

- ✓ A real space for members :

Access to "world" privilege offers,

Connection with an other member, employment space

- ✓ Site in 3 languages: *French, Russian, Kazakh*

- ✓ « Employment » tab :

Candidates can send us their curriculum vitae

Companies can publish their offers

Rapport financier 2018 (vs2017)

RECEIPTS			
	2017 (KZT)	2018 (KZT)	
Balance at the beginning of the year	2 004 848	502 755	
Membership fee	16 545 000	18 845 000	+14%
Sponsorship fee	4 174 235	3 872 450	-7%
Once visits payments	901 000	630 600	-30%
Interest on deposit	113 852		
Total	23 738 935	23 850 805	
EXPENSES			
	2017 (KZT)	2018 (KZT)	
Salary , Taxes and contributions	15 820 531	16 484 544	+4%
Business Events	3 483 504	4 984 771	
Transport and office expenses	1 126 026	1 464 170	+30%
Investments	588 400		
Membership in CCIFE, website development & support	751 225	723 513	
Total	23 255 141	23 656 998	+2%
Balance at the end of 2018		193 807	
*Unpaid: 50% of Salary for December, is paid from the budget of 2019		555 000	
Balance at the end of 2018 taking into account an unpaid* sum		-361 193	

Budget planning 2019

RECEIPTS	
	2019 (KZT)
Membership fee	24 222 333
Sponsorship fee	0
Once visits payments	0
Total	24 222 333
EXPENSES	
	2019 (KZT)
Salary , Taxes and contributions	17 528 300
Transport and office expenses	2 879 200
Investments	500 000
Membership in CCIFE, website support	567 000
PR, Marketing & other expenses	0
Total	20 924 500
Planning balance at the end of 2019	3 297 833



President

Gérard Fries
CEO
Katco
CCEF



**Vice-President
Astana**
Pascal Bréant
Country chair
TOTAL
CCEF



**Vice-President
Almaty**
Christophe Pélisson
CFO, Deputy area
manager in Emerging
Markets
Vicat Group



**Vice-President
Paris**
Pierre OFFANT
ex CEO
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Honorary president
Marc Bassot
CEO Check Point
Kazakhstan & KNL



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Board Member
**Denis Van Den
Weghe**
President JSC "Atakent"
Honorary Consul of
Belgium



Board Member
Teyba Gouliyeva
Head of Rep offices
Société Générale
Kazakhstan &
Azerbaijan



Board Member
Christian Kahl
Vice Rector R&D

Alma U



Ainur Kassenova
Executive Secretary
in Almaty



Munira Artykbekova
General Director



Assem Abdykassymova
Executive Secretary
in Astana



Sholpan Buranbayeva
CCIFK Counsellor
Paris



Yevgeniya
Cheremukhina
Accountant



Aigerim Kaliyeva



Kurbanova Zarina



Almagul Kussainova



Togzhan Sadygul

Thanks



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MINISTÈRE
DE L'EUROPE ET DES
AFFAIRES ÉTRANGÈRES

La France au Kazakhstan

Ambassade de France à Astana

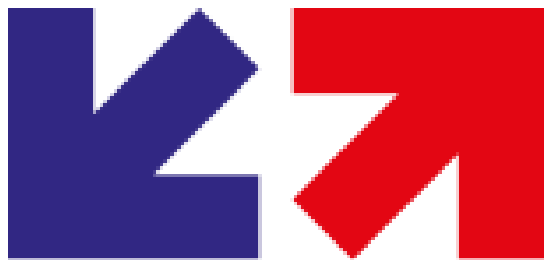


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La France au Kazakhstan

Consulat Général à Almaty



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**Kazakhstan
Newsline**



Agenda 2019

When - Where	Event	Details
Every third Thursday of the month Almaty	Événement de Networking Jeudi du Club Français (JCF)	<ul style="list-style-type: none">• Target audience - members and non-members• Aim - networking• Entrance fee for everyone, preferential rate for members• Easy logistics
Every second week of the month Astana	Business Lunch	<ul style="list-style-type: none">• Target audience - members and non-members• Aim - interact with a local decision-maker on the subjects of his domain• How it works - One of the participating members invites a local decision maker for discussion• Entrance fee for everyone, preferential rate for members
Every second Wednesday of month	Déjeuner des Décideurs (DD)	<ul style="list-style-type: none">• Target audience - members and non-members• Aim - development of a current theme on business life in Kazakhstan• One or more speakers• Cocktail at the end• Free participation for members
Once every 2 months Astana / Almaty	Theme meeting	<ul style="list-style-type: none">• Target audience - members• Aim - give visibility to CCIFK members and move forward the issues
Annual event Astana	Meeting with the Prime Minister of Kazakhstan	<ul style="list-style-type: none">• Target audience - members and non-members• Aim - interact with a local decision-maker on the subjects of his domain• How it works - One of the participating members invites a local decision maker for discussion• Entrance fee for everyone, preferential rate for members

Agenda S1 2019

Date	Astana	Almaty	Notes
<u>January</u> 24/01/2019		General meeting	Venue - ISK Sponsor - La Tartine & KNL
<u>February</u> 07/02/2019 13/02/2019 21/02/2019	Business Lunch	Déjeuner des Décideurs Jeudi du Club Français	
<u>March</u> 13/03/2019 28/03/2019	Business Lunch	Déjeuner des Décideurs Jeudi du Club Français	
<u>April</u> 10/04/2019 11/04/2019 18/04/2019	Business Lunch	Theme meeting Jeudi du Club Français	Theme – Logistics/1 belt-1 road/ road safety
<u>May</u> 15/05/2019 23/05/2019	Business Lunch	Déjeuner des Décideurs Jeudi du Club Français	
<u>June</u> 13/06/2019 20/06/2019	Business Lunch	Réunion à thème Jeudi du Club Français	Theme – Regional development and opportunities Uzbekistan, Kirghizstan

Other topics to develop

1. **Changes in Kazakhstan's migration policy - conditions of residence & visa;**
2. **Intellectual property**
3. **Urbanism - Urban planning**
4. **Regulatory and legal environment in investment and financing**
5. **Education & Research: Internship duration**
6. **Investment Priorities in Kazakhstan and Support Instruments set up by the State – PPP financing**
7. **Work security issues**
8. **Khorgos visit**
9. **Other Central Asian countries**
10. **Development of Turkestan region / link with Uzbekistan**
11. **Tourism / region Almaty**
12. **Macroeconomics/ banking sector**
13. **Katco visit**
14. **Current aspects of antitrust regulation**
15. **Customs control. Practice. Risks**

Discussions and suggestions

THANK YOU!

