

TANZANIA



President's Office-Planning and Investment

TANZANIA INVESTMENT CENTRE



FACILITATING FOREIGN INVESTORS IN TANZANIA

By Revocatus Rasheli-DIF TIC

Investment Reforms- The TIC

Tanzania Investment Centre (TIC) for information on investing in TZ

- ❖ Tanzania Investment Act, 1997 and the new Act, 2022
- ❖ Primary agency for Investment coordination in Tanzania
- ❖ First Point of Call for all Investors
- ❖ Roles: Coordinating, Promoting and Facilitating

Email: info@tic.go.tz

Website: www.tic.go.tz

Register: onestopshop.tic.go.tz

Qualifying Projects

- i. All sectors except Mining, oil and Gas upstream activities
- ii. New Projects
- iii. Expansion and Rehabilitation –New Act 2022



Investment Reforms-OSFC

One Stop Facilitation Centre

Tanzania Investment Centre serves as a one-stop-shop facilitation centre, connecting investors to 15 MDAs under one roof



Investment Reforms- Investment Menu

A.Normal Investors-Col

Minimum capital requirement USD 500,000

B.Strategic Investors-PC

Minimum capital requirement USD 50,000,000

C.Special Strategic Investors-PC

Minimum capital requirement - USD 300,000,000

- ❖ Investment in Zanzibar-ZIPA
- ❖ Export Processing Zones Authority (EPZA)
- ❖ PPP Centre-PPP Projects (Solicited/Unsolicited)
- ❖ Mining Commission
- ❖ *The Petroleum Act, 2015 (Oil and Gas Sector)*



Investment Reforms-Legal, Institutions & Infrastructure

- ❖ Competitive Investment Policy , Legal & Institutional framework
 - The TIA, 2022, PO-PI Ministry, Blue Print, Reforming TIC and EPZA
- ❖ Collaboration with private sector through TNBC platform
- ❖ Competitive Investment fiscal and Non-Fiscal Incentives
- ❖ Robust One Stop Facilitation System
- ❖ Supportive Investment **utilities and infrastructure** -Aprox 10% of GDP
 - Roads and Rail 2,105km SGR,
 - Sea Ports and Airports
 - Power-Mega project JNHPP 2,115Mw Commissioned
 - Natural Gas and Pipelines
 - NICT Broadband Backbone-8,310 Km Fiber Optic Cable network
- ❖ Land access and Land Bank- 1.6m Ha set aside
- ❖ Strategic SEZ & EPZ site and 3 major private industrial Parks-Full Utilities for plug & produce



Investment Act (TIA) 2022 Highlights

❖ Enhanced Investment climate in Tanzania

- ✓ Strengthening investment protection and predictability;
- ✓ Enhanced investors service delivery by MDAs Incl TeIW, and OSFC service 7 Days
- ✓ Improved delivery of fiscal incentives to investors-Harmonized Laws for easy coordination
- ✓ Granting fiscal incentives to expansion and rehabilitation projects

❖ Additional TIC mandates and powers;

- ✓ Conduct M&E of Investment projects;
- ✓ TIC a National Branding for Investment coordinator;
- ✓ Establish and intergrade online single window for investment;
- ✓ Extend duration for fiscal incentives from 3 to 5 years, and
- ✓ Provided simplified and clear criteria for identification of strategic and special strategic



TIC Internal Reform Highlights.

- ❖ Adopted new CSP, Targets focusing achieving a USD 5.0 Bil FDI a year
- ❖ Strengthening of One Stop Facilitation Centre (No of MDAs, Mandates)
- ❖ Digitalization of investor services processes
- ❖ Work permit and Residence Permit integrated -single card
- ❖ Establishment of Investors' Call Centre
- ❖ TIC certificate of incentives issuance is fully automated- 3 days timelines
- ❖ Establishment of TelW
- ❖ Six TIC Offices (Dar, Dodoma, Mwanza, Mbeya, Moshi and **Arusha**)
- ❖ TIC Quarterly Investment Bulletin-Copies available online
- ❖ Enhanced Land bank allocation strategy-Mkulazi, Uvinza, **Arusha**
- ❖ Establishment of PISC



Key Sectors

Agriculture



Fisheries



Livestock



Manufacturing



Mining



Infrastructure PPPs, SEZs and Industrial Parks



Tourism



Oil & Gas



General Incentives to Foreign Investors

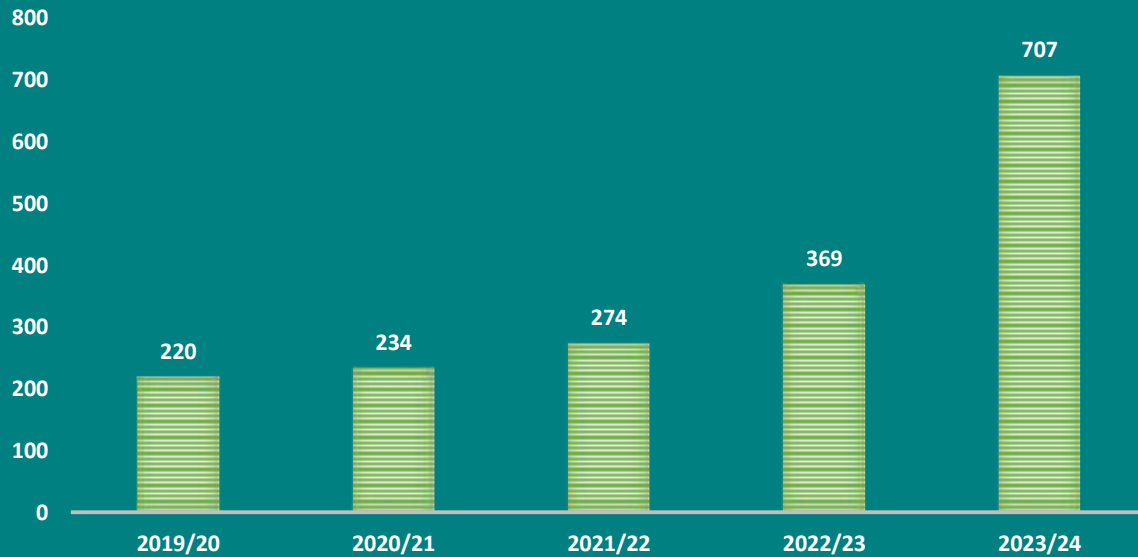
- ❖ Import Duty and VAT exemption on Plant and Machinery (Capital Goods)
- ❖ 75% Relief of Deemed Capital Goods- Building materials, vehicles etc-TIC Col
- ❖ 100% Duty and VAT exemption on Deemed Capital under EPZ
- ❖ 100% Corporate tax exemption under EPZ for 10 years
- ❖ 100% Capital Allowance on Agriculture
- ❖ Reduced Corporate tax in Automobile, fishing boats manufacturing (Applicable 10%)
- ❖ Reduced Corporate tax in Pharmaceuticals, leather products, and textile (Applicable 20%)
- ❖ 100% Duty exemption for Tourism infrastructure equipment-Hotel accessories
- ❖ Additional Fiscal as per project need for Strategic and Special Strategic Investors
- ❖ Automatic immigration quota
- ❖ Land Access to Foreign Investors under TIC and EPZA Derivative Rights
- ❖ Access to TIC One Stop Facilitation Centre with 15 MDAs



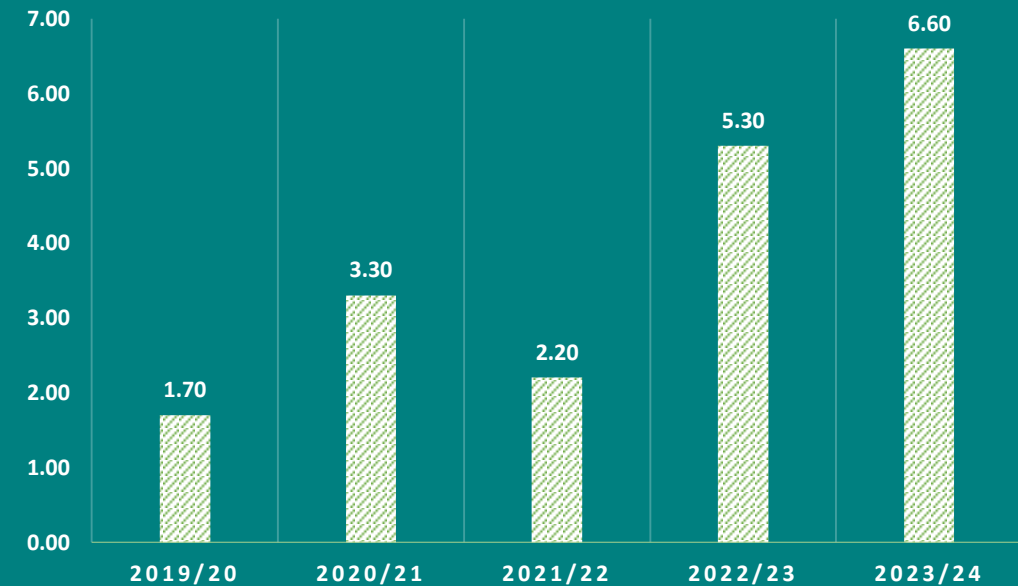
Investment Registration Trend



Number Of Projects



Capital (USD B)



☐ Increase in **Projects 91.6%** compare with previous FY 2022/23

☐ Increase in **Capital 21.6%** compare with previous FY 2022/23



Investment Projects Registration Trend

PROJECTS REGISTRATION TREND FROM JULY 2023 TO SEPTEMBER 2024











No.	Sector	Total	New	Expans/ Rehab	Local	Foreign	JV	Employment	Capital (USD M)
1	Agriculture	81	73	8	22	40	19	148,124	1,210.62
2	Commercial Building/ Construction	98	94	4	29	48	19	6,554	1,177.38
3	Energy	10	10	0	2	6	2	279	132.89
4	Infrastructure	12	12	0	9	4	1	51,456	521.56
5	Financial Institutions	1	1	0	0	0	1	28	45.10
6	Human Resource (Health & Edu)	13	12	1	9	3	1	1,895	139.67
7	Manufacturing	432	410	22	99	247	86	52,619	3,629.59
8	Mineral and Petrol	11	11	0	5	1	5	199	374.17
9	Services	31	31	0	10	10	11	4,093	531.65
10	ICT	6	5	1	1	2	3	863	833.25
11	Tourism	96	79	17	44	26	26	8,803	415.40
12	Transportation	172	138	34	110	32	30	21,384	1,523.48
TOTAL		963	876	87	340	419	204	296,297	10,534.76

1 year, 3 months
65% Foreign own
2024 Calendar 01,000 target



TOP TEN COUNTRIES

INVESTMENT STOCK BY 10 LEADING COUNTRIES FROM 1997 - JULY 2024

Country	No. of Projects	Jobs	Capital (USD M)
	1509	169,626	12,225.71
	986	127,043	5,673.49
	300	55,593	5,054.26
	765	67,202	4,343.03
	149	25,251	4,197.71
	573	55,135	1,769.88
	96	4,418	1,513.04
	34	3,776	1,367.91
	239	8,663	1,363.94
	138	23,560	1,337.43

TIC Announcement to Foreign Investors

- ❖ Encourage to continue complying with Investment obligations
 - i. Investment Act, 2022
 - ii. Labour Laws and regulations
 - iii. Tax Laws
 - iv. Environmental and Social Protection
 - v. Quality and Standards
 - vi. Enhance CSR and Local Contents Engagements
 - vii. Others
- ❖ Submit Progress report to TIC for M&E undertakings
- ❖ Investors with Land under DR to Implement projects as per TIC Col-Revocation
- ❖ Investors with Land under DR to pay land rent and TIC fees in time
- ❖ Investors with Land under DR to seek TIC consent before mortgaging, Disposal or Leasing
- ❖ Consult TIC on due diligence in land transactions-TIC has Land Bank Database
- ❖ Tourism investment infrastructure at TIC land parcel in Arusha-TIC invite bids





Thank You

EXECUTIVE DIRECTOR

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