

Our Fortunes Maybe Turning Around

- DSAl's record of effective & corruption-free leadership offers:
 - ☐ Good reason Malaysia can return to a stable development path
 - ☐ Greater prosperity for more people
 - ☐ DSAI's record stands in stark contrast to that of Najib Razak, another Finance Minister
 - ☐ A significant contrast to PM8 & PM9
- The question now is can DSAI can bring to bear the policy savvy he has previously shown as DPM/MoF in addressing the challenges Malaysia faces today

Concerning Issues (Unity Government)

External Issues

- Year 2023 started on the assumption of multiple shocks
 - Synchronous policy tightening
 - Worsening financial conditions
 - ☐ Disruptions from Russia's invasion of Ukraine
 - ☐ Geopolitical tension
 - ☐ China's policy opacity, regulatory uncertainty, unfair protectionism
 - □ Policymakers are likely to face difficult trade-offs between too much tightening & too little
 - ☐ Risk of global recession & slower global trade
- Malaysia has a strong integration with the global economy & financial markets
- We are a highly open economy (124% in 2015 to 189% in 2022)
- Drag on global trade & investment will weigh on Malaysia's export volume

Domestic Challenges

- Cost of Living rose around 11.0% to 15.5% in 2022 supply, pent up demand & natural demand
- Cost of Doing Business up around 20% in 2022
 - □ Raw materials (+22%); Energy (+19%), Interest costs (+19%) & Tax bills (+17%)
- Labour opportunity revenue loss across economic sectors & risk sideline from global supply chain
 - □ Palm Oil (RM20bn); Manufacturing (operating below capacity); Penalties being imposed; loss of orders
- Debt levels (government + off budget liabilities) is around RM1.5trn or 80% of GDP
- Political Polarization Race/Religion; & State Election (Selangor, Penang, NS, Kedah, Kelantan & Terengganu)
- Governance & Corruption currently tainted

Unity Government Could Benefit

1. A switch from the recession narrative that depends on where you are to a slower growth	1.	A switch from t	the recession	narrative that	depends on	where ye	ou are to a	slower gro	wth:
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>	Recession risk in the US is now unlikely ☐ Corporate & Household balance sheet are in the best shape in the downturn ☐ More of a mild slowdown
>	Euro is no longer on the recession plate
	☐ Reduce their energy dependence & so energy prices went down fast& inflation peaked in 2022
	☐ Labour market is still strong & business activity holding up
	☐ But must remain vigilant
>	China's reopening of the border
	☐ Rebound in foreign investment
	☐ Growth opportunities from middle class households – healthcare, finance services & clean technology
	☐ Retain a cautious outlook –policy opacity, regulatory uncertainty, unfair protectionism

2.	Diversifying away from China benefits				
	☐ India, Bangladesh & ASEAN including Malaysia				
3.	Potential bright spots				
	☐ Easing of inflation				
	☐ Improving consumer sentiments				
4.	Narrative of global slowdown & moderate global trade from recession will support our exports				
	☐ Global trade volume should grow between 2.5% - 3.5% in 2023 (3.0% - 3.5% in 2022)				
	☐ Focus on trade volume as value will be influenced by prices				

Trade growth numbers in 2023 would be influenced the high base of 2022

5 .	Ad	ldressing Malaysia's foreign labour issues
		Expected to be resolved by 3 – 4 months
		If resolved would bode well for the economic activities across the board – expected in 2H23
6.	Gr	eater commitments from our trading partners
		DSAI's foreign visits has been positive
		Can expect greater levels of cooperation and coordination
7.	Bu	isiness confidence
		Expansion in employment (setting a base to expand output when future demand picks up)
		Delivery times eased as material shortages, port congestion & delivery issues continued to normalise
		Better availability of materials contributed to the softer rise in input prices
		Supply chains improve as our producers delivery times shortened for the first time since Nov'19
		Growing optimism on 2023 outlook amid hopes of a better domestic & external demand conditions

8.	Private	sector	capital	expenditure
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- Ongoing & and new multi-year investments in the technology intensive manufacturing & services sectors
- ☐ A "no recession" global outlook would support investment intentions among export-oriented firms

9. Public sector capital expenditure

☐ Upgrading of public infrastructure and amenities

10. Public corporation capital expenditure

☐ Implementation of existing & new transportation infrastructure projects like ECRL, LRT3, MRT3, RTS Link, Sarawak-Sabah Link Road Phase 2 & Trans Borneo Highway.

12	. Be	enefit from global supply chain relocation
		It is caused by several factors like the Covid-19 pandemic & the Ukraine-Russia war
		Moderate Malaysia's GDP in 2023 of 4% -5% is still considered robust
13	. MI	DA's contribution on FDI & DDI
		Will continue to be the catalyst for Malaysia's burgeoning economic development
		Strategic programmes to create opportunities for domestic companies & mitigate gaps in the supply chain
		Environmental, Social & Governance (ESG) principles will take precedence in investment discussions
14	. Cc	onsumer confidence
		Remain favourable supported by the job market, income prospects & household income support
		Prices would stabilize from ceiling on retail fuel prices & price control measures on selected food items
		Core inflation should ease in 2H23 and will soften the degree of a strong transfer pricing
15	. Bı	dget 2023 is not like the previous Budget 2023 which is "Election" driven
		Digital Advancement, SMEs and the Green Economy
		Spending & Prudence
		PETRONAS dividend is likely to be around RM35bn (RM52bn in 2022)

16. Consumer & Retailing – sustained domestic demand, tourism, automation, online, improve jobs & income
□ Wholesale & Retail Trade
☐ Food & Beverages, Accommodation
☐ Transport & Storage
□ ICT
☐ Retailers from cashless society
17. Manufacturing will benefit from investment inflows (FDIs & DDIs) & trade
□ New areas like medical devices, chemicals & aerospace
□ E&E from the global semiconductor market demand
☐ Transport Equipment, Petroleum Products, Machinery Equipment, Non-Metallic Mineral Products
☐ Rubber-based products would benefit from better global demand for motor vehicles & health activities
☐ Food-related would benefit from private consumption, tourism industry & construction sector
18. Logistics – benefit from GDP growth of 4%- 5% & global trade volume of 3%- 4% in 2023
□ Halal Logistics & Warehousing
☐ E-commerce, Automation & Digitalisation
19. Automotive – improving jobs and income & EVs
☐ EV infrastructure – charging stations; incentivising & facilitating the installation of home chargers & buildings
☐ Prioritise on EV of two/three wheelers & urban buses –they are most cost competitive

20. Others

- ☐ Agriculture food security
- □ E-commerce/Online Digital consumer population (25mil digital consumers = 99% of 15-year-olds & above
- ☐ Oil & Gas come back with increasing capital expenditure due to firm prices
- ☐ **Real Estate** improving jobs, income & GDP (industrial properties, affordable, rental)
- ☐ Trading steady trade performance
- ☐ Business Services –favourable domestic economic activities supporting business services
- ☐ Construction/Infrastructure Ongoing & New Projects

Sustainability

70% of our exports go to countries committed to net-zero emissions

Sectors	Risk Level	Contribution to GDP		
Oil				
Metals & Mining	Very High Risk	10%		
Power Generation (with coal)				
Chemicals		17%		
Gas	High Risk			
Refining & Marketing	riigirikisik			
Agribusiness				
Automobiles				
Technology Hardware				
Environmental Services		33%		
Forestry				
Transportation				
Building Materials	Medium Risk			
Aerospace & Defence				
Containers & Packaging				
Home Builders & Developers				
Midstream				
Retail & Consumer Products				

Macro Data Highlights

	2021	2022	2023f
GDP %	3.1	8.7	4.5
Private Consumption %	1.9	11.3	6.0
Private Investment %	2.6	3.5	3.7
Exports %	26.0	24.0-25.0	9.0
Loans %	4.5	6.0	4.0–5.0
Inflation %	2.5	3.3	2.8
OPR %	1.75	2.75	3.00
Brent (US\$/barrel)	71	100.8	80 - 85
CPO (RM/tonne)	4537	5,130	3,250–3,750
USD/MYR	4.17	4.40	4.20/30

THANK YOU

