



REPUBLIC OF MOZAMBIQUE
MINISTRY OF AGRICULTURE AND RURAL DEVELOPMENT
National Directorate for Local Economic Development

REQUEST FOR EXPRESSIONS OF INTEREST (INTERNATION CONSULTING SERVICES – FIRMS SELECTION)

Country: Mozambique

Name of Project: Rural Enterprise Financing Project (REFP)

Grant N.º: IFAD DSF Grant Nº 2000002289

**Assignment Title: Contracting of Specialized Service Providers of
Business Development Support**

Reference N.º: 014/ICB/MADER/DNDEL/REFP/2023- Consulting Services

The Government of Mozambique has received financing from the International Fund for Agricultural Development (IFAD) toward the cost of the **Rural Enterprise Financing Project (REFP)**, and the Project Implementation Unit intends to utilize part of the funds for consulting services.

The consulting services (“the Services”) include the work with the beneficiaries and not limited to:

- Promoting the program and helping identify suitable candidates;
- Empower in business, market and technological literacy the beneficiaries of the project as well as business associations;
- Develop quarterly availability of business support and management to beneficiaries;
- Forward funding dossiers of MSMEs for funding in Financial Institutions Facilitate linkages with providers of technical assistance relevant to the activity (agronomy, equipment selection and installation);
- Advising beneficiaries on the preparation of much simplified business plans with a view to accessing microfinance;
- Assist beneficiaries in their interaction with Financial Institutions to ensure better communication and perception by Financial Institutions;
- Assist the beneficiaries after the approval of the financing for at least six months after the start of the micro-businesses;
- Train the beneficiaries in small rural business management issues;
- Assist the beneficiaries to redesign or adapt the business plans to the requirements of the Financial Institutions;
- Ensure that most of the assisted and advised projects are bankable.

The REFP now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The shortlisting criteria are: (a) Proven experience in project management of this nature; (b) experience in the region defined as an area of implementation for at least 5 years; (c) mastery of the local culture, languages and other determinant factors of the region where it intends to develop the project; and (d) consulting experience in developing countries, preferably in Mozambique.

The attention of interested Consultants is drawn to IFAD’s policy on conflict of interest situations that must be avoided as described in IFAD’ Project Procurement Guidelines – December 2019.

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications.

The tender will be ruled by the *Regulamento de Contratação de Empreitada de Obras Públicas, Fornecimento de Bens e Prestação de Serviços ao Estado*, approved by Decree n^o 79/2022, December 30th and also in line with the donor procedures and IFAD Procurement Handbook. A Consultant will be selected in accordance with the Quality-and Cost-Based Selection- QCBS method.

Further information including the Terms of References (TORs), can be obtained by email at the address below during office hours i.e. 07:00 AM to 15:00PM, local time and at the briefing session scheduled **for 9.00 am on the 19 July 2023** at the physical address below.

Expressions of interest must be delivered in a written form in English and Portuguese to the address below in person or by mail, or by e-mail) **not later than 25 July 2023, at 15.00 AM local time** (Mozambique time). Expressions of interest submitted after the deadline shall be rejected.

The address is:

Rural Enterprise Financing Project - REFP

Praça dos Heróis Moçambicanos, Edifício-Sede do MADER, Bloco A, 3^o Piso

E-mail: **refp.procurement@gmail.co.mz**

Maputo – Mozambique

The policy is accessible at <https://www.ifad.org/en/document-detail/asset/41942012>.

The policy is accessible at www.ifad.org/anticorruption_policy.

The policy is accessible at <https://www.ifad.org/en/document-detail/asset/40738506>.