

Turner & Townsend



Core information

July 2018

making the **difference**



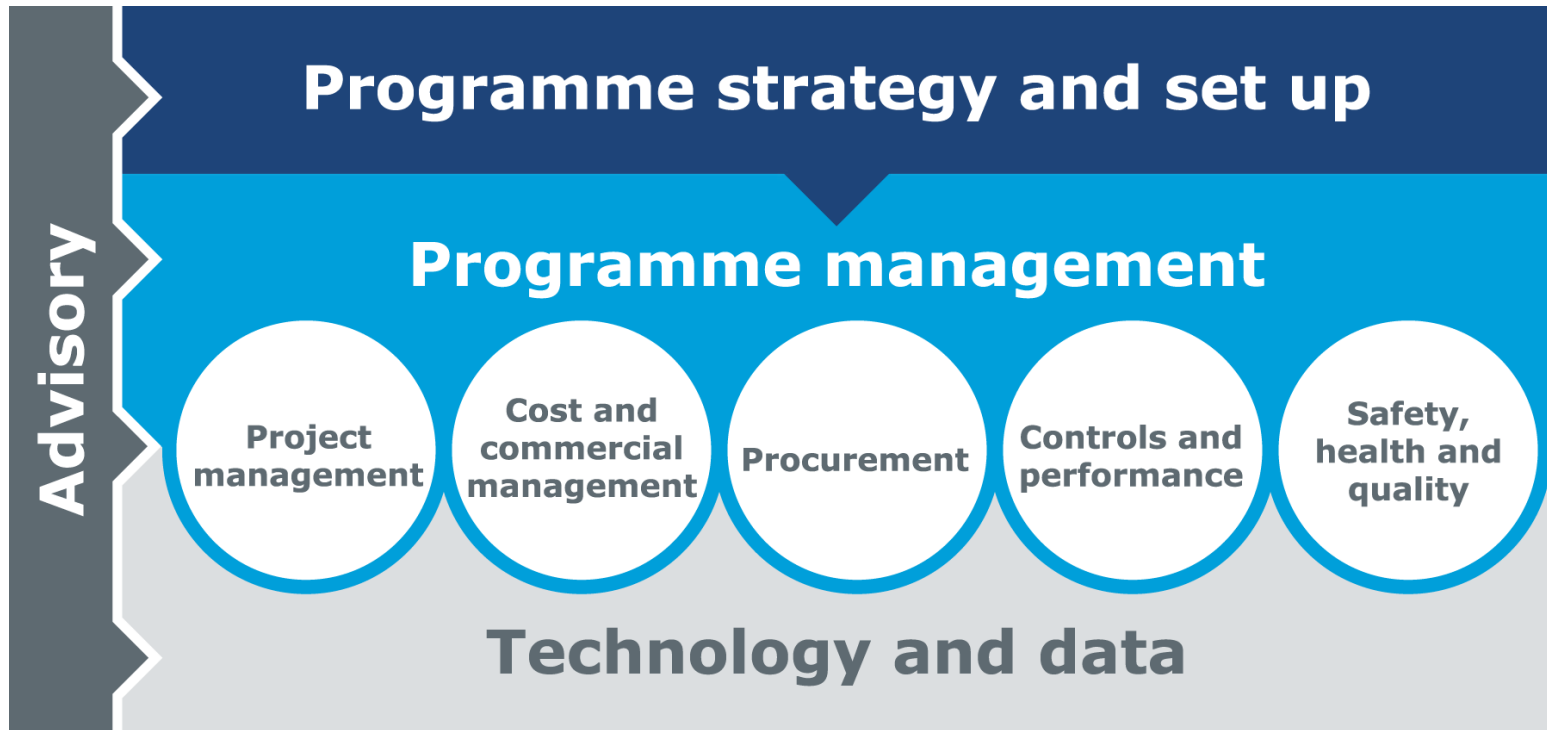
Who we are

Turner & Townsend is an independent professional services company specialising in programme management, project management, cost and commercial management and advisory across the **real estate**, **infrastructure** and **natural resources** sectors.

With **108 offices** in **45 countries**, we draw on our extensive global and industry experience to manage risk while maximising value and performance during the construction and operation of our clients' assets.



Our service model



Our services



Programme strategy and set up

Setting up for success – building the right capabilities and execution plan to drive clear programme outcomes.



Programme management

Looking at the big picture, driving better overall outcomes, and having real confidence your programme is under control.



Project management

Delivering project success through effective planning, the right team and rigorous controls.



Cost and commercial management

Driving and safeguarding your commercial interests from start to finish.



Procurement

Developing and delivering procurement and supply chain strategies that get the best results from the market.



Controls and performance

Applying robust and proactive controls from a clear baseline to deliver confidence in programme and project performance.



Safety, health and quality

Embedding the strategies and culture that support effective operations and maintain a safe and healthy environment.



Technology and data

Unlocking the potential of technology, data and information modelling to drive performance, support great decision-making and create collaborative working environments.



Advisory

Independent advice to help make your business and investments a success.

Highlights 2017–2018



\$988m

Turnover



12%

Turnover growth



\$100m

Operating profit



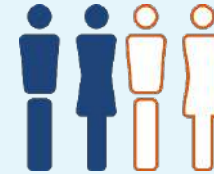
45

Countries



108

Offices



5,209

People

Financial highlights 2017–2018



\$988m

Turnover



\$100m

Operating profit



Financial performance

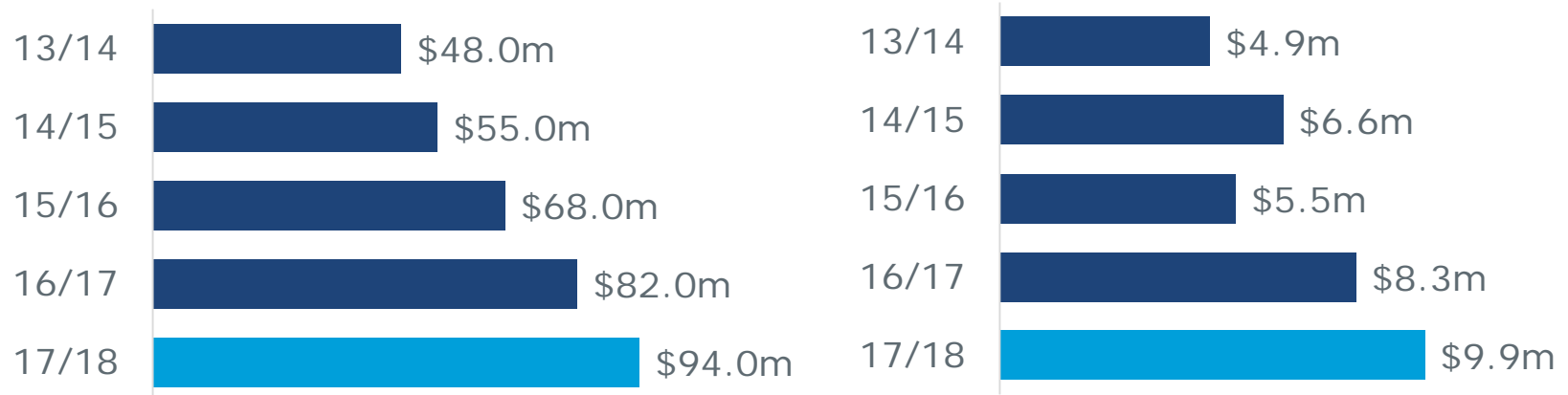
Australia and New Zealand 2017–2018



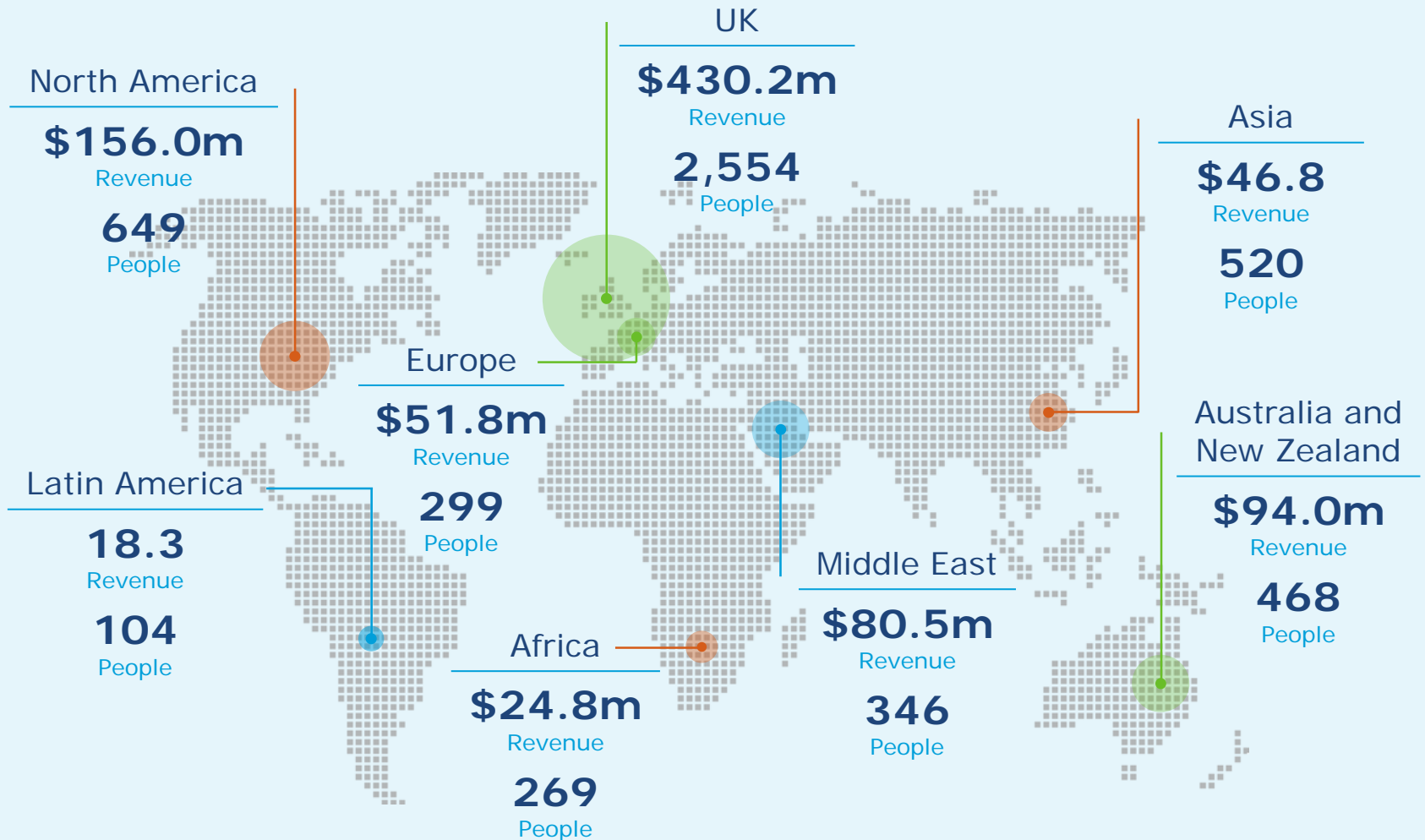
Revenue



Operating profit



Regional revenue 2017–2018



Our offices

108

Offices



Europe

Austria

Vienna

France

Paris

Germany

Berlin

Frankfurt

Hamburg

Munich

Ireland

Dublin

Italy

Milan

Rome

Kazakhstan

Atyrau

The Netherlands

Amsterdam

Norway

Stavanger

Poland

Krakow

Warsaw

Russia

Moscow

St Petersburg

Spain

Madrid

Sweden

Stockholm

Switzerland

Basel

Zurich

Turkey

Istanbul



Australia and New Zealand

Australia

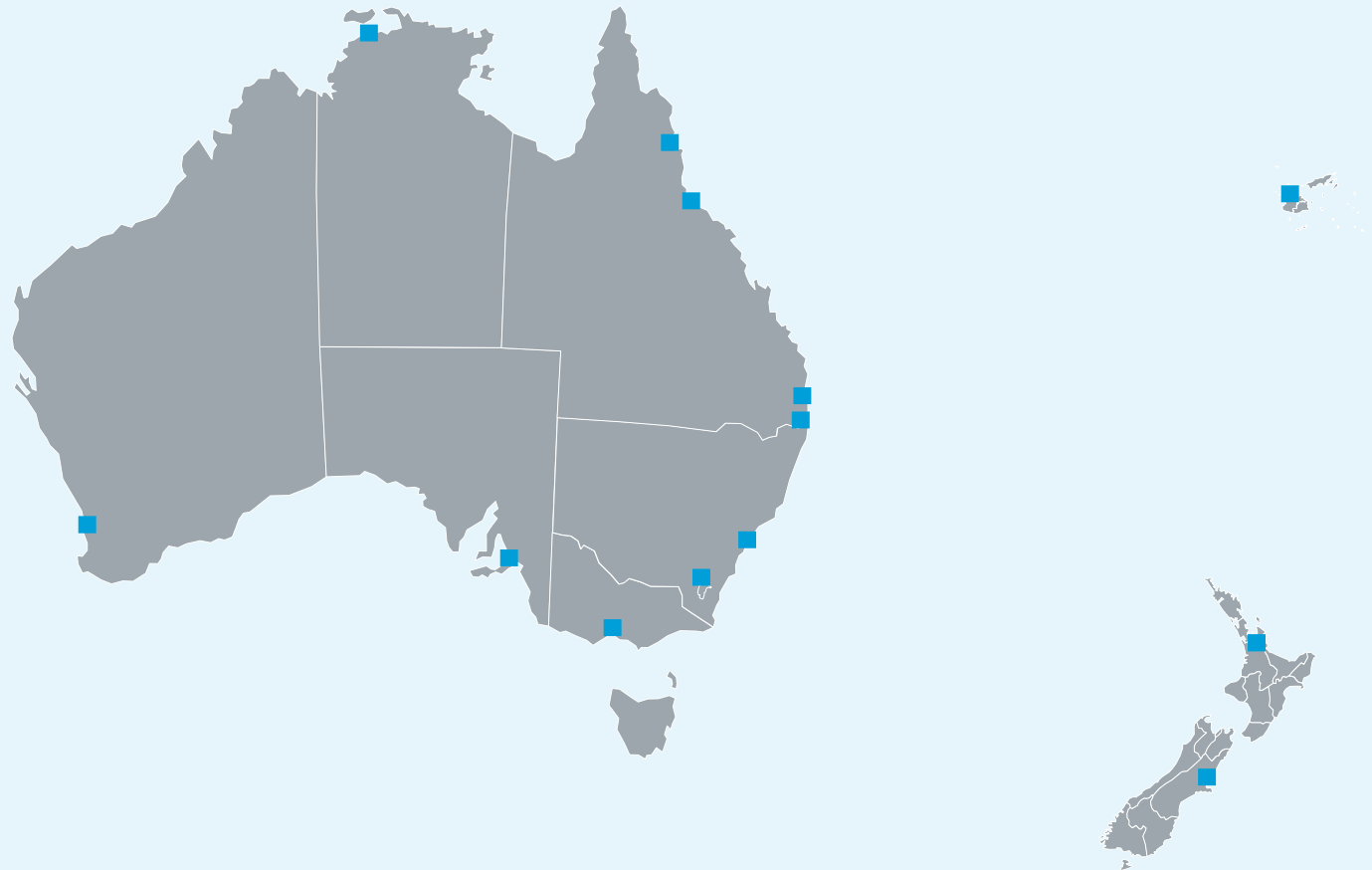
Adelaide
Brisbane
Cairns
Canberra
Darwin
Gold Coast
Melbourne
Perth
Sydney
Townsville

Fiji

Nadi

New Zealand

Auckland
Christchurch



Turner & Townsend in Australia and New Zealand



74%

Repeat business

The majority of our work comes from repeat business.



\$94m

Revenue

Across Australia and New Zealand.



13

Offices

With 108 offices globally.



8.2/10

Client satisfaction

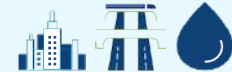
We have maintained our high standard of client care.



3

Segments

We operate across real estate, infrastructure and natural resources.



2000

Year Established

We have been established in Australia since 2000.



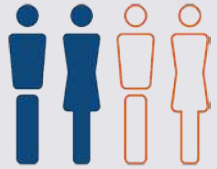
468

People

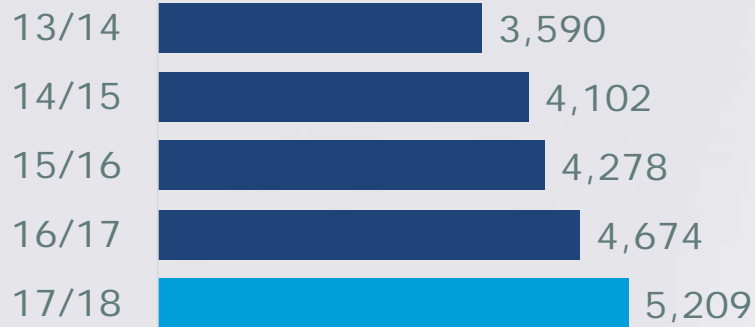
With over 5,209 globally.



Our people



5,209
People



Dalian Wanda and Ridong Group



The Jewel, Dalian Wanda and Ridong Group, Australia

“Having Turner & Townsend Thinc work jointly with our team to define and manage the entire project process not only gives us the confidence required but provides us with insight into the integration of project procurement on world projects.”

*Weimin XU
Managing Director, Wanda Ridong (Gold Coast) Development Pty Ltd*

Sydney Metro



Sydney Metro City and Southwest, **Sydney Metro Authority**

A 30 kilometre extension of metro rail from the end of Sydney Metro Northwest at Chatswood under Sydney Harbour, through new CBD stations and south west to Bankstown. It is due to open in 2024 with seven new metro stations and 11 upgraded stations.



Sydney Metro



Sydney Metro Northwest,
Sydney Metro Authority

23km

passenger train line

14 million

predicted reduction in car trips per year

145,000

jobs created as a result of the project

Snowy Hydro 2.0



Snowy Hydro 2.0, **Snowy Hydro Limited**

Snowy 2.0 project is a new pumped hydro project that will increase the Snowy Scheme's generation capacity by up to 2,000 megawatts

The ability to pump and store water means Snowy 2.0 will act like a giant battery by absorbing, storing and dispatching energy.

Snowy 2.0 will pump water using electricity at times of low demand and store it in the upper reservoir.

Chevron Towers



Chevron Towers, **Chevron**

“Implementing a Shared Services Group with Turner & Townsend has significantly helped build organisational capability.

They brought great experience and technical expertise; we really appreciate the level of professionalism and knowledge demonstrated.”

Chevron Business and Real Estate Services

Other projects



Client: Transport for NSW
Project: Sydney Metro PMO and Project Controls
Services: Project management
Value: \$25b



Client: Tellus Holdings
Project: Sandy Ridge Development
Services: Project management
Value: \$100m



Client: Department of Infrastructure, Regional Development & Cities
Project: Western Sydney Airport
Services: Project management
Value: \$5.3b



Client: Transport for NSW
Project: Sydney Metro CSW TSE
Services: Commercial anagement
Value: \$2.8b



Client: Coles
Project: Coles Supermarkets and Liquorland capital projects
Services: Cost management
Value: \$500m



Client: Bank
Project: Data Centre - Renewal & Expansion
Services: Cost and commercial management
Value: Confidential



Client: City of Melbourne
Project: Melbourne Town Hall
Services: Project management
Value: Confidential



Client: BHP Billiton
Project: BHP Billiton Iron Ore
Services: Commercial support
Value: \$1.5b

Other projects



Client: Dept Infra & Regional Development
Project: Western Sydney Airport
Services: PM and technical support services



Client: Foodstuffs
Project: Stores
Services: Project services



Client: Snowy Hydro
Project: Snowy 2.0
Services: PMO and cost management



Client: Tellus Holdings
Project: Sandy Ridge Project
Services: PMC



Client: NSW Dept of Education
Project: NSW Schools project
Services: Project and cost management



Client: Holden
Project: Corporate Identity Program
Services: PMO and project management



Client: Apple
Project: Auckland Head Office
Services: Project and cost management



Client: Antarctica New Zealand
Project: Scott Base Antarctica
Services: Cost management and commercial Support



Geocon Republic



Turner & Townsend

Wynyard Walk



Turner & Townsend

Brisbane Airport



Eastland Shopping Centre





Southern Cross University



The Jewel



Turner & Townsend

Scott Base Antarctica



Prelude



Perth Children's Hospital

Christchurch Hospital

Highlights 2017–2018



**Constructing
Excellence
SECBE Awards 2018**
Innovation Award



**Association of Project
Management Awards 2018**
Project of the Year:
Engineering, Construction
and Infrastructure



ACE Awards 2018
Best UK business
performance for large firms



MEED Awards 2018
National Education Project of
the Year



Building Awards 2017
Vincent Clancy,
CEO of the Year



ACE European Awards 2017
Patricia Moore, Sterling Award