

**REQUEST FOR EXPRESSION OF INTEREST  
INDIVIDUAL CONSULTANT  
SPECIAL REGIME**

**Specialist in Fundraising for the Blue Economy**

**COUNTRY:** Mozambique

**Financing:** IDA Grant D8120-MZ

**REF:** MZ-PROAZUL-326946-CS-INDV1

1. The Government of Mozambique (GoM) has received a Grant from the World Bank to implement the Sustainable Rural Economy Project (MozRural), which is the first phase of a programmatic and multi-phased approach, which aims to increase productivity and market access for target beneficiaries and improve natural resource management practices in selected areas of the project, and intends to use part of these resources in the contracting of consulting services of a **specialist in fundraising for the blue economy**.
2. The consulting services ("the Services") include supporting ProAzul to increase its capacity to transform opportunities into concrete and outcome-oriented programs and projects in the Sea, Inland Waters and Fisheries sector with a focus on mobilizing funding.
3. The duration of the contract shall be 2 years and the contract it is expected to start during January 2023.
4. The detailed Terms of Reference (TOR) for the assignment in Portuguese and in English can be found at the following website:  
<https://www.proazul.gov.mz/concursos/>
5. ProAzul, the implementing agency invites interested illegible candidates to submit their application that must consist in the following documents: (i) letter of application, (ii) CV (3 pages), (iii) copies of diplomas or certificates of academic qualifications and (iv) indication of 3 references that may be contacted during the evaluation process and comparison of applications.
6. **Qualification requirements include:**
  - Higher education in economics or related areas training, with a Master's degree (or equivalent) preferably in areas related to the ocean economy/blue economy;
  - 08 years of proven experience in structuring programs and projects of (at least) medium size - equal to or greater than USD 10 million - and that, ideally, the implementation has considered the (i) involvement of the private sector (ii) the involvement of communities;
  - 05 years of proven experience in projects financed by bi- and multilateral cooperation organizations and/or international NGOs, preferably in portfolios related to the economy of the sea;
  - 04 years in active involvement in fundraising, preparation of concept notes aligned with requirements of international donors / other partners. The consultant must demonstrate his/her key role in the success of mobilization processes;
  - 02 years of experience in preparation and implementation of project operational manuals.
  - Orientation towards practical, efficient execution with flexibility to work in dynamic working environments;
  - Basic knowledge of Cost-Benefit-Analysis (CBA);
  - Fluency in Portuguese and English is required.
- Desirable qualifications**
  - International experience in developing countries (In Africa it will be an advantage);
  - Professional certifications, with international recognition, in the area of programs and projects (eg PMP®)
  - Other languages that are relevant to the context of programs and projects.
7. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" November 2020 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest;
8. An Individual Consultant will be selected according to the Selection of Individual Consultants (IC) method set forth in the World Bank Procurement Regulations. Applications should be submitted via e-mail: [aquisicoes@proazul.gov.mz](mailto:aquisicoes@proazul.gov.mz) and the subject should be: "**Specialist in Fundraising for the Blue Economy**." Non-indication of the subject may cause the application to be not considered.
9. The deadline for submitting applications is **9 December 2022 at 14 Hours**.
10. Only pre-selected candidates will be contacted.