

# ACTIVITY REPORT

## 2020





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**Christophe DARMOIS**  
Chairman

# Editorial

It was a great honor for me to accept the mission of presiding the French Tanzanian Chamber of Commerce (FTCC).

Even if 2020 was not the ideal year for the creation of the FTCC, and despite the very singular current global situation, the French Tanzanian Chamber of Commerce has been able to emerge thanks to all the actors who have gravitated around it and have supported it. I take this opportunity to thank again the board members, all our members, as well as the Ambassador of France to Tanzania.

2020 has been marked by the devastating pandemic that has turned our personal as well as our professional lives upside down. It has indeed affected the corporate world at different levels. We all know that nothing will be entirely as it used to be before anymore. We will have to change more than ever, but also, and above all, we will have to capture the new opportunities that will arise.

As President of the FTCC, I would like to be an actor in this transition, to be the voice of the interests of all French businesses in Tanzania, and to do everything to make life easier for French and Tanzanian entrepreneurs. In this way, I want to build tomorrow's FTCC which will be able to help the evolution of both our countries towards the perspectives opened by the modern digital economy and the emergence of African economic opportunities.

« Doing business together » and « Promoting investments in Tanzania » for the French and Tanzanian companies has always been the clear guideline for the FTCC. Physical networking events as well as specific webinars with prominent personalities from the Tanzanian public sector and dedicated events to technical and operational employees of the companies have been organized in consonance to this main guideline.

Tanzania is and will remain very attractive for investors. The deep and intense economic, cultural and social relationship between France and Tanzania remains crucial for the future of both our countries. We must therefore act together. The exchange of ideas and resources is our greatest asset in building value in a more ethical and responsible society. This is an exciting challenge for the FTCC. Since its establishment, the FTCC has been seeking to play its role as a gatherer and to make its voice heard by taking relevant positions that reflect the interests of its valued members.

All this would not have been possible without the involvement of our members, our business partners and our major partners. It is by their inference that, over time, the FTCC has been able to expand its influence and its contribution to the development of the businesses between France and Tanzania.

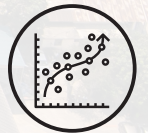


## Our Mission



To provide a platform for exchange and business networking to Tanzanian and French companies through the organization of events.

To support the growth of Tanzanian and French businesses by assisting and facilitating trade, investment, finance and industry activities in Tanzania.



To create new business relationships.

To have opportunities to share experiences.



To encourage Tanzanian and French small and medium scale enterprises to prospect and set up businesses in Tanzania and/or France.

To foster, support and represent our members' business interests by lobbying and advocating towards the national authorities.



# What do we offer?



We run a business community with regular events for our members and non-members



We offer a unique access to up-to-date macroeconomic and sector information if needed



We strengthen the bilateral relationship



We promote membership of Tanzanian companies and entrepreneurs



We offer commercial support for the French companies and assistance to welcome new French investors



We stay attentive to needs and demands from our members to organize events & offer services



We provide Commercial Support  
B2B Prospection  
Market and Study Analysis  
Human Resources  
Domiciliation and Co-working

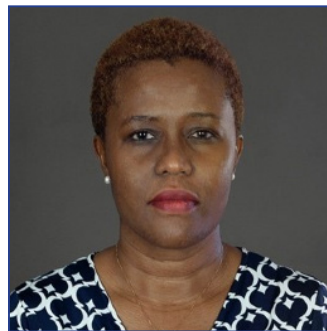
# Our Board Members



**Christophe DARMOIS**  
Chairman



**Witness SHILEKIRWA**  
Treasurer



**Angela MZIGWA  
MNDOLWA**  
Secretary



**Baptiste DI TRIA**  
AGS



**Régis TISSIER**  
Bolloré



**Frédéric MADRY**  
Engie-Powercorner



**Nicolas ENGEL**  
Maurel & Prom



**Jean-François  
SCHOEPP**  
Total



# Membership

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An eligible corporate member is **TANZANIAN & FRENCH COMPANY** or even international:

Established in France or somewhere else, where a significant part of the ownership or participation is by French subjects or interests and having a place of business in Tanzania.

Established in Tanzania and having an interest in French commercial or industrial activities.

# Membership Packages

## FOUNDING MEMBERS

Newsletter

Premium visibility

Tailored events

Preferential rates to all events and business services

Directory & Directly involved with new companies

Direct Access to the board

Commitment for 3 years minimum

**3000\$/YEAR**

## TANZANITE

Newsletter

Premium visibility (website & events)

Tailored events

Preferential rates to all events and business services

Directory

**2000\$/YEAR**

## GOLD

More than 15 employees worldwide

Newsletter

Visibility on the website

Preferential rates to all events

Directory

**1000\$/YEAR**

## SILVER

Less than 15 employees worldwide

Newsletter

Visibility on the website

Preferential rates to all events

Directory (more than 3 employees)

**3000\$/YEAR**

## INDIVIDUALS

Newsletter

Preferential rates to all events

**100\$/YEAR**

## HONORARY MEMBERS

Ambassador of France to Tanzania  
Head of Economic Department of the French Embassy  
President of the French Trade Advisor Committee



# Our Members

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## Founding Members



## All Members



# Our Achievements



**34**  
members



**16**  
different  
industry  
sectors



**A Range**  
of events

# Events



Nov 18-21 2019

## Oil & Gas Conference

Organized by the FTCC and Tanzania Petroleum Services (TPS), the Oil & Gas Conference took place on 18th-21th November 2019.

Companies from Europe and East and South Africa South Africa came to present Technologies and innovations in Depots, Service Stations and Private Fuel Facilities.



Dec 13-14 2019

## French-Tanzanian Higher Education Fair

Participation of the FTCC to the very first French-Tanzanian Higher Education Fair at the Julius Nyerere Convention Center, Dar Es Salaam.

Six French Universities; IMT Atlantique, Unilasalle, EPF-école d'ingénieurs, EM Lyon, Le Cordon Bleu, Université de Bordeaux and the International Relations Officer of the Conférence des Présidents des Universités proceeded to Tanzania to meet their Tanzanian counterparts as well as students ....

Find out more through: <http://ftcc.co.tz/french-tanzanian-higher-education-fair/>



May 26 2020

# French Companies Donation to Counter the Pandemic of the Novel Covid-19

The FTCC in cooperation with H.E. Frédéric CLAVIER, French Ambassador to Tanzania handed over as donation various Covid 19 protective gears to the Programme Coordinator of the NGO, Médecins Du Monde, Mrs Teophil NDENENGO Kessy at the French Embassy.

Donators are all French companies established in Tanzania: Engie-PowerCorner, Total, Maurel&Prom, Tanzania Petroleum Services (TPS) and Oryx. Find out more through: <http://ftcc.co.tz/french-companies-donation-to-counter-the-pandemic-of-the-novel-covid-19/>

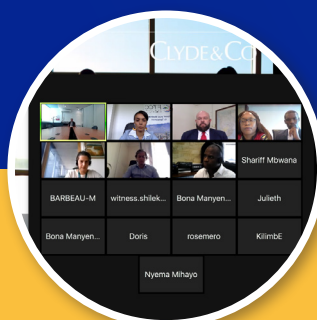


July 27 2020

# Doing Business in Tanzania & Employment Law Matters - Webinar

The speakers, Peter Kasanda, Margareth Maganga and Aliko Simon from Clyde&Co Tanzania will focus on Legal and regulatory Framework and clarify the key amendments to Laws in 2020.

They will give us all along the presentation the keys to a successful business settlement in Tanzania approaching commercial registrations, accounting, as well as taxation or employment. Find out more through: <http://ftcc.co.tz/webinar-doing-business-in-tanzania-employment-law-matters/>

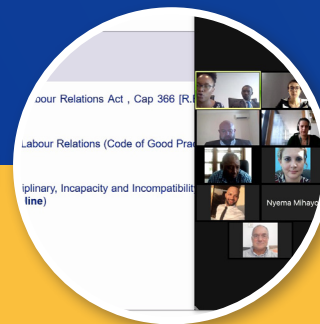
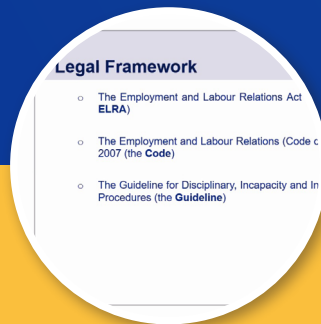


Aug 27 2020

# Doing Business in Tanzania - 10 Common Mistakes Employers Make - Webinar

## Doing Business in Tanzania – Part 2

An interactive webinar on some of the common mistakes employers make in relation to employment matters in Tanzania. Join Clyde & Co and FTCC to this 2nd session. Find out more through: <http://ftcc.co.tz/webinar-10-common-mistakes-employers-make/>

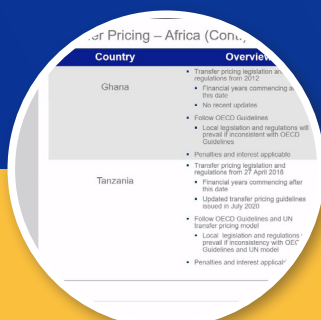


Nov 05 2020

# Transfer Pricing and International Tax

A collaboration of French Chambers & Mazars in Abu Dhabi, Botswana, Dubai, Egypt, Ghana, Kenya, Mozambique, Nigeria, Qatar, South Africa & Tanzania.

This event was brought to you by the French Chambers and Mazars offices in Abu Dhabi, Botswana, Dubai, Egypt, Ghana, Kenya, Mozambique, Nigeria, Qatar, South Africa & Tanzania. Find out more through: <https://www.fsacci.co.za/news/n/news/back-to-transfer-pricing-international-tax.html>



Nov 11 2020

# East Africa and the Horn of Africa Business Forum

## Doing Business in Tanzania – Part 2

Challenges and Opportunities, feedback from experts and the business community.

**THE HORN VIRTUAL**  
**Country focus**  
Doing business in Tanzania: challenges and opportunities, feedback from experts and the business community  
Live on Zoom: Wednesday 11th November 11:00 am – 12:30 pm

**Speaker**  
Christophe DARMOIS,  
President,  
Tanzanian Chamber of Commerce.

**Speaker**  
Mr. Romeo CHOMBUKATA,  
Senior Managing Director,  
Mazars Tanzania.

**Speaker**  
Mr. Jean-François  
Monzingo,  
Total Tanzania.

Partnership with the French Chamber of Commerce.

ETCC

**Steady economic growth** to 6% by the government for 2020, around 2% by the IMF following the Covid pandemic.

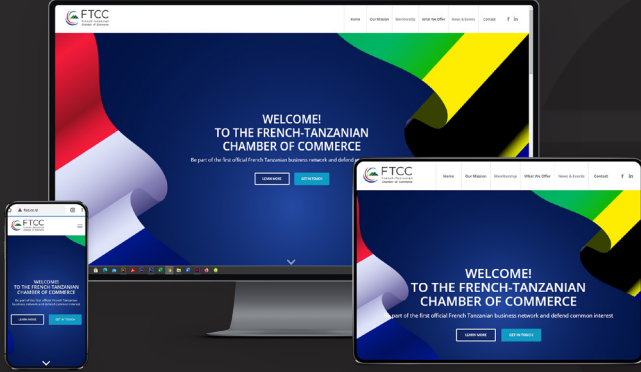
- Relatively low annual average inflation rate : around **3,6%** in 2020 (IMF)
- Nominal **GDP** USD 64,1 billion (2020 ; IMF).
- **Sustainable debt** to 38,5 % of GDP (2020 ; IMF)
- **Confirmed donor support**: over USD 2 Millions per year
- ...ting, negative outlook (2020).

French Tanzanian Chamber of Commerce

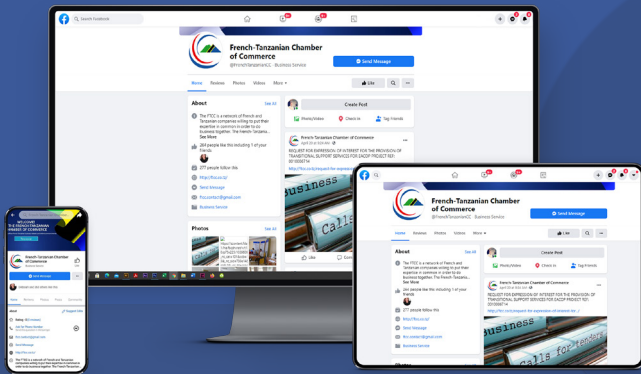
Rameck Chomuhakata



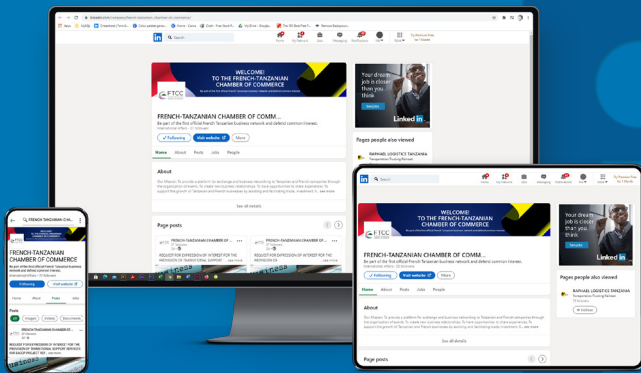
# Digital Platforms



<http://ftcc.co.tz/>



FrenchTanzanianCC



French-Tanzanian Chamber of Commerce



**« Together, stronger, further »**

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