

French Korean Chamber of Commerce and Industry



Missions

- Promote bilateral trade and investments between France and Korea.
- Contribute to the development of relations between the French and Korean business communities founded in 1986.
- Act in the commercial, economic and financial interests of FKCCI Members and generate interactions with key institutions and organizations based in Korea.
- Support French and Korean companies in their approach and trade development on the French and Korean markets.
- Develop communication actions to increase the visibility of FKCCI Members and promote exchanges between France and Korea.

- French-Korean business community
- Supervised by a board of directors composed of 15 elected CEOs
- A bicultural team of 18 employees in 4 departments:
 - PR & Event
 - Communication
 - Business Consulting
 - Administration

FKCCI Board Members

THE BOARD

Executive Committee



David-Pierre JALICON
Chairman

D.P.J. & Partners
CEO
French Architect D.P.L.G.



Thomas COMTE
Vice President

Vallourec Korea
Region Director



Philippe LI
Vice President,
FKCCI Honorary Chairman

Kim & Chang
Foreign Attorney



Daniel MAYRAN
Vice President

Bluebell Korea Ltd.
President



Olivier MOUROUX
Vice President

Asiance Korea
CEO



Jean-Pierre RAYNAUD
Vice President

LBI Group
General Manager



Ida DAUSSY
Member

IdaDaussy.Com
CEO



Patrick DEFRANOUX
Member

Thales Korea
President & CEO



Joohyun HA
Member

Bioderma Korea
CEO



Jenny H. KIM
Member

Kim & Chang
Tax Attorney/CPA



Jou-Young KIM
Member

JCDecaux Korea
President



Yann LE BOURDON
Member

L'Oréal Korea
President



Philippe NOIROT
Member

BNP Paribas
Country Head



Philippe SHIN
Member

Shin & Kim
Senior Foreign Attorney



Jean-Pierre TRINELLE
Member

Crédit Agricole Corporate And
Investment Bank
Senior Country Officer

Honorary Chairmen (Former FKCCI Chairmen)

Hugues HANNON
Jean-Pierre DUPRE
Jean-Pierre THESMAR †
Christian GIGOT
Jean-Paul JOYE
Michel VIROTTE DUCHARME

Guy BERTHIER
Christian MARECHAL
Alain PENICAUT
David ADRIAN
Patrice COUVEGNES
Philippe LI

FKCCI Team

THE FKCCI TEAM

Direction



Stella YOON
Managing Director

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Administration & Accounting



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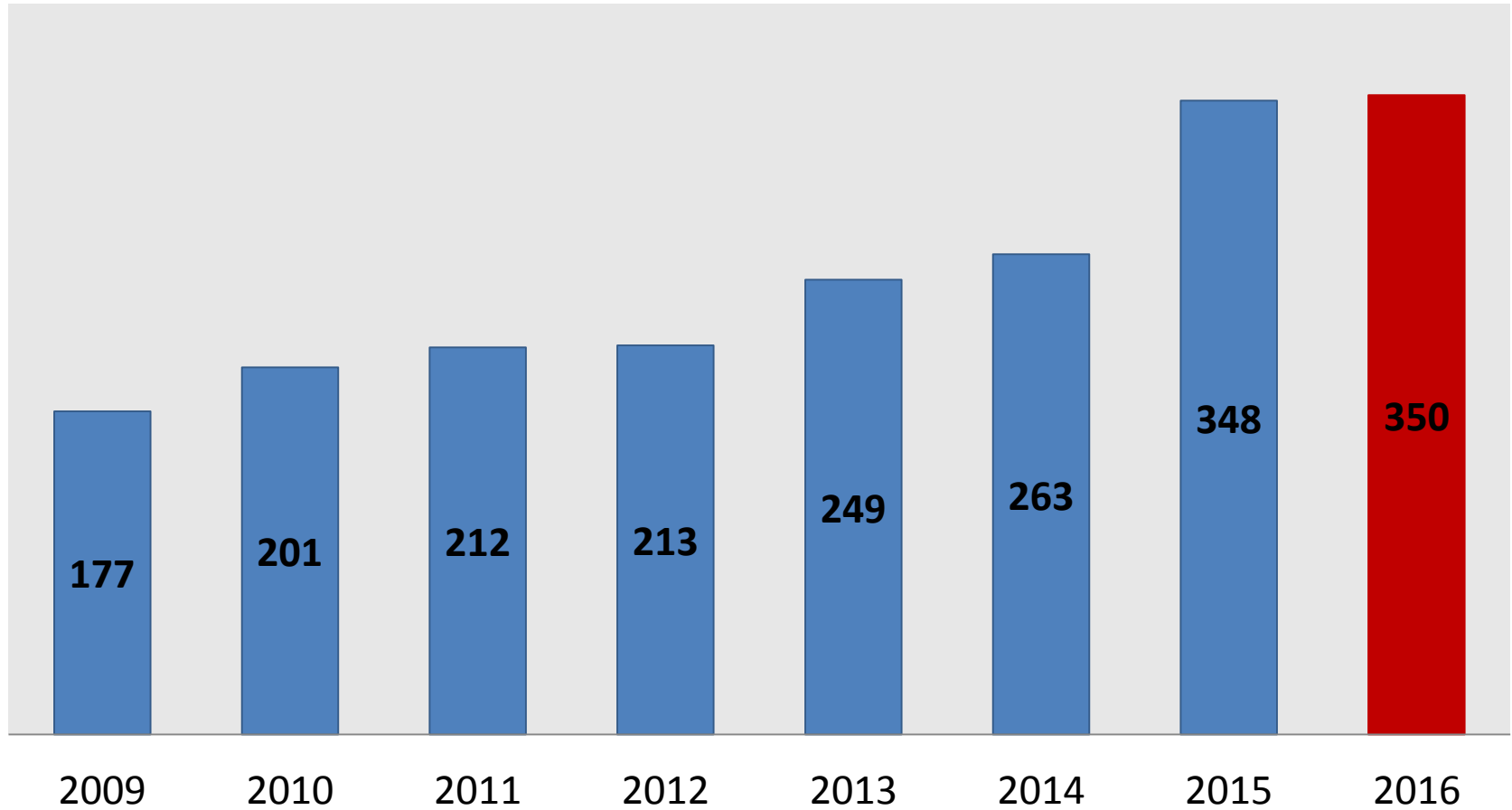


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Suzy CHOI
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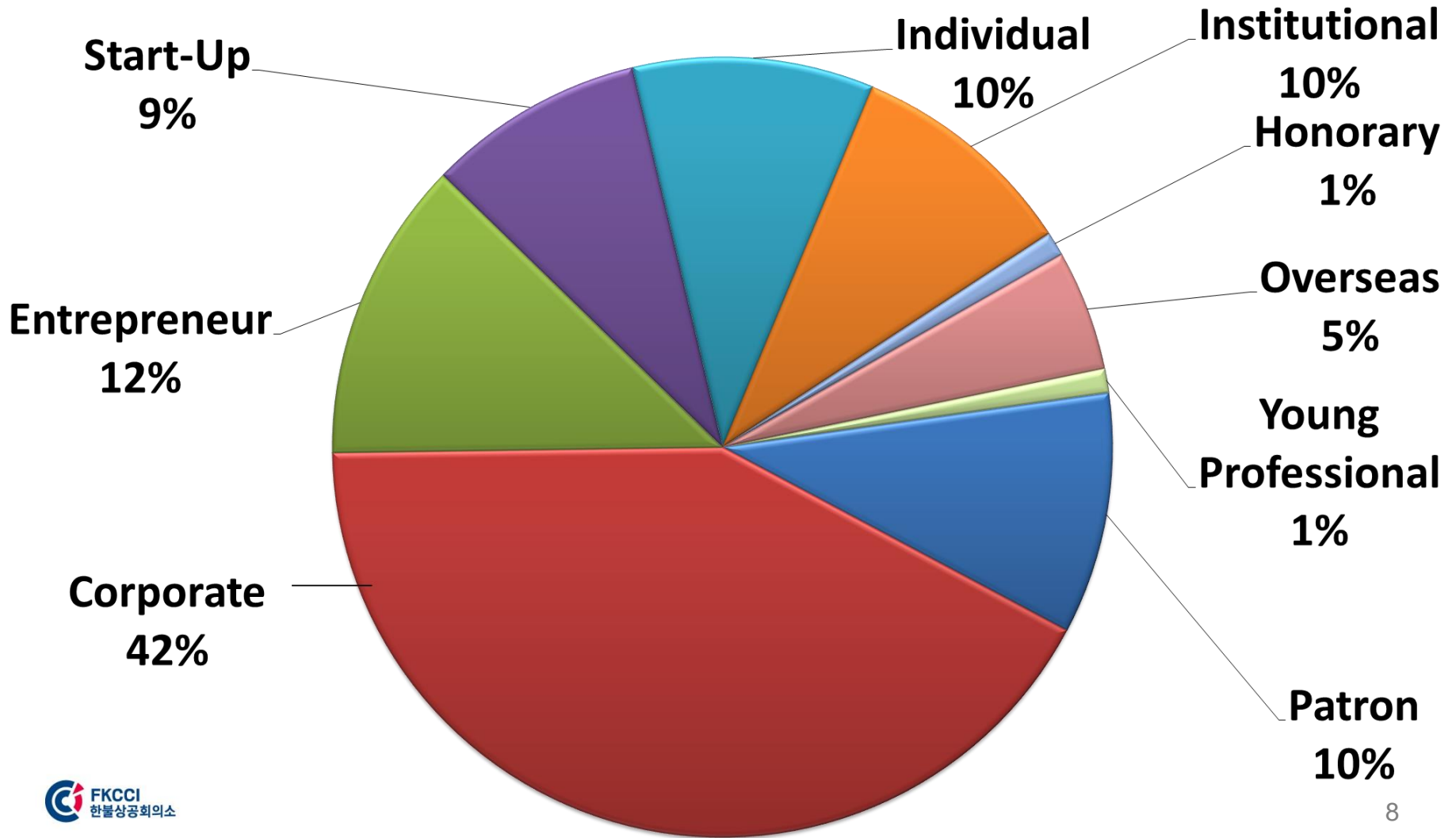
Members in 2016



350 Members



Member typology



FKCCI Partners



FKCCI Partners

115

French Chamber of Commerce and Industry Abroad (FCCIA)

33,881

FCCIA company members

67,530

Companies supported internationally in 2015

98%

Self-financing rate of the network

700

« Journées d'Information Pays » organized in France by the ICC and the FCCIA

3,180

Companies met during « Journées d'Information Pays »

1,051

Virtually domiciled companies

1,952

Companies received abroad during missions of feasibility and commercial prospections

4,417

Events organized abroad in 2015

1,097

Partners abroad

65,5

millions euros of turnover in 2015

5,3%

Growth rate of revenues between 2014 and 2015

2,000

Jobs provided

30,373

Square meters of office, meeting rooms for 83 companies in business incubators

173

Partners from V.I.E. housed and coached by the FCCIA in 2015

PR & Event

Over 50 events organized every year

▪ Business Meeting

- Special Luncheon
- Economic Forecast
- Sustainable City Seminar
- FKCCI Women's Business Club
- HR Forecast
- Marketing Forecast



▪ Forum & Seminar

- Experts Training Club
- Annual French Newcomers Seminar
- Forum & Seminars
- Pro Workshops
- Job Fair



▪ Networking events

- Business Networking Nights
- Café du Commerce
- French Night

▪ Special Annual Events

- French National Day - July 14th
- FKCCI Gala
- French Gourmet Festival
- General Assembly



2016 Bastille Day



Gala 2016: IMPRESSIVE Normandy



Key speakers and guests in 2016



Mr. David-Pierre JALICON
FKCCI / D.P.J. & Partners
Chairman



H.E. Fabien PENONE
French Ambassador to Korea



Mr. Thierry MARIANI
Member of the French National Assembly
for French nationals living overseas



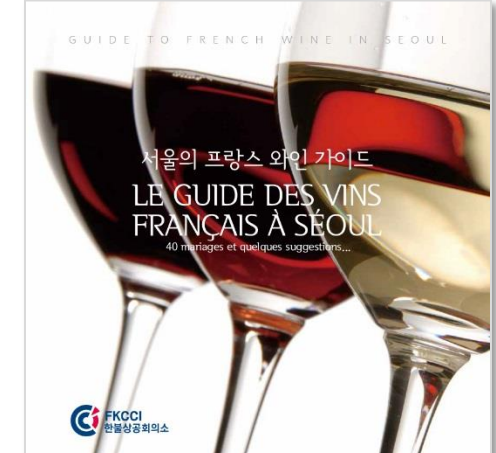
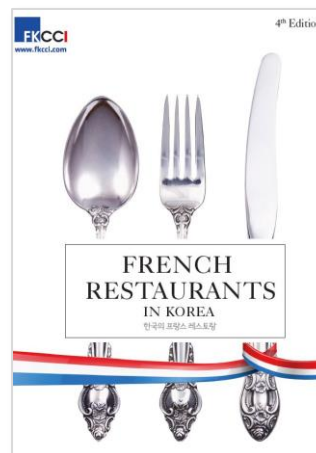
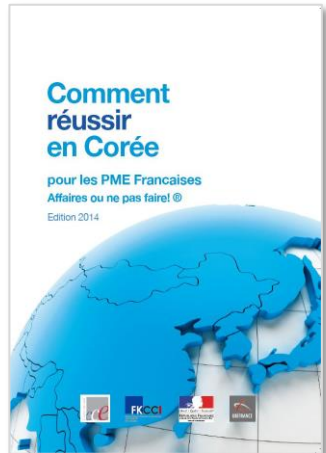
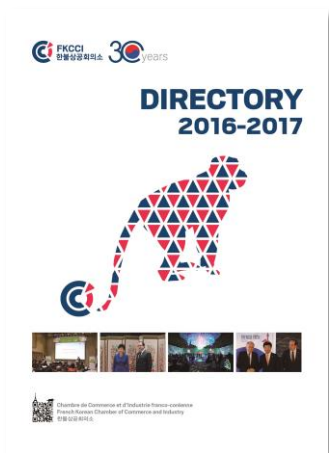
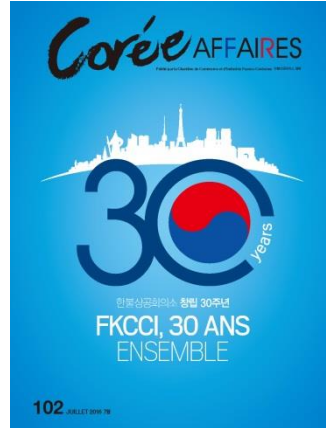
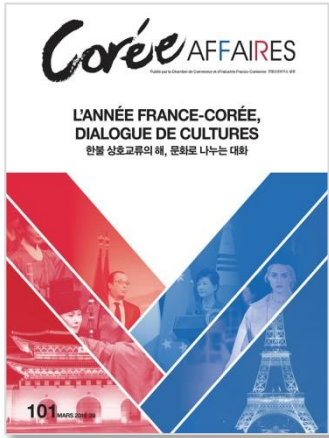
Mr. Philippe AUGIER
Mayor of Deauville



Mr. Alain Gournac
Senator / France-Corée Group
Chairman

Communication

Publications



FKCCI, leading French Chamber abroad in digital communication



17,000 followers on Twitter



3,900 fans on Facebook



1,200 members on LinkedIn



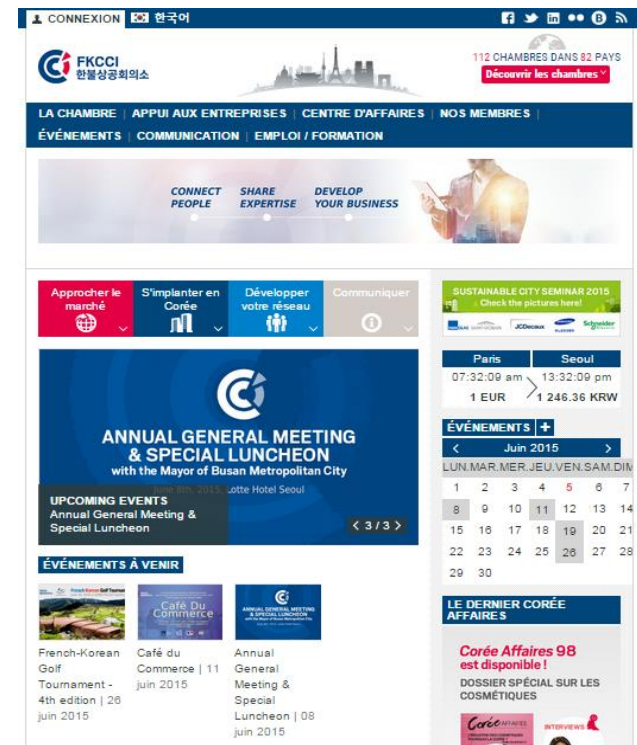
1,300,000 displays on Flickr



Over 24,000 visits per month on Naver & Corée Affaires blogs



FKCCI Website: over 6,000 visitors per month



Business Consulting

The FKCCI Business Consulting Department offers solutions at all stages of your international development

Market Research

- Market research
- Business planning
- Public tender monitoring
- Study tours

Business Development

- Trade missions
- Sourcing missions
- Trade Fairs
- Project management service & customer care

Company Set Up

- Company set-up
- Business center services

Additional Services

- VAT Refund
- Translation

Key figures in 2016

- **335** French companies benefited from FKCCI's business consulting services
- **110** French companies were met in France and benefited from FKCCI's advice regarding the Korean market
- **60** French companies came to Korea on a trade missions
- **3** Study tours were organized in Korea
- **5** Korean companies and institutions benefited from FKCCI's business development services in France
- **20** companies were housed in FKCCI's business center
- **4** companies were created in Korea
- **1** French pavillon was set up on professional trade fairs

Open-space and individual offices for a successful business set-up in Korea

Services

- Telephone line
- High speed internet connexion
- Access to a copy machine, scanner and fax
- Assistance for computer installation
- Mail distribution service
- Access to meeting rooms
- Company name at the lobby of the FKCCI
- Use of video conference system
- Office cleaning, electricity, water
- Parking space (optional)
- Multi-lingual secretarial services (optional)



FKCCI Membership



FKCCI Membership Category

Patron Members

For companies or organizations, legally registered in Korea

3,890,000 KRW

Corporate Members

For Companies with more than 10 employees or turnover above 1 billion KRW

1,500,000 KRW

Entrepreneur Members

For Companies with less than 10 employees and turnover below 1 billion KRW

630,000 KRW

Start-up Members (up to 2 years)

For Organizations less than 18 months

150,000 KRW

Individual Members

For Individuals aged 31 and up

320,000 KRW

Young Professional Members

For Individuals aged 30 and less

160,000 KRW

Overseas Members

For companies or organizations overseas

630,000 KRW

Institutional Members

For organizations not registered as a company in Korea

840,000 KRW

Membership Benefits

Membership Card

- Used in KOREA

FKCCI membership card offers special benefits in restaurants, hotels, and leisure activities.

For more details: <http://www.fkcci.com/nos-membres/la-carte-privileges/>

To become our membership card partner, please check the agreement and describe your offers on the membership application form or contact to Ms. Yuhui JEONG (y.jeong@fkcci.com).

- Used in FRANCE

FKCCI is part of a Union of French Chambers of Commerce and [Industry](#) (115 French Chambers in 85 countries), and FKCCI members can benefit from its Privileges Card Program. For more details please visit the website <http://www.ccifranceinternational.org/privileges>



FKCCI Services at discounted prices*	Non-Members	Members
Corée Affaires advertisement	From 1,000,000 KRW (Full page)	From 840,000 KRW (Full page)
FKCCI website Banneradvertisement	From 800,000 KRW	From 600,000 KRW
Emailing	750,000 KRW	600,000 KRW
Commercial & International Cooperationservices (Interpretation, consultancy, etc.)	Please refer to: http://www.fkcci.com/appui-aux-entreprises/nos-services-dappui-aux-entreprises/etudier-le-marche/	

For more details, please contact Ms. Suzy CHOI (s.choi@fkcci.com)

Benefits Overview & Fees

MEMBERSHIPTYPES	PATRON	CORPORATE	ENTREPRENEUR	START-UP	INDIVIDUAL	YOUNGPROFESSIONAL	OVERSEAS	INSTITUTIONAL
VISIBILITY								
Logo on FKCCI events' banners	✓							
Logo on FKCCI entrance wall	✓							
Logo on FKCCI website	✓							
Logo on <i>Corée Affaires</i>	✓							
FKCCI Directory: - Logo - Photos of representatives - Company decription (KR/FR/EN)	2 pages in color 3 photos 190 words	2 pages in color 1 photo 190 words			1 photo Personal information only (name, address, tel, email, current position)		1 page 1 photo 140 words	2 pages 1 photo 190 words
Additional photos	100,000 KRW / photo (6 photos maximum per company)							
NETWORKING	✓	✓	✓	✓	✓	✓	✓	✓
Member rates for FKCCI events								
TRAINING	✓	✓	✓	✓	✓	✓	✓	✓
Experts Training Club								
INFORMATION	∞	4	2	2	1	1	1	4
<i>Corée Affaires</i> (news magazine)								
Annual FKCCI Directory	∞	3	1	1	1	1	1	3
BUSINESS CONSULTING SERVICES* Member discount	20%	15%	15%	15%	15%	15%	15%	15%
OTHERS	✓ One representative						none	none
Right to vote for FKCCI elections								
UCCIFE Privilege Card / FKCCI Membership Card	3 / 50	2 / 20	1 / 10	1 / 5	1 / 1	1 / 1	1 / 1	1 / 10
Posting job vacancies on website	✓	✓	✓	✓	✓	✓	✓	✓

Thank you