#### 22 June 2023 | 15h00 Virtual

#### WEBINAR

# Sarawak

Business & Investment Opportunities for French Companies

**Organised by** 



In Collaboration with







#### KEY ECONOMIC SECTORS AND ENABLERS



The PCDS 2030 is anchored on 6 economic sectors as the main engines of growth, namely Manufacturing, Commercial Agriculture, Tourism, Forestry, Mining and Social Services. The 6 economic sectors will be supported by 7 enablers namely Digital Transformation, Innovation, Basic Infrastructure, Transport, Utilities, Renewable Energy and Education and Human Capital Development.



# SARAWAK CORRIDOR OF RENEWABLE ENERGY (SCORE)





- 1. SCORE AND RECODA
- 2. REGIONAL DEVELOPMENT AGENCIES UNDER RECODA
- 3. DEVELOPMENT PROGRAMMES AND PROJECTS
- 4. PRIVATE INVESTMENT IN SCORE





### 1. SCORE AND RECODA

### 2. REGIONAL DEVELOPMENT AGENCIES UNDER RECODA

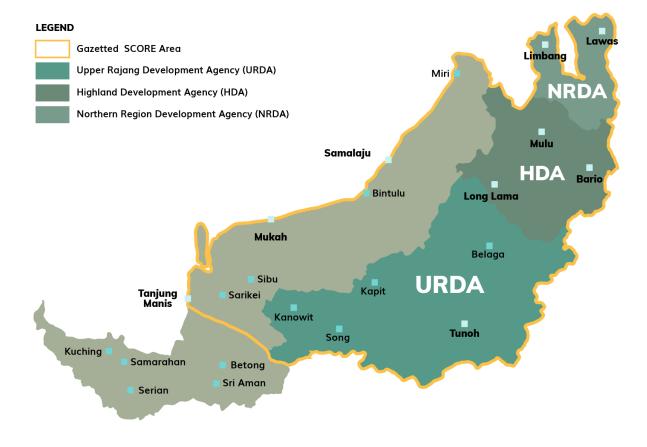
## 3. DEVELOPMENT PROGRAMMES AND PROJECTS

### 4. PRIVATE INVESTMENT IN SCORE

#### SARAWAK CORRIDOR OF RENEWABLE ENERGY (SCORE)



- Regional Corridor Development Authority (RECODA) was set up in 2006 to oversee and manage the SCORE Development Plan.
- SCORE area spans more than 100,000 km<sup>2</sup> (about 80% of Sarawak). Sarawak's total land area is about 124,451 km<sup>2</sup>.
- Extends from the central region to the northern region of Sarawak.
- Leverages on abundant clean renewable energy (hydroelectric power) and natural resources to drive energy-intensive industries and to attract other investments into the area.
- In 2017, 3 development agencies were established to further focus and accelerated efforts of SCORE development namely:
  - Upper Rajang Development Agency (URDA), 41,186.5 km<sup>2</sup>;
  - Highland Development Agency (HDA) 18,463 km<sup>2</sup>; and
  - Northern Region Development Agency (NRDA), 7,790 km<sup>2</sup>



### **12 PRIORITY INDUSTRIES IN SCORE**









Aluminium

Steel - Metal



Oil-palm based

Aquaculture



Timber- based



**Marine Engineering** 



Oil & Gas



Tourism



Livestock



Biotechnology

**Digital Technology** 

#### **TRIGGER INDUSTRIES**

#### STEEL AND FERROALLOYS

SCORE has abundant reserves of energy for this energy-intensive industry.

#### ALUMINIUM

The large potential markets for aluminium products include China, ASEAN and the domestic market.

#### **OIL & GAS, PETROCHEMICAL**

Downstream petrochemical investment could take advantage of SCORE's potential in this industry.

#### GLASS (METALLIC AND POLYSILICON INDUSTRY)

The relevant segments in this industry are float glass-making; downstream activities involving automotive components and construction components.















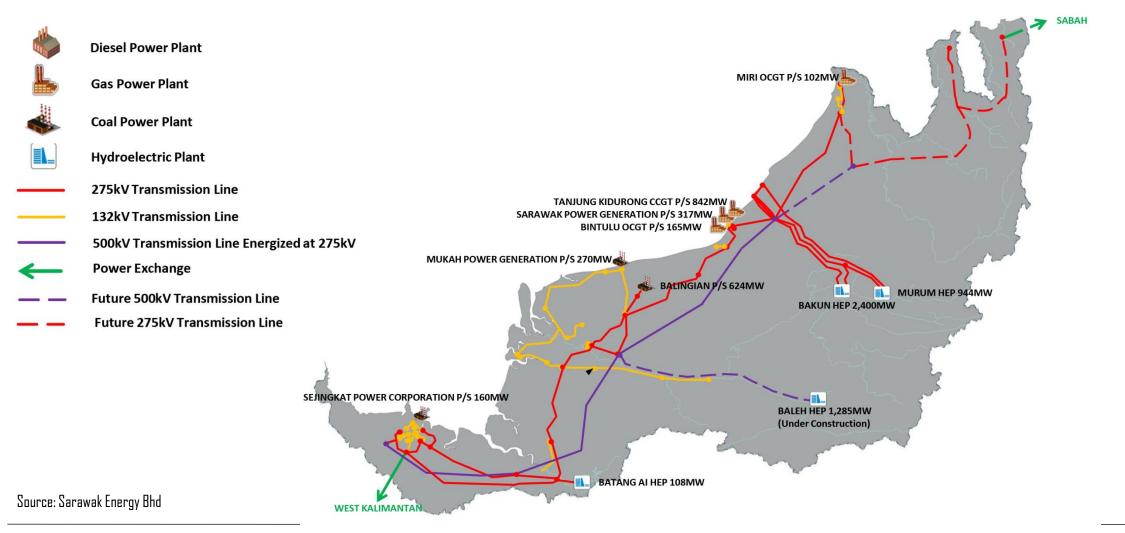
### **POWER GENERATION FOR SCORE**





### **POWER GENERATION**



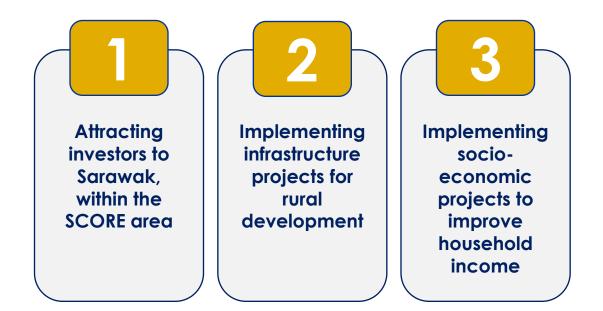


### **REGIONAL CORRIDOR DEVELOPMENT AUTHORITY (RECODA)**





We oversee and manage the SCORE Development Plan as the implementing agency for infrastructure and socioeconomic projects within the SCORE region. We are also tasked with drawing investors to Sarawak and creating job opportunities.



#### VISION

The lead agency to transform SCORE into a competitive and progressive region through sustainable economic development.

#### MISSION

We are committed to accelerate economic growth and development for SCORE by attracting and facilitating more investments into SCORE.

We create a conducive ecosystem for investment through the provision of physical, industrial and digital infrastructure and amenities.

We execute orderly and balanced development through our Regional Development Agencies.

We strive to be professional, efficient, effective and business friendly to our stakeholders and customers.

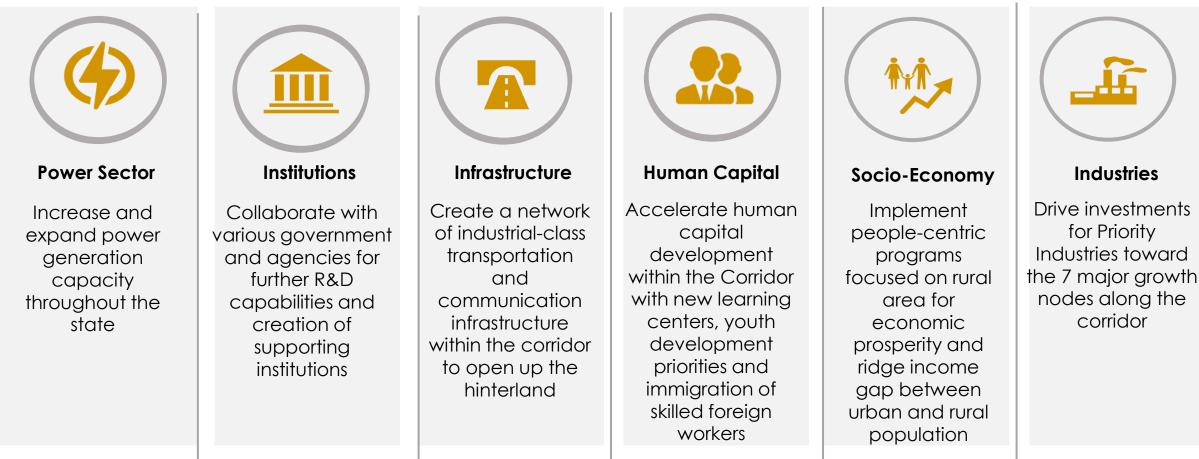
#### **RECODA BOARD MEMBERS**





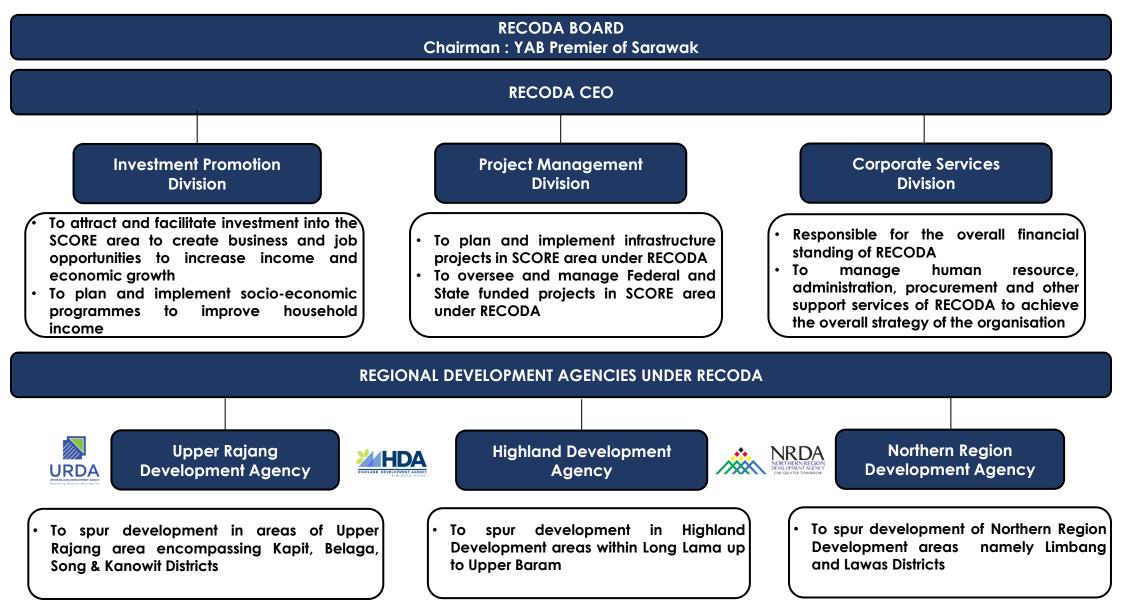


RECODA looks to accelerate the development of Sarawak through the following strategic pillars:



### **GOVERNANCE STRUCTURE**









### **1. SCORE AND RECODA**

## 2. REGIONAL DEVELOPMENT AGENCIES UNDER RECODA

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### REGIONAL DEVELOPMENT AGENCIES UNDER RECODA - BACKGROUND



|                          | URDA<br>VIERDA<br>VIERDA<br>VIERDA<br>Reaching Beyond Boundaries                | HIGHLAND DEVELOPMENT AGENCY<br>"AS WE BREATHE, WE SERVE"  | NRDA<br>NORTHERN REGION<br>DEVELOPMENT AGENCY<br>FOR GREATER TOMORROW  |
|--------------------------|---|---|--|
| Date of<br>Establishment | 12 July 2017  | 12 July 2017  | 15 March 2018  |
| Board Chairman           | The Honourable Dato Sri<br>Alexander Nanta Linggi<br>Minister of Works Malaysia | The Honourable<br>Datuk Amar Douglas<br>Uggah Embas<br>Deputy Premier of Sarawak<br>Second Minister For Finance<br>And New Economy<br>Minister For Infrastructure And<br>Port Development | The Honourable Datuk Amar<br>Haji Awang Tengah Ali Hasan<br>Deputy Premier of Sarawak<br>Second Minister For Natural<br>Resources And Urban<br>Development<br>Minister For International Trade<br>And Investment |
| Land Size                | 41,186.5km <sup>2</sup>   | 18,463km²   | 7,790km²   |
| Population<br>(2019est)  | 168,700   | 75,800  | 101,500  |
| Division                 | Sibu and Kapit  | Miri  | Limbang  |
| District                 | Kanowit, Song, Kapit, Bukit Mabong<br>and Belaga                                | Marudi (Puyut/Lubong Nyibong &<br>Mulu), Telang Usan, Miri (Bario,<br>Long Banga, Long Lellang &<br>Seridan) & Beluru (Tinjar)  | Limbang and Lawas  |

### REGIONAL DEVELOPMENT AGENCIES UNDER RECODA – OBJECTIVES





URDA .

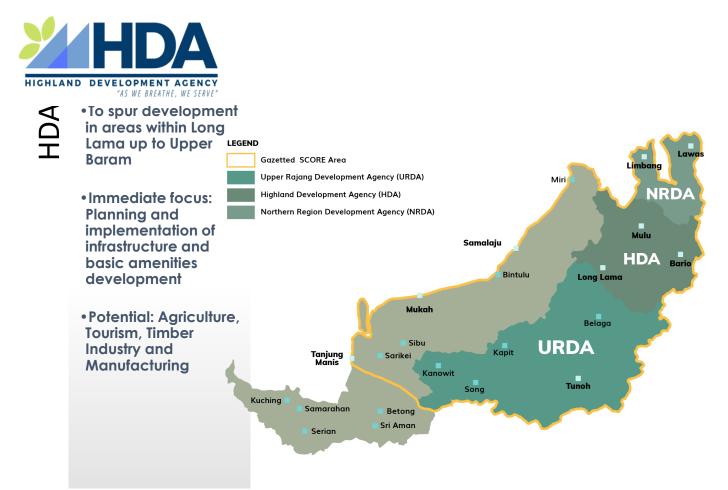
- To spur development in areas as large as
  41,186.5km<sup>2</sup> of Upper Rajang area
  encompassing: Kapit, Belaga, Song & Kanowit Districts
- Immediate focus: Planning and implementation of infrastructure and basic amenities development
- Potential: Hydropower generation as socioeconomy programmes covering commercial agriculture, aquaculture and ecotourism

NRDA NORTHERN REGIO DEVELOPMENT AGENC FOR GREATER TOMORROW

 $\triangleleft$ 

NRD,

- •To boost the economic development of the state's northern region, including Limbang and Lawas
- Immediate focus: Planning and implementation of infrastructure and basic amenities development
- Potential: Tourism, Timber Industry, Agriculture, Livestock, Petrochemical and Manufacturing

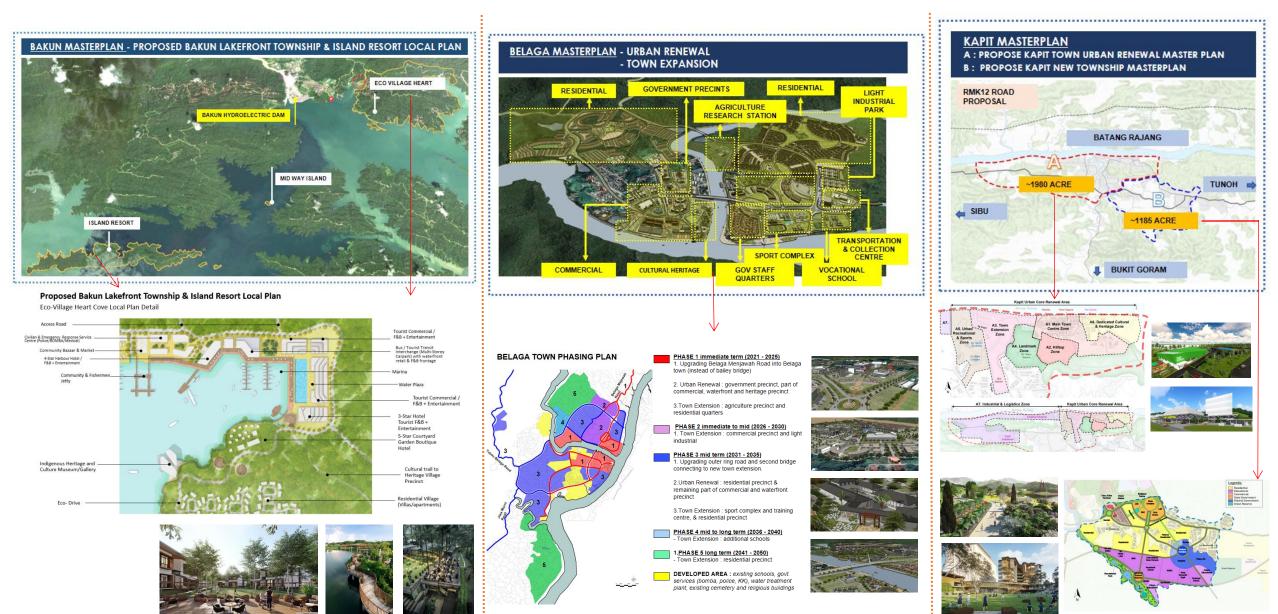


### **MASTERPLANS FOR URDA**









## **MASTERPLANS FOR HDA**





Vision for MULU To Enhance Mulu as a World Cultural Heritage Destination

#### Strategic Themes for Mulu:

M-1 Fully Integrated Locally Grown Food Farm M-2 Extended Stay in Mulu! M-3 Well Connected to Reliable Supply of Utilities M-4 Well Protected Natural Environment M-5 Well Developed Community + Interpreted Park

Vision for BARIO To Activate Bario as the New Highland Destination

128434

Vision for PBB-IHAS To Develop IHAS as the Nation's Most Environmentally **Friendly Agricultural** Frontier

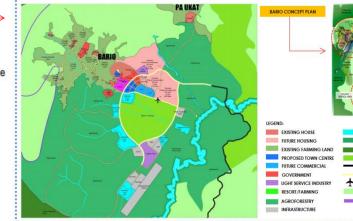
Strategic Themes for Bario: B-1 Sustainable Food Production Enterprises B-2 Celebrate the Sights and Sounds of Bario! B-3 Enhanced Accessibility + Support Infrastructures B-4 Best Managed National Park

B-5 Cultural + Heritage Conservation

Strategic Themes for PBB-IHAS: P-1 High Value Sub Tropical Agriculture P-2 Tour De Farm! P-3 Smart Agriculture Support Infrastructure N P-4 High Value Agroforestry P-5 Community + Environmental Management



#### **BARIO MASTERPLAN** FOCUS ON DEVELOPMENT OF FARMLAND THE POTENTIAL TO BE ACOMMERCIAL CENTRE IN FULFILLMENT OF IT VISION AS A NEW HIGHLAND DESTINATION.





RIVER BUIEFER

EXISTING AIRPORT

CONSERVATION AREA

WATER CATCHMENT ARE

DIENTIAL ARCHITECTURE LAN

#### **INTEGRATED HIGHLAND AGRICULTURE STATION** (IHAS) TO DEVELOP IHAS AS THE NATIONS'S MOST ENVIRONMENTAL FRIENDLY AGRICULTURE FRONTIER





### **MASTERPLANS FOR NRDA**





#### TRUSAN MASTERPLAN





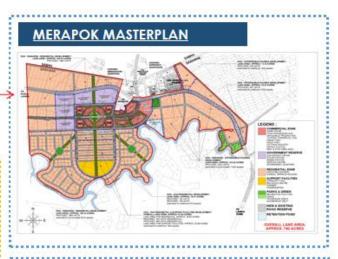
**OVERALL CONCEPT**: PLANNING TO FORM CONNECTIVITY BETWEEN THE THREE TOWNS (TRIANGLE FORM) TO SERVE THEIR RESPECTIVE PURPOSE.



**PROPOSED NEW ROAD:** AWAT-AWAT - PUNANG - KUALA LAWAS

.....

NORTHERN COASTAL HIGHWAY (NCH) LAWAS PACKAGE SECTION 1 (22.5 KM)



#### LAWAS DEEP WATER PORT COMPLEX











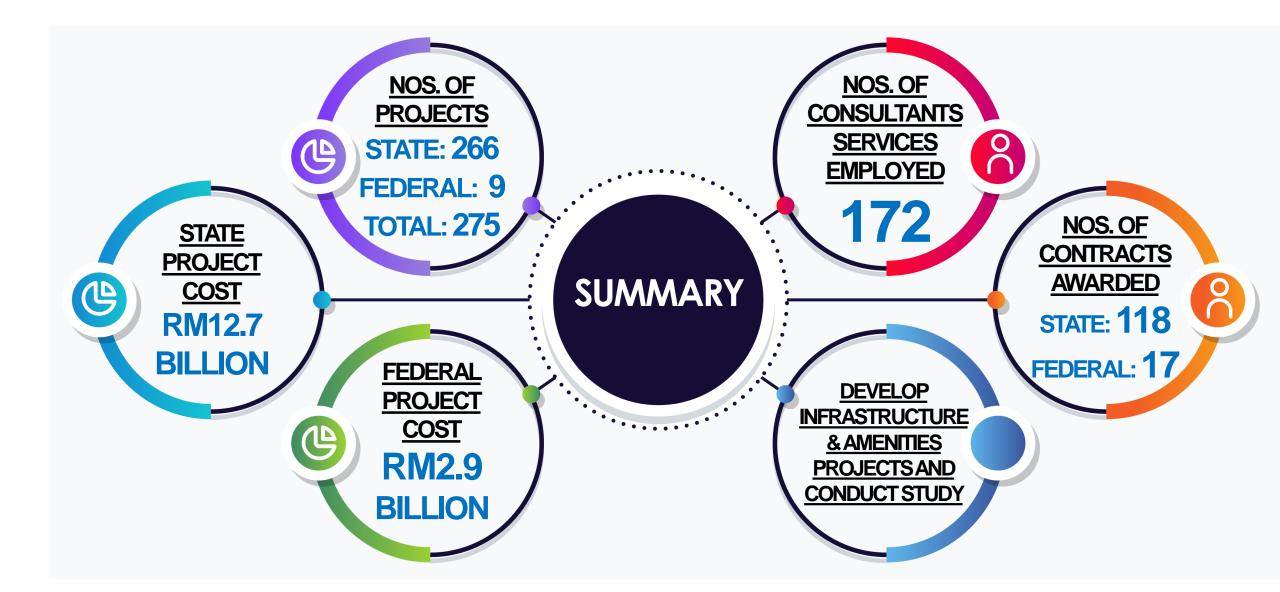
### **1. SCORE AND RECODA**

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## **DEVELOPMENT PROJECTS**



RECODA

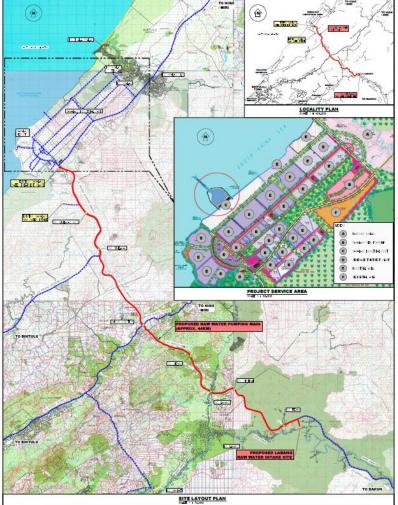
# SCORE-SAMALAJU INDUSTRIOAL PARK- SITE PREPARATION & INFRASTRUCTURE (III): SECTION C1 ROAD PROJECT (PHASE 5 STAGE 4)

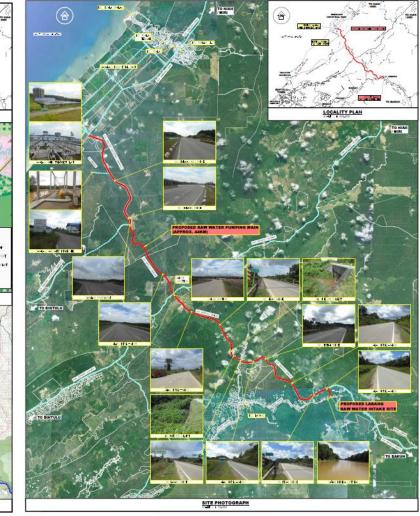




# SCORE - SAMALAJU WATER SUPPLY PROJECT PHASE 2 (STAGE 1)







#### SAMALAJU WATER SUPPLY PROJECT Phase 2

#### PROJECT COST: RM 377.8 MILLION RP2 APPROVED ALLOCATION: RM 15.0 MILLION

To increase the capacity of existing treated water supply to Samalaju Industrial Park to 200MLD by Year 2025

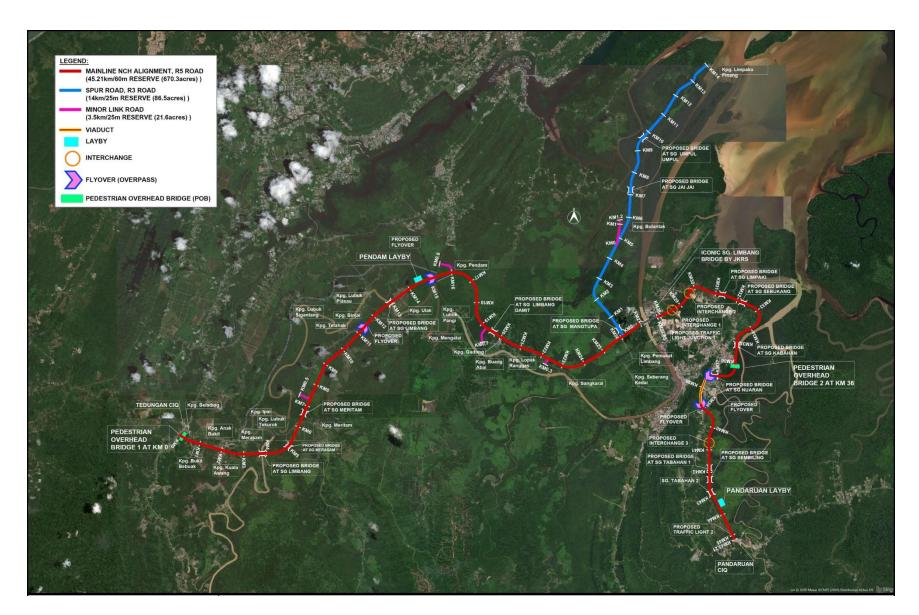
Status: Construction expected to begin in 2023



# MEGA PROJECTS (STATE FUNDED) NORTHERN COASTAL HIGHWAY

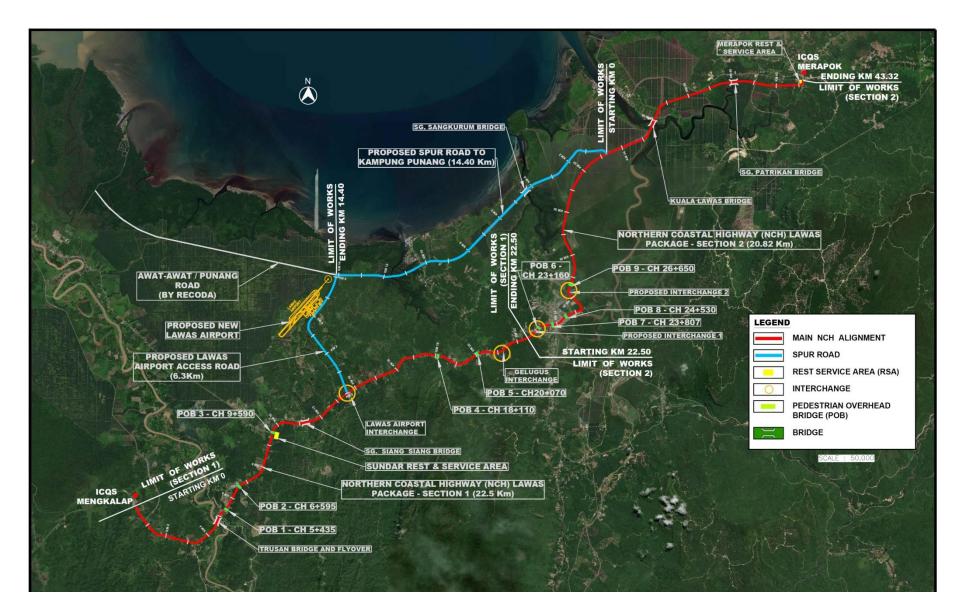
MEGA PROJECTS (STATE FUNDED): NORTHERN COASTAL HIGHWAY (LIMBANG SECTION – 44KM)





MEGA PROJECTS (STATE FUNDED): NORTHERN COASTAL HIGHWAY (LAWAS SECTION – 43.5KM)



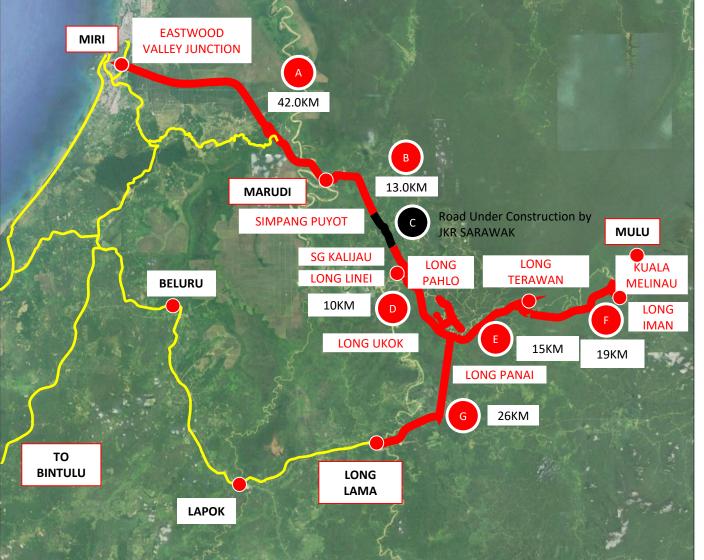




# MEGA PROJECTS (STATE FUNDED) PROPOSED ROADS LINKING MIRI-MARUDI, MARUDI-MULU (KUALA MELINAU) AND LONG PANAI-LONG LAMA, MIRI

#### MEGA PROJECTS (STATE FUNDED): PROPOSED ROADS LINKING MIRI-MARUDI, MARUDI-MULU (KUALA MELINAU) AND LONG PANAI-LONG LAMA, MIRI





#### STATUS: PLANNING STAGE

On 9th June 2020, during a meeting chaired by The Right Honourable Datuk Patinggi (Dr) Abang Haji Abdul Rahman Zohari Bin Tun Datuk Abang Haji Openg, Chief Minister of Sarawak, RECODA had been tasked to implement the Proposed Roads Linking Miri-Marudi, Marudi-Mulu (Kuala Melinau) And Long Panai-Long Lama under Highland Development Agency.

#### The siting plan was approved by SPA on **2nd September 2020**.

#### LEGEND:

В

С

D

**Miri (Eastwood Valley Junction to Marudi)** (42.0KM) G

Long Panai to Long Lama (26KM)

Marudi ( Simpang Stadium) to Simpang Puyot (13.0KM)

**Simpang Puyot to Sg. Kalijau** (7.0KM) - under construction by JKR SARAWAK

Sg. Kalijau to Long Linei (10KM)



Long Panai to Long Terawan



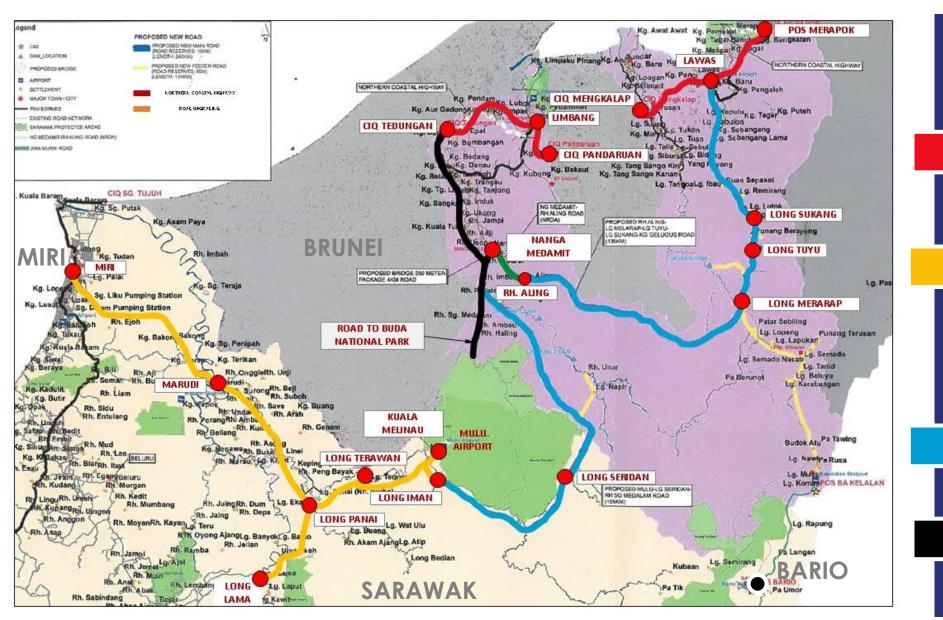
(15KM) Long Terawan to Kuala Melinau Summary:

Miri – Mulu: 106KM Miri – Long Lama: 78KM Long Lama – Mulu: 60KM

#### MEGA PROJECTS (STATE FUNDED): OVERALL ROAD NETWORK IN THE SARAWAK NORTHERN REGION







#### **LEGEND:**

PROPOSED NORTHERN COASTAL HIGHWAY (89.0KM) - State Funded

PROPOSED ROADS LINKING MIRI-MARUDI, MARUDI-MULU (KUALA MELINAU) AND LONG PANAI-LONG LAMA (160.5km) - State Funded

PROPOSED KUALA MELINAU-LIMBANG-LAWAS ROAD (240.0KM) - Federal Funded

**Existing Road** 





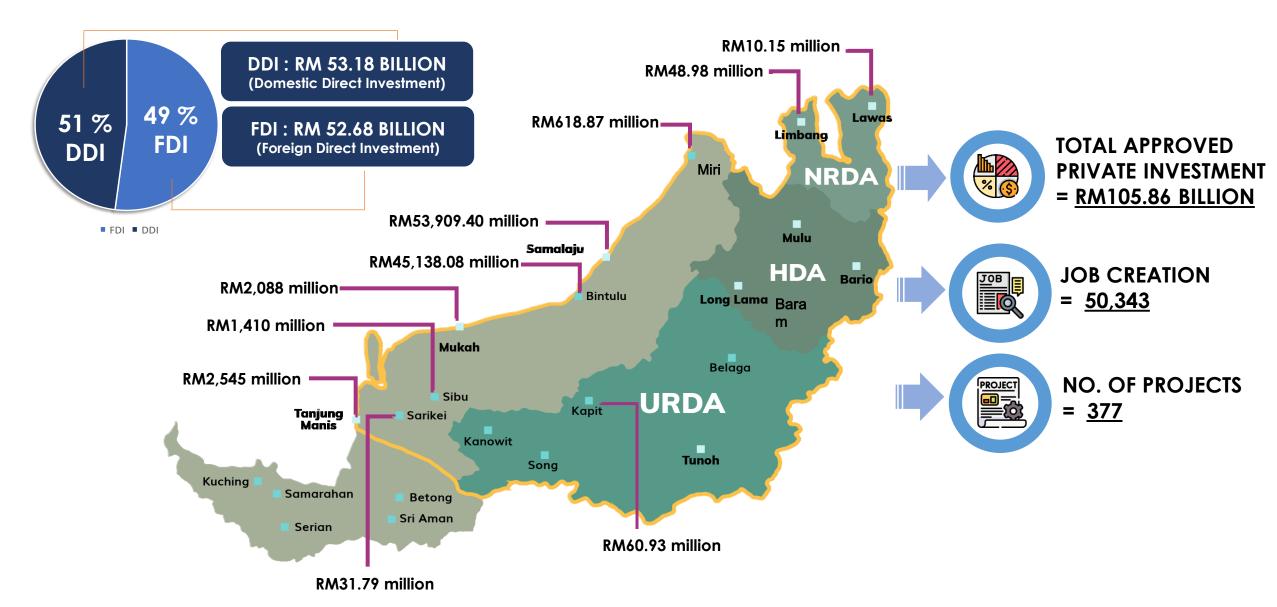
### 1. SCORE AND RECODA

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#### CHANGING LANDSCAPES OF SAMALAJU





### SAMALAJU INDUSTRIAL PARK IS DEDICATED FOR ENERGY-INTENSIVE HEAVY INDUSTRY





### **EVOLUTION OF SAMALAJU INDUSTRIAL PARK**

PRESS METAL

2012



#### **SIP's contribution to SCORE**

#### APPROVED INVESTMENT: RM52bil

- TOTAL APPROVED JOBS: 18,221
  - 2008 Samalaju Industrial Park (SIP) launched
  - 2011 Bakun Hydroelectric Dam started operation to supply electricity to SIP
  - 2012 Construction of road within SIP completed
  - 2012 Initial commissioning phase of Press Metal Bhd's aluminium smelting plant

2010

- 2013 –Sewerage Treatment Facility began operation
- 2014 Samalaju Port completed construction for Interim Phase; Iwatani and OM materials commenced
- 2015 Water Treatment Plant (80 MLD) commenced
- 2016 Samalaju Resort official open; Elkem, Pertama Ferroalloys and Sakura Ferroalloy commenced
- 2017 Samalaju Port commenced Phase 1; Samalaju Central developed; OCIM commenced
- 2018 2<sup>nd</sup> Sewerage treatment facility near Ecopark; Fire Station in operation; PMB Silicon commenced

Sakura

🔁 Elkem

2016

2018

 2018 – 8 tenants established with cumulative investment of RM 16.52 bil and 7,533 jobs created

watan

2014

 2022 – Malaysia Phosphate Additives (MPA) commenced, which contributes RM0.92 bil committed investment and 1,100 job creations

MPA

#### Wenan Steel

2022

2022 – Wenan Steel started land clearing; expected to begin operation by 2024 which contributes significantly (RM 12.9 bil committed investment; 8,500 jobs creation)

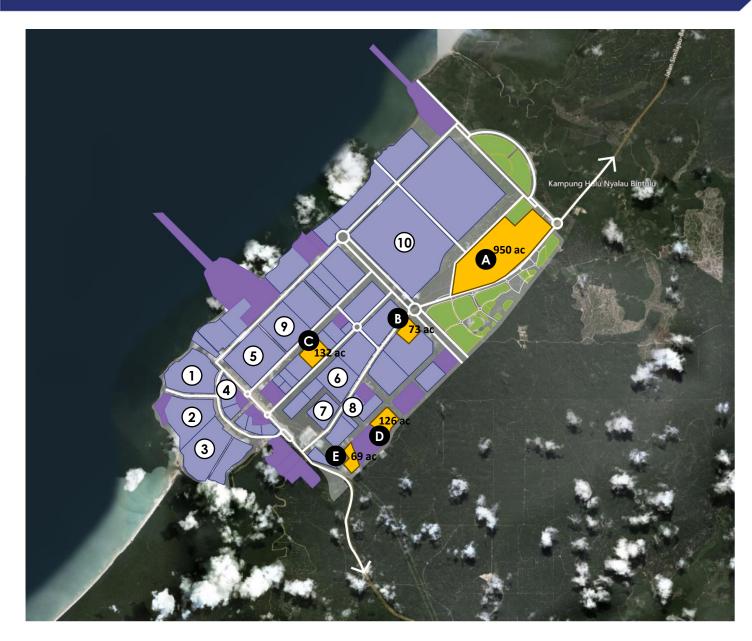
2022 – 10 industrial tenants in SIP

2020

2008

# SAMALAJU INDUSTRIAL PARK





#### LEGEND

#### Land Available

- A. 950 acres
- B. 73 acres
- C. 132 acres
- D. 126 acres
- E. 69 acres

#### Total Available Land = 1,350 acres

#### Investors in Samalaju

- 1. OCIM Sdn Bhd
- 2. Pertama Ferroallys Sdn Bhd
- 3. OM Materials (Sarawak) Sdn Bhd
- 4. Iwatani-SIG Industrial Gases Sdn Bhd
- 5. Press Metal Bintulu Sdn Bhd
- 6. Sakura Ferroalloys Sdn Bhd
- 7. PMB Silicon Sdn Bhd
- 8. Elkem Carbon Malaysia Sdn Bhd
- 9. Malaysian Phosphate Additives (Sarawak) Sdn Bhd
- 10. Wenan Steel (Malaysia) Sdn Bhd (Under Construction)

#### **INVESTORS PLANTS IN SIP**





#### OCIM Sdn. Bhd.

Origin: Korea Product: Poly-crystalline Silicon for Photovoltaic Cells and Semiconductors

Investment: RM8.57 Billion

Completion Date: 2017

Jobs Created: 1,310



#### Press Metal Bintulu Sdn. Bhd.

Origin: Malaysia Product: Aluminium Ingots, Billets, Sheet and Foil, Extrusion and fabricated products

Investment: RM4.2 Billion Completion Date : 2014 Jobs Created: 3,000



#### OM Materials (Sarawak) Sdn. Bhd

Origin: Singapore Product: High Carbon Ferro Manganese, Silicon Manganese and Ferro Silicon

Investment: RM1.04 Billion

Completion Date : 2013

Jobs Created: 1,700

#### Pertama Ferroalloys Sdn. Bhd.

Origin: Hong Kong Product: Ferro Silicon Alloy, Silico Manganese Alloy, Ferro Managanese Alloy

Investment: RM1.05 Billion

Completion Date : 2016

Jobs Created: 500

# **INVESTORS PLANTS IN SIP**







#### Sakura Ferroalloys Sdn. Bhd.

- Origin: South Africa, Japan & Bank of Taiwan Product: High carbon Ferro Manganese and Silicon Manganese Alloy
- Investment: RM1.02 Billion Completion Date : 2017 Jobs Created: 400



#### PMB Silicon Sdn. Bhd.

Origin: Malaysia Product: Metallic Silicon

Investment: RM0.60 Billion

Completion Date : 2019

Jobs Created: 510



#### Iwatani-SIG lindustrial Gases Sdn. Bhd.

Origin: Japan & Malaysia Product: Industrial Gas Investment: RM0.03 Billion Completion Date : 2013 Jobs Created: 30



#### Elkem Carbon Malaysian Sdn

Origin: Norway Product: Soderberg, Electrode Paste

Investment: RM0.01 Billion Completion Date : 2016

Jobs Created: 20

# **INVESTORS PLANTS IN SIP**







#### Wenan Steel (Malaysia) Sdn Bhd

#### Origin: China

Product: Hot Rolled Coils/Sheets, Billets, Slabs, Steel Wire Rods, Cold Rolled Coils/Sheets etc

Investment: RM13.8 Billion

Completion Date : 2025

Jobs Created: 4,200



#### **OCIKumho Sdn Bhd**

Origin: Korea Product: Epiklorohidrin (ECH)

Investment: RM1.7 Billion

Completion Date : 2024

Jobs Created: 100

#### Malaysian Phosphate Additives (Sarawak) Sdn. Bhd

Origin: Malaysia Product: IIntegrated Additives and Chemical Complex

Investment: RM0.92 Billion

Completion Date : 2021

Jobs Created: 1,100

## FACILITIES IN SAMALAJU INDUSTRIAL PARK







Sa malajre industrial Park

Samalaju Industrial Park (SIP) Main Entrance and Ancillary Police Main Office

#### Samalaju Industrial Port







## FACILITIES IN SAMALAJU INDUSTRIAL PARK









Sarawak is economically and politically stable.

Sarawak put high priority in upgrading its basic infrastructure and amenities including digital connectivity to ensure no one is left behind as well as to attract investors especially to SCORE area.

SCORE has huge investment potentials with attractive investment incentives.



# **THANK YOU**





Webinar On Sarawak "Sarawak Biodiversity – focus application in (sustainable aviation fuel) utilizing algae in Sarawak"

> Dr Charlie Yeo Chief Executive Officer 22 June 2023

Contents 1. Background 2. Libraries of the Biodiversity 3. Algae Project at SBC



# SARAWAK BIODIVERSITY CENTRE

## VISION

Enriching Lives with Breakthrough Innovations in Biodiversity

## MISSION

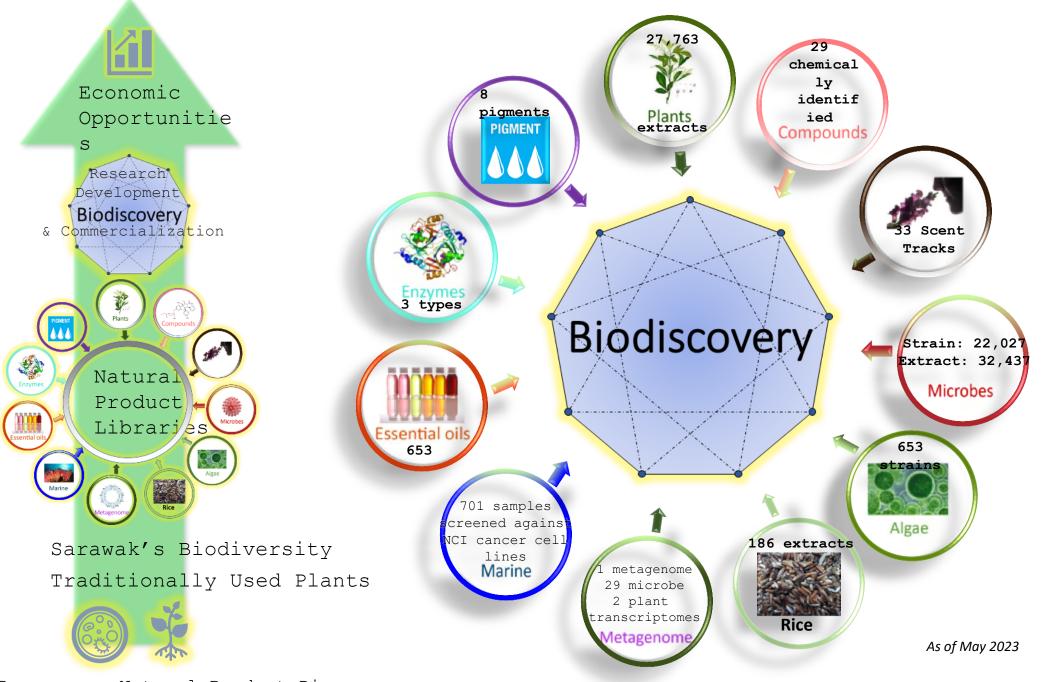
To Decode Biodiversity for the Benefit of Sarawak

# TAGLINE

**Biodiversity for a Better Tomorrow** 

"There Is More Money In The Borneo Rainforest's Biodiversity Than In Its Deforestation"

> John Cumbers (Forbes Sep 12, 2019)



Pipeline Process on Natural Product Discovery

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# Microalgae of Sarawak The Future of Just About Everything



# Microalgae Project Milestone

Phase I: 2012 – 2014 Collection & Isolation



Phase II: 2014 – 2016 Evaluation & Outdoor Test

> Phase III: 2016 – 2018 Scale up

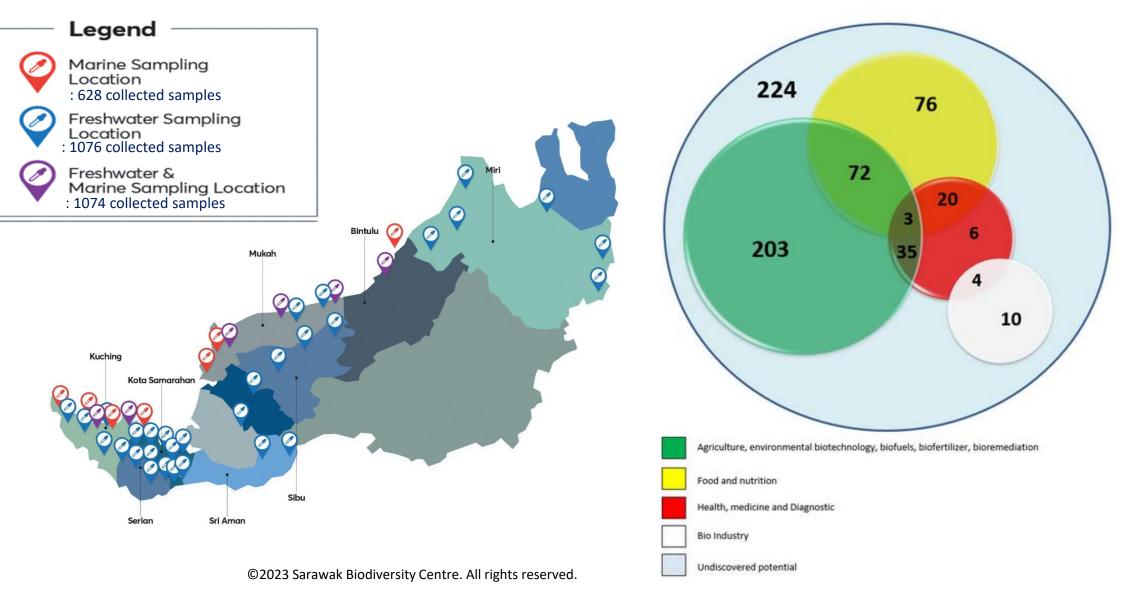




# SBC MICROALGAE LIBRARY

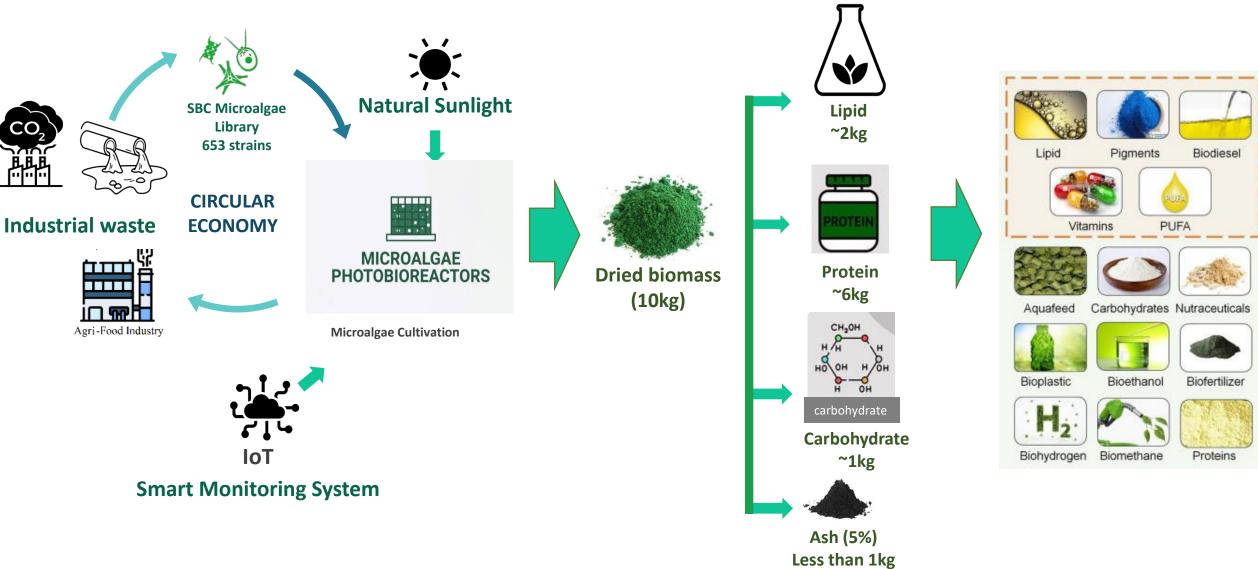
### **Sampling collection**

653 living algae library, >75 genera





# Microalgae Biorefinery



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# 0.1 Ha Algae Cultivation Facility (SBC)



The DESIGN FEATURES
MAXIMUM LIGHT PENETRATION
HIGH PRODUCTIVITY ACHIEVED
21 G/M<sup>2</sup>/DAY
(BENCHMARK 28 G/M<sup>2</sup>/DAY, US DOE 2018)

**653** STRAINS MICROALGAE LIBRARY

with 65% with known

APPLICATION

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#### Sarawak Microalgae Development and Commercialization Roadmap

#### CURRENT





#### **MATSURI** Consortium:

100 Ha: 7,000 tons biomass per year 2000 Ha @ 140,000 tons of biomass per year Job creation: up to 5,000 Decarbonisation: 200,000 tons annually

2030



Biomass per year: 6 tons Living collection: 653 Sarawak species of Algae First of its kind in Southeast Asia

Proof of Concept, 5 Ha

Biomass per year: 350 tons

on an industrial scale

• 1<sup>st</sup> in Malaysia to demonstrate the viable use of flue gas to enhance the production of algae

The largest facility of its kind in the world

5



2023

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2019



# Creating A Sustainable Supply Chain of Microalgae Industry

#### AIM

Sustainable supply chain from development cultivation to logistic, networking and marketing. Create new industries and sustainable society based on microalgae.

#### OUTCOME

2,000 Ha Algae Cultivation Facility in 2025 Production of 140,000 tons/year at cost less than ~USD3/kg



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# Its all about "Scale", "Technology" and "Price"

#### GIZMODO

#### **Exxon Gives Up on Much-Hyped Algae Biofuels**

Molly Taft February 14, 2023 · 3 min read

Δ Q O



Photo: Edwin Remsberg / VWPics (AP)

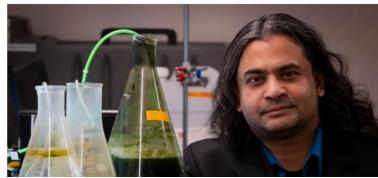
But there are some significant, long-term challenges that algae presents in bringing it to scale as an energy solution, and as renewable energy like wind and solar have gotten cheaper and cheaper, the prospect of algae as fuel has become less attractive to energy companies hoping for a quick return on investment. Both Shell and BP had abandoned their efforts by 2012, and Chevron admitted on its website in 2018 that its work "to produce secondgeneration biofuels that are economical at scale without subsidies has not been successful." Features April 9, 2019

# Algal biofuel: the long road to commercial viability

The green technology sector has fallen out of love with algae as a feedstock for biofuel production, but there is hope yet for algae-derived fuel in the long-term. What are the recent advances that are refining the production processes that could see algal biofuel compete with petroleum in the decades to come?

By Chris Lo

#### 🖴 in У f



Nearly 15 years later, the green tech world has fallen out of love with algal biofuel. Despite the large sums spent on developing the conversion process, the industry's ambitious production goals – not to mention cost-competitiveness with fossil fuels – remain a distant dream. In terms of cost, major oil price declines in 2008 and 2014 certainly didn't help biofuel competitiveness, but technical issues have also proven a major sticking point. Intractable problems have been encountered in terms of the energy balance of lipid extraction, maintaining suitable growing conditions in open ponds, and the immense volumes of water, CO<sub>2</sub> and fertiliser required to allow the algae to photosynthesise fast enough at large scales. The cost of algae-based biofuel is still too high How far can a few drops of algae oil go? BY NWITE AND FYRULUPIC TER 21, 2022 627 PW CET



### **Professor Dr Stephen Mayfield**

Director, California Center for Algae Biotechnology Co-director, Food & Fuel for the 21st Century

Distinguished Professor Department of <u>Molecular Biology</u> University of California San Diego

### Scope of collaboration

- Strain improvement by fusion
- Engineering algae for the production of therapeutic proteins an biofuel
- Bioplastic algae shoes

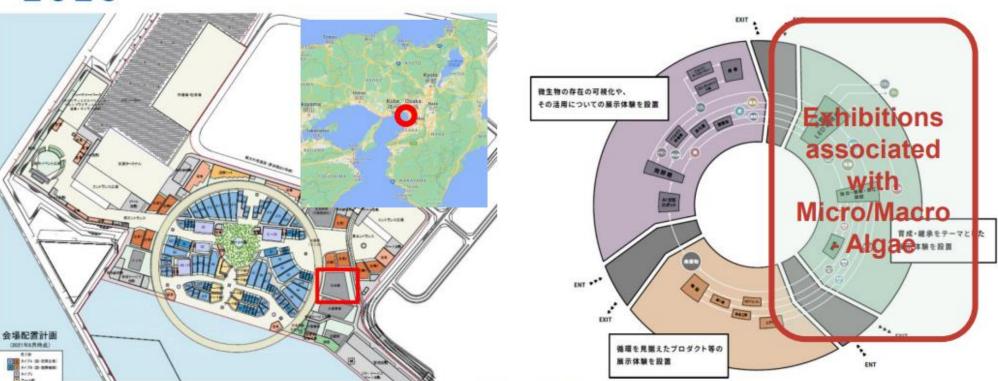


https://biology.ucsd.edu/research/faculty/smayfield

# World Expo 2025

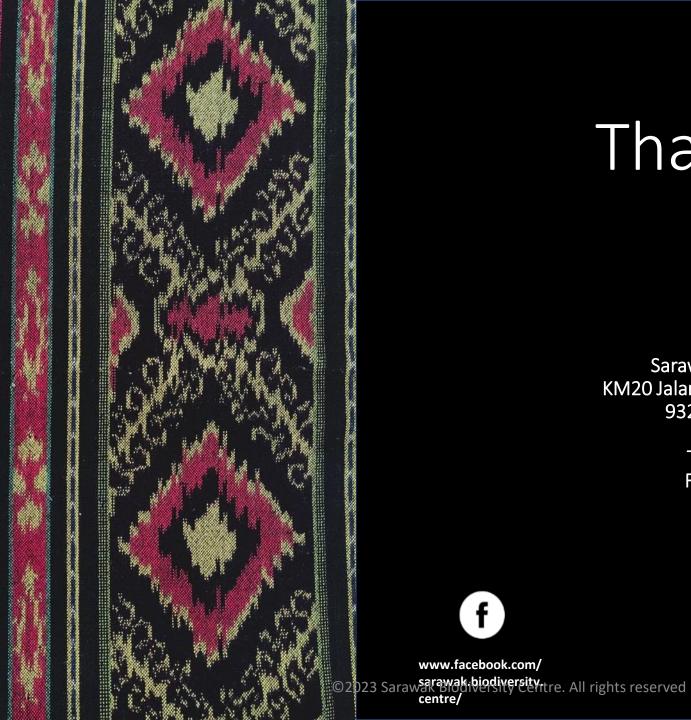


Next world expo will be held from April to October in 2025 at Osaka, Japan. During this period, **28 million visitors** are estimated. In Japan pavilion, exhibitions with the theme of "between lives" will be organized, where exhibitions related to micro/macro-algae will occupy about 1/3 of the entire exhibition.



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https://www.meti.go.jp/press/2021/03/20220331012/20220331012-1.pdf



# Thank you.

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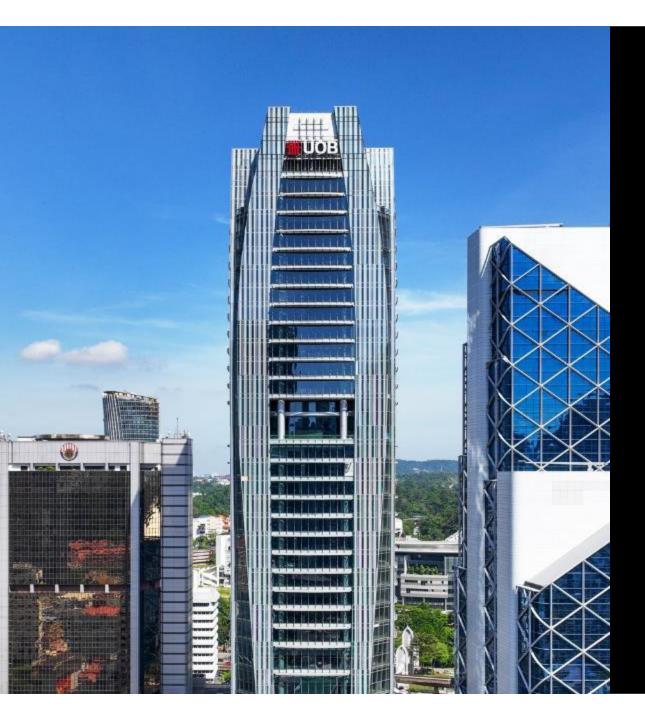
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# Connecting you to opportunities in Sarawak

- Emily Rolanda Yong | Senior Vice President
- Branch Manager
- UOB Kuching Branch
- June 2023

### About UOB Group

UOB is committed to building lasting relationships with our customers, through product and market expertise, and our promise to always do what is right.

Founded in August 1935 by a group of Chinese businessmen and Datuk Wee Kheng Chiang, grandfather of the present UOB Group CEO, Mr. Wee Ee Cheong.

Today, UOB Group operates in 19 countries and territories across the world, and is well established in Southeast Asia. UOB is rated among the world's top banks: 'Aa1' by Moody's and 'AA-' by Standard & Poor's and Fitch Ratings.

With UOB's deep regional connectivity and strong ecosystem of partners, we are well-placed to support you in your company's internationalisation journey.

| UOB Group Credit<br>Rating         | Moody's<br>Investors Service |     | Standard &<br>Poor's |           | Fitch Ratings |                          |  |
|------------------------------------|------------------------------|-----|----------------------|-----------|---------------|--------------------------|--|
| Issue Rating<br>(Senior Unsecured) | Aa1                          |     | AA-                  |           | AA-           |                          |  |
| Outlook                            | Stable St                    |     | Sta                  | able      |               | Negative                 |  |
| Short Term Debt                    | P-1                          |     | A-1+                 |           | F1+           |                          |  |
| *Updated as of April 2023          |                              |     |                      |           |               |                          |  |
| Subsidiaries<br>Credit Ratings     | Malaysia                     | Inc | lonesia              | Thailan   | d             | China                    |  |
| Long Term Rating                   | AAA<br>(RAM)                 | AA  | A (Fitch)            | AAA (Fite | ch)           | A+ (Fitch)<br>AAA (CCXI) |  |
| Outlook                            | Stable                       | 5   | Stable               | Stable    | •             | Stable                   |  |
| Short Term Rating                  | P1 (RAM)                     | F1- | + (Fitch)            | F1+ (Fito | ch)           | F1+ (Fitch)              |  |
|                                    |                              |     |                      |           |               |                          |  |

 RAM = Rating Agency Malaysia Berhad
CCXI (China Chengxin Int'l Credit Rating Co) Click here to find the latest ratings. 61



# Unrivalled platform in ASEAN

UOB, with our deep roots and wide reach in Southeast Asia, is well placed to help companies understand the opportunities in local markets, develop their entry strategies and navigate the complexities of doing business in the region.



HQ in Singapore Incorporated in 1935 63 branches



#### **Myanmar**

Branch set up in 2015 1 branch



#### **Brunei**

Branch set up in 2001 1 branch

#### Indonesia

Incorporated in 1956 148 branches

#### Malaysia

Incorporated in 1993 55 branches



Branch set up in 1999 1 branch



#### Thailand

Incorporated in 2005 152 branches

#### Vietnam

Incorporated in 1995 5 branches

### About UOB Malaysia



UOB Malaysia has 55 branches across the country and is the leading foreign bank operating in Malaysia.



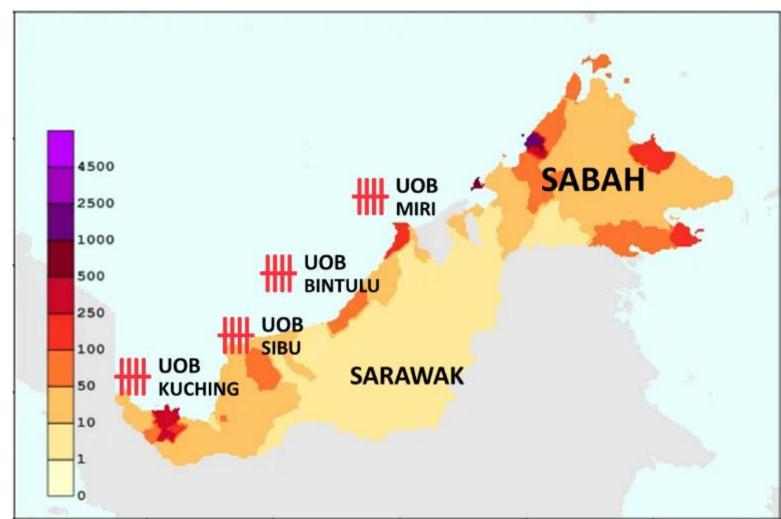
United Overseas Bank (Malaysia) Bhd (UOB Malaysia) was incorporated in 1993 but has had a presence in Malaysia since 1951. UOB Malaysia is rated among the top banks in Malaysia with a long-term 'AAA' rating from Ratings Agency Malaysia. Guided by our rich heritage and values, we have built lasting relationships with our customers and continue to ensure we act in their best interest by delivering solutions that meet their financial goals and suit their lifestyles and preferences. Today, UOB Malaysia has 55 branches across the country and is the leading foreign bank operating in Malaysia.

Drawing on our expertise and understanding of what is unique to ASEAN, and the needs of our customers and businesses, UOB Malaysia offers its retail and commercial customers a broad range of products and solutions that best suit their lifestyles, preferences and business life cycles. These range from personal financial services, corporate and commercial banking, investment banking and treasury services to wealth management and Islamic banking.

# **WOB**

# UOB's Presence in Sarawak

- UOB Malaysia has branch presence in four major cities that have the highest population density in Sarawak
  - UOB Kuching
  - UOB Sibu
  - UOB Bintulu
  - UOB Miri
- UOB branches in Sarawak are universal branches offering full suite of banking solutions from personal to companies, including conventional financing, trade, and others



# **UOB Foreign Direct Investment Advisory Unit**



First regional bank to set up a FDI Advisory unit in 2011 to serve as a one-stop service for foreign companies looking to set up regional operations.



Dedicated team of local FDI Advisers across 10 FDI centres<sup>1</sup>, who are able to provide in-market insights to help you unlock the region's potential.



Complete ecosystem of strategic partnership to provide seamless and integrated market entry support.



China Desks set up in Singapore, Indonesia, Malaysia, Thailand and Vietnam to support Chinese enterprises' internationalisation.



#### "

The collaboration between MIDA and UOB Malaysia complements our goal to invigorate an effective investment environment in the country. We are excited to have UOB Malaysia on board with us in promoting Malaysia's business competitiveness and accelerate economic growth. Understanding the needs of investors, MIDA seeks to not only promote the development of industrial ecosystems but also to ensure that the enablers are in place to cater to the requirements of businesses, particularly those that are value-added, capital-intensive, knowledge-intensive and can provide quality business and job opportunities to Malaysians. This includes having easy access to the necessary financial services to help investors succeed in emerging markets like Malaysia. We trust that this partnership will result in attracting more quality investments for the country. "

Datuk Wira Arham Abdul Rahman Chief Executive Officer Malaysian Investment Development Authority

Click to read the Press Release.





# Thank you

# **Q&A Session**

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In Collaboration with





# Thank you

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