"We provide you with the best business opportunity"

#### Osong Bio Promotion Foundation

E. whwogml@korea.kr T. +82-43-220-4645 www.osongbeautyexpo.kr The Best Export Promotion Expo in Korea

# COSMETICS &

# Overseas Buyer Invitation Program

October 17-21, 2023







OVERVIEW POST SHOW REPORT-2022

# The 'Mecca of K-Beauty', Osong leads the cosmetics industry in Korea.

The Cosmetics & Beauty Expo, Osong Korea 2023 that will be conducted for the 11th consecutive year this year, has stood its place to be the biggest specialized cosmetics export promotion expo in the country that provides practical aid to cosmetics manufacturers.



- **Date** October 17[Tue] ~ 21[Sat], 2023 [5days]
- Organized / Conducted by Chungcheongbuk-do · Cheongju-si | Osong Bio Promotion Foundation
- **Exhibition link** www.osongbeautyexpo.kr
- E Contents Industrial Exhibitions, Business Meeting, Sales, Conferences, and more
- Participants 200 Exhibitors

#### **Main Achievements**







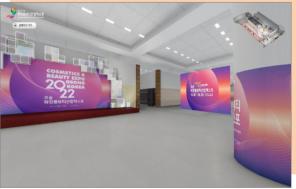
Exhibitors 262



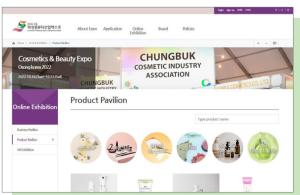
Visitors **700,745** 

"An online cosmetics & beauty business pavilion(VR) launched "









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# **Business Meeting Session**

#### "Asia's Top Cosmetics Expo for Export Promotion!"

- 1,503 Online & Offline Business Meeting Sessions
- Pre-Matching between buyers and exhibitors through a specialized matching system
- Follow-up on consultation meetings(regular exchange of information between buyers and companies)





# **Business Meeting Record**

No. of Meetings



1,503

Amount of Deals



196.2

million dollars

No. of contracts confirmed



1,052

Amounts of contracts confirmed



52.5 million dollars

**On-site Contract** 



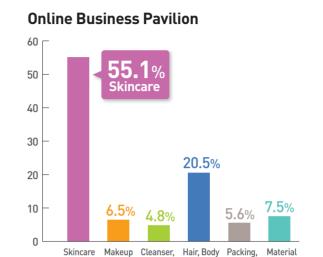
30

Amounts of contracts confirmed

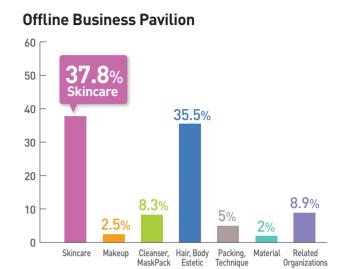


3 million dollars

#### **Exhibitors Status**



MaskPack Estetic Technique



#### **Survey Results**

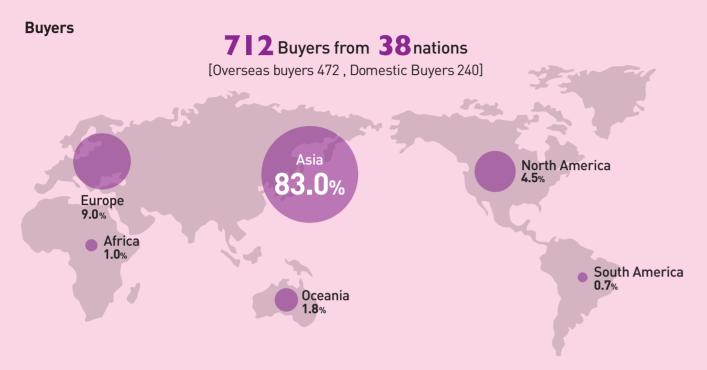


#### Offline Business Pavilion



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# **Buyers Status**



# **Survey Results**



**Buyer Qua\*\*\*\*\*\*(Malaysia)** Everything is in order, the coordinator doing a good job. Appreciated. Thank you. **Buyer Blo\*\*\*\*\*(Thailand)** Same as no.1(Coax expo). Advance information, taking care service, food lunch and so on.



# **Overseas Buyer Invitation Program**

#### Invitees

- Importers, Distributors and Manufacturers of Cosmetics and Beauty related products
- Buyers able to hold business meetings with exhibitors of the expo

#### **Specific Offerings (Buyer Supports)**

- Meeting schedule for pre-matches
- Translation service at every meeting
- Provide tables for meetings between buyers and corporate participants at the export meetings site.

#### **Procedure**

Submission of Application

Qualification







