



Job offering

- **Broker Sales Specialist EMEA**

Main Activities

- Use industry knowledge and connection network to help sell IT equipment
- Facilitate inspections, testing, Re Manufacturing, data wiping
- Ensuring maximum value is secured for every sale
- Ensure compliance to European and local laws are maintained
- Ensure all orders are captured in systems
- Develop a management system and Lean Processes to operate business EMEA
- Continuous Improvement
- Internal data audits - ensuring compliance with company and clients' systems and processes including establishment of policies and procedures, assigning responsibilities and tracking progress
- Providing supporting documentation in terms of operations and financial achievements to Finance Department
- Training team members within his/her scope of work
- Working part of a global team to share his/her scope of work company's and clients' policies and procedures, Code of Ethics, ISO, LEAN
- Taking actions in order to provide added value and optimize supply chain processes within group, company and client in order to achieve satisfactory service

Candidate's profile

- Preferable (but not limited to) Faculty of Transport and Traffic Engineering, Faculty of Economics, Faculty of Organizational Science, or similar
- Proven Broker Sales and Network experience or similar
- Extensive IT Product knowledge
- Well-developed problem-solving skills
- Strong communication skills
- Great analytical skills
- Advanced user of MS Office

- Advanced knowledge of English language

Application deadline: 30.12.2021.

Location: Belgrade

Submit your CV: vanja.dimitrijevic@geodis.com