

# Venture Capital Investors

Digital, Health, e-Health,  
SpaceTech

*Confidential*



**Building Game Changers.  
Together.**

**September 18<sup>th</sup>, 2018**



# CAPDECISIF MANAGEMENT

- Independent Venture Capital firm founded in 2001



## A TEAM of 10

16 years of common experience  
Zero turnover  
Diverse backgrounds

Amongst best  
Performers  
in French  
Early stage market

## EXPERIENCE

Invested in over 80 companies  
Over 1000 projects reviewed per year

**PROVEN TRACKRECORD**  
in Digital, Healthcare and e-Health

## SUCCESS STORIES

DBV Technologies, Sequans, Echosens,  
Nanobiotix, Erytech Pharma, AlephD,  
Voluntis, Comitéo, Navya...



# ➤ OUR KEY SPONSORS

## State sponsors



## Banks and financial institutions (4 of the top 5 French Banking groups)



## Corporates



Talented entrepreneurs and family offices

# ➤ CORE EXPERTISE IN HEALTHCARE INVESTMENT ...



4

CapDecisif Management is the expert in healthcare seed investment in France.

## Addressing unmet medical needs impacting society

Diabetes



Stroke



Cancer



Multi-resistant infections



Allergy



Mini-invasive surgery



Endometriosis



Cardiology



## While returning consistent profits

Top quartile returns

First investor of 2 of the 4 French biotech companies listed on Nasdaq

In France, 2/3 of the Venture Capital profit is generated by the investments in Healthcare companies (source Bpifrance)

Bpifrance ranks CapDecisif amongst the best teams in early-stage investment

# ... AS WELL AS IN DIGITAL VENTURES



## Our expertise covers

Space enabling technologies



Telecommunications



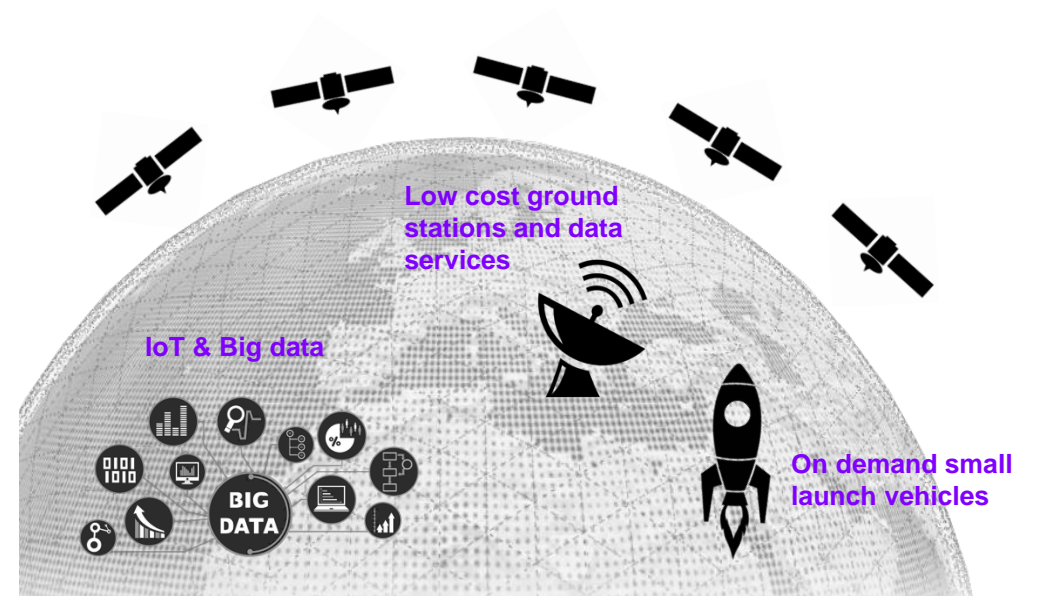
Hardware and IoT



Software and apps



Digitally enabled services



Target markets

- E-commerce / AdTech
- FinTech / InsureTech / RegTech
- B2B software
- Smart cities / smart building
- Industry 4.0
- Education

# ➤ CAPDECISIF 4 : NEW VENTURE CAPITAL FUND

6

 **50-70 M€**

 **Seed & Series A, then growth**



**Digital  
Heath  
Digital Health**

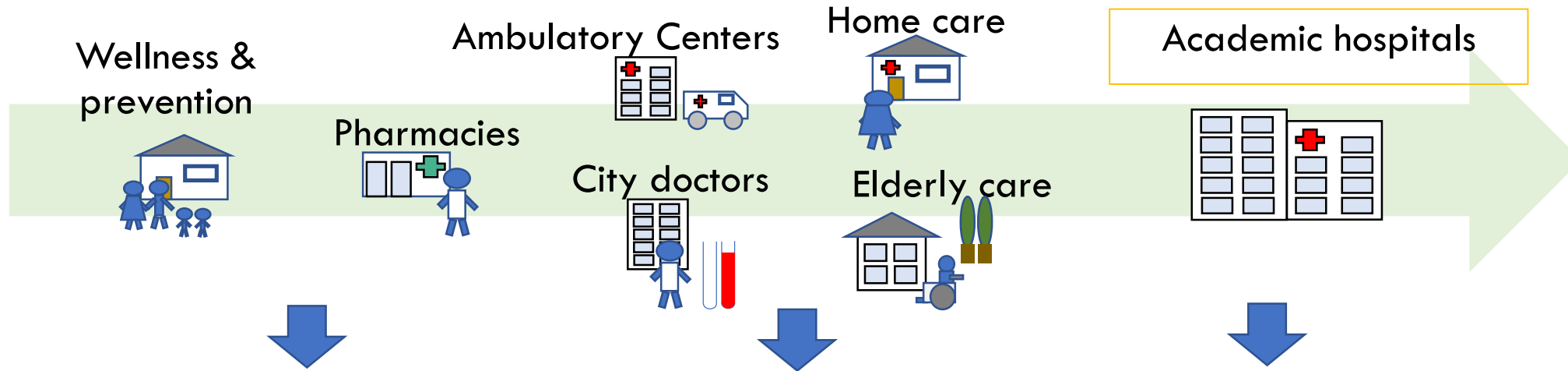


**France**  
and European Union



# FROM HOME TO HOSPITAL, FROM WELLNESS TO CRITICAL CARE

## CapDecisif 4 stakeholders



<b>Connected patients association</b>	<b>Vivalto (Family Office)</b> - Clinics and ambulatory centers - Elderly care - Home care	<b>AP-HP (Public Hospitals of Paris)</b> Largest hospital organization in EU <b>Fondation Ophtalmique Rothschild</b> <b>Hospital Marie Lannelongue</b>
<b>Pharmacies network and distributors</b>		
<b>Cosmetics group with incubator focused on wellness</b>		
<b>Health insurance for patients</b>	<b>Insurance company for doctors and medical staff</b>	<b>Insurance company for hospitals</b>
<b>Philips (global leader in medical technologies) Provider of technologies from wellness to critical care</b>		

# E-HEALTH 360° - E-HEALTH INVESTMENT DEDICATED THINK TANK

8

Review the Digital Health deal flow selected by the team

Collect visions of the Digital Health sector from experts & stakeholders, around the same table

“Co-build and scale” the next champions

Networking with stakeholders having a strategic interest in Digital Health

## Experts



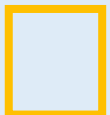
Chief Strategy & Marketing Officer of leading Digital Therapeutics company



Emergency Doctor with experience in Telemedicine and Tele-assistance



Cardiologist, Head of critical care unit. Inventor of several Devices and Digital Health solutions.



Head of Biomedical Dept : French National Public Procurement Agency. Represents public hospital procurement

## Investors



**Daniel Caille**, President of Vivalto Santé (3rd largest clinics network in France) and investor in several elderly care and homecare operators



**Antonin Marcault**, New Business Development Manager, Philips France



**Christian Pradeyrol, MD**, Anesthesiologist, founder of CHP group (2<sup>nd</sup> largest network of private clinics)

## Parties expected to join

Healthcare payer

Pharmacies & retail

Drug manufacturer

Digital & Telco operator

Insurer of medical risk