

# **Deveho Article**

France - The Netherlands





Develo Consulting Group, a prominent name in the world of business consulting and technology solutions, is making significant strides in its journey. In this concise article, we will provide an introduction to Develo, highlight its recent expansion into a new office in Amsterdam, and the welcome our new Business developer Victorien Trientz to the Netherlands team

## Deveho Consulting, a worldwide Sage Business Partner

**Deveho Consulting Group** is an international integrator and Software editor specialising in the implementation of **Sage Solutions**. Founded over 15 years ago by **Guy Leclercq** with an initial ambition to support medium-sized French companies with their international growth in the Netherlands and abroad, with SAGE X3 Enterprise Resource Planning (ERP) solutions.

With offices in France, **the Netherlands**, Czech Republic, Poland, Spain, Slovakia, Romania, Hungary, Switzerland, Morocco and Lithuania, **Deveho** offers a full range of localised versions of **Sage X3**.

As one of the best Sage partners, we had a two-pronged approach to ERP: both as an integrator of Sage X3 solutions and also as an editor of localisations including Dutch, tailored for legal and regulatory compliance.

As a **Sage Business Partner**, Develo Consulting Group is one of the leading players in **international ERP Solutions** and one of the most important value-added resellers of Sage X3.

Sage X3 is a solution that helps our customers better organize and control their businesses by supporting their sales, purchase, inventory, production and finally finance and accounting processes.

#### **Develo Consulting Group: Your Business Transformation Partner:**

**Deveho** has built a strong reputation over the last decade as a trusted ally in the realm of business transformation. With a relentless commitment to delivering **innovative and tailored solutions**, Deveho empowers businesses to embrace digital transformation, optimize their operations, and achieve sustainable growth.





#### Deveho Software NL: New Amsterdam Office: A New Hub for Excellence:

Deveho's commitment to excellence is further underscored by its latest endeavour - the establishment of a new office in a heart of Amsterdam. This strategic move not only highlights Deveho's dedication to its Netherlands customers but also positions the company to forge new global connections.

### Deveho Software NL – Sage X3 localisation pack for Netherlands

**Deveho Software NL** was established in the Netherlands since 2012 and became also one of the "glocal" **Sage Business Partner**.

In the Dutch market, DEVEHO as the integrator & editor of Sage X3 ERP solution offers a global business key with "local support".

We offer a catalogue of localised versions of the Sage X3 core. The software is localised in the Dutch language, by the local people. The implementation and trainings are aligned to businesses' needs and conducted in person. Our Dutch localised version cover taxation requirements and local practices. We also provide pre-configured parameters to ensure compliance with legal constraints and local accounting rules.

Our position in the Dutch market also offers an advantage to French companies deploying in the Netherlands as all the regulatory hassle is taken away by creating tailored add-ons and taking account of the local and international markets.

#### **Welcome Victorien Trientz:**

According to Erik Holtz, manager of the Dutch entity another part of this expansion is Victorien Trientz, who joined the Deveho Netherlands team at the beginning of September 2023.

Victorien brings his experience in business development and his commitment to our clients and prospects. His arrival is a proof to Deveho's commitment to fostering international talent, as he is part of the unique VIE program.

In conclusion, Develo Consulting Group's expansion to Amsterdam represents a significant milestone in its ongoing journey of innovation and client-focused service. With a new office in a dynamic city and the addition of Victorien Trientz to



# Sage Business Partner

the team, Deveho is well-positioned to continue delivering cutting-edge solutions to businesses in the Netherlands and beyond. The company's growth trajectory reflects its dedication to providing outstanding services and personalized solutions to its clients, all while fostering international talent to contribute to its vision of success and growth.



Erik Holtz and Victorien Trientz