



ELECTRICIDADE
DE MOÇAMBIQUE, E.P.

ELECTRIFICATION AND PROJECTS DIRECTORATE

SPECIFIC PROCUREMENT NOTICE

Electricidade de Moçambique, E.P. (EDM), received funding from the Agency Française de Développement (AFD) and intends to use part of its funds to hire Consultancy Services within the scope of the “**TECHNICAL SUPPORT FOR THE REDUCTION OF NON-TECHNICAL LOSSES IN EDM**”.

Therefore, Electricidade de Moçambique, E.P. is in the process of recruiting a Service Provider that should implement a Non-Technical Loss Reduction Plan in the Company. Thus, the General Consultant, whom we intend to recruit, will have the mission to support EDM in Supervising the Service Provider.

In this context, the Specific Objectives of the Project to be implemented by the Service Provider include: (i) Reduction of non-technical losses through the review of business processes and procedures; (ii) Support in-field inspections and measurement system audits; (iii) Ensure better management of research and treatment of fraud by field inspections and anomalies in the distribution grid in both Maputo City and Province; (iv) Make the revenues of the main Customers more reliable; (v) Mastering knowledge of flows in the distribution grid; (vi) Ensure support for the Company’s training and communication; and (vii) Provide support in the supply of equipment and tools for inspection of field works.

The Consultant’s Services will consist of: (i) Advise and alert EDM’s Project Manager regarding the monitoring and control of the Service Provider’s activities, as well as in coordination with the Electricity Regulator (ARENE); and (ii) Inform, regularly, to AFD concerning the progress of the Project and the use of resources.

Therefore, the Applicants are invited to express their interest regarding the Provision of the Services described above.

The eligibility criteria to AFD financing are specified in sub-clause 1.3 of the “Procurement Guidelines for AFD-Financed Contracts in Foreign Countries”, available online on AFD’s Website: <http://www.afd.fr>.

The Applicant should submit only one application, either in its own name or as a member of a Joint Venture (JV). If an Applicant (including any JV members) submits or participates in more than one application, those applications will be rejected. However, the same Sub Consultant may participate in several applications.

If the Applicant is a JV, the Expression of Interest should include:

- A copy of the JV Agreement signed by all members; or
- A letter of intent to implement a JV Agreement, signed by all members together with a copy of the Agreement proposal.

In the absence of this document, the other members will be considered as Sub Consultants.

The Experiences and qualifications of Sub Consultants will not be considered in the evaluation of the applications.

Hence, the indication of the similarity of the experiences will be based on:

- The Contract size (having supervised Project amounting to a minimum of 2 MEUR);
- The nature of the Services (demonstrate with evidence the experience in Supervising, at least, 3 similar Projects in the last 5 years).

The Client will also take into account, for the evaluation of the applications, the following items:

-Skills and availability of in-house Technical back-up Experts provided to the on-site Experts;

-Local Representatives/ Partners;

Quality assurance procedures and Certifications of the Applicant ISO 9001. Therefore, the Consultant’s Expression of Interest that meets the eligibility criteria will be ranked based on the following criteria:

A proposal that does not meet any of the above requirements will be rejected.

Among the applications submitted, Electricidade de Moçambique, E.P. (EDM) will pre-select a maximum of Six (6) Candidates, to whom a Request for Proposals will be sent to carry out the Services.

All documentation relating to the Expression of Interest must be sent in a sealed envelope to the address below:

Electricidade de Moçambique E.P. (EDM)

Electrification and Projects Directorate (DEP)

Mr. Daniel Guambe – Project Director

Filipe Samuel Magaia Avenue, Nr. 368, 1st Floor

Email: mavuzi.chicamba@edm.co.mz

The deadline of the submission of Applications is: 10 a.m. (Maputo time) on 28th October 2021.



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CONSULTING SERVICES: Request for the Expressions of Interest

CRITERIA	SUB-SCORE	MAXIMUM SCORE
1. Evidence of capacity to deliver and relevant experience during the past five (5) years (<i>The Company's experience</i>)		50
Past experience shall be considered similar, if it includes the following elements: Size and nature of the Project to be supervised Scope description: Project Supervision Client: Electricity Public Utility	30	
Evidence of delivering high-quality services and ability to monitor and ensure quality to the Client (Such evidence shall be demonstrated by a declaration of satisfaction on the service provided and issued by the Client)	10	
1.3 Experience with working conditions in SADC countries and Sub-Saharan African countries	5	
1.4 The Consultant must meet the requirement of having worked with, at least, two (2) IFI financed Projects	5	
2. Available Expertise and Human Resource Capacity		35
2.1 Project Manager fully dedicated to subject Project - 15 years' experience in Managing Commercial and metering process in Power Utility Companies (Certified in Project Management as well as Contract Management) - Certificates to be attached	25	
2.2 Safety Expert with 10 years of experience in the Electricity field	10	
3. Local Representatives/ Partners		10
4. Provision of latest Certificate and Policies for: ISO 9001: Certificate or your Company's Quality Policy		5
Overall Total Score		100