

## JD Part-time trainer – Ireland

Version EN

### ***Job description***

Join NUXE GROUP and be a part of an exciting beauty experience.

NUXE GROUP is now composed of 700 men and women that are evolving within a family company that became a well-established international Group over the past 25 years.

Each day, we build our prodigious brands with passion and audacity.

Our corporate culture is the reflection of our Group: dynamic, creative and committed.

The Irish subsidiary of the French beauty brand NUXE is looking for a:

#### **National Trainer and sell-out Manager**

**(part-time contract with national scope, incl. Northern Ireland)**

As a National Trainer and sell-out Manager you will report to the Operations Manager of the Irish subsidiary. You will contribute to building the Nuxe Brand in Ireland by developing passionate and performing teams. You will contribute to the achievement of our Sales Plan by educating internal and external staff to our Brand, our product portfolio, our sales techniques and services. You will build customer loyalty in store and event with our top clients.

You will be working with cross-functional teams both locally and with Headquarters. Evolving in a small team with real startup spirit, you will learn and perform with your fellow team members and strive to achieve common challenging goals.

This position is a part-time contract (40%).

Your missions will be as follows:

- **National Trainer: grow Nuxe as the expert natural skincare brand in Ireland**
  - Develop an Education Strategy and Training plan that implements the strategic objectives of the Brand
  - Create, develop and continuously improve the national Training tools, meet the requirements of the Irish market and adapt International guidelines
  - Deliver training to Nuxe Area Managers during seminars: product knowledge, sell out skills and services
  - Train our clients, in store or centrally (pharmacies, department stores, e-retailers) in order to build long-term commitment and excellence in service

- **Sell-out Manager:**
  - Design and implement a sell-out plan that meets business objectives of the Brand
  - Design incentives and tools to develop our client's sell out performance
  - Monitor the sell-out performance of the Area Managers
  - Event in our client's POS to grow the brand locally and recruit new consumers

## *Required Profile*

Sales or training experience within a department store or a pharmacy cosmetic brand

Passionate about beauty

Qualified Beauty Therapist

Strong skin care knowledge (skin physiology, ingredients, efficacy tests)

Strong sales expertise

Strong industry knowledge

Strong leadership with excellent relationship building skills

Excelled communication skills and personal presentation

Flexible team player

Eye for constant innovation and improvement

Strong problem-solving skills

Sales oriented

Why join NUXE GROUP:

You want to grow and excel in an exciting environment

You want to reinvent yourself and innovate

You want an opportunity to set your mark within the Prodigious® adventure