

# Motito |Corporate Merchant Pitch

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HOW TO INCREASE SALES AND REVENUE

# The African Buyer Today

- Increased convenience
- Immediate affordability
- Flexibility

Source https://www.borngroup.com/views/buy-now-pay-later/



# Opportunity

BNPL payment industry in the region is expected to grow by over



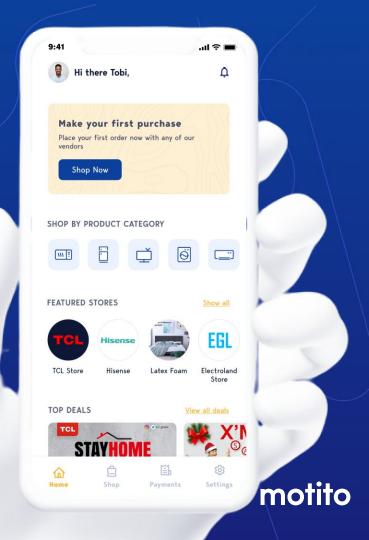
Annually and reach over US\$ 79 billion in 2022

Source: https://www.researchandmarkets.com/reports/5305019/africa-and-middle-east-buy-now-pay-later-business



#### **About Us**

We are a buy now pay now pay later platform that enables businesses to offer an interest free credit line to their existing customers at point of sale.



#### What We Offer



Merchants that offer a credit option to their existing and potential clients increase their sales by up to 40%.



# How we can work together?



BUY

**In-store** Communique like pull ups, wall hangings etc.



Integration with existing ecom platforms



#### **Social Commerce**

Accommodate existing social media stores



#### In-app Alternative marketplace to showcase products



#### **Some Partner Stores**



















motito

## How do we make money?



## Merchant Discounts/ Commissions



#### **Motito Partnership benefits Include**

- → Increase in **sales** and **revenue** by up to **40**%
- → More brand awareness locally
- → Increased Market share
- → Increased levels of positive word of mouth
- → Freedom from the risk and hassle involved with serving this attractive offering!



# **Primary Contacts**

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# Thank You Live Well!



