



**FLY BIZ**

**FLY FLY TRAVEL**





Wishing to create a network of business partners for whom we would perform services of airline tickets sales and hotel bookings for any part of the world under special conditions, Fly Fly Travel has prepared a special programme with which we want to stimulate and encourage the cooperation. If you need airline tickets or travel arrangements for any destination worldwide, you can find them with us at the most affordable prices. As a corporate client, you would also have special benefits in our agency.

1. Firstly, we emphasise a maximum effort in finding the best option for each airline ticket (price, dates, speed, transfers, quality of the company), hotel accommodation and rent-a-car.



## 2. Membership in the 3 types of Loyalty programs (a large number of benefits):

### A. Flybiz Loyalty program for corporate clients!

Collecting points on the corporate client's account, in order to achieve a variety of prizes, such as:

- Travel discounts (5-15%, depending on the arrangement),
- Transfer to Nikola Tesla Airport,
- Free lunch package-FLY SNACK-which is received before a flight at Nikola Tesla Airport!
- Free subscription to Fly & Travel Magazine for each passenger,
- Gifts with every purchased airline ticket.
- Travel insurance
- Free business lounge
- Free airline tickets

### B. Company Loyalty program directly in the passenger's name!

- Earning miles (points) to win various statuses,
- Winning free airline tickets,
- Advantage during boarding,
- The right to free excess baggage,
- Free use of Business clubs at all airports.

### C. Company Loyalty program for corporate clients!

- Collecting points on the corporate account, which allows the client to, no matter which employee is travelling, achieve credit additions, which can be directly used for booking free tickets.



3. You receive a protected phone (only for corporate clients) with a 24-hour service.
4. Issuance of tickets for all low cost carriers in the country and the region at the same prices for regular air traffic.
5. Deadline for the submission of tickets and hotel bookings, depending on the complexity of the query, from 15 to 30 minutes.



**Excellent**  
 Small & Medium Enterprises  
 Privredna Komora Srbije  
 Chamber of Commerce and Industry of Serbia

### We especially emphasise the additional services of our agency:

We are currently the only agency in Serbia which, within the 24-hour telephone support, also has a service at Nikola Tesla Airport opened 365 days! One office is at Terminal 1 and the other at Terminal 2.

In each of our offices you can buy Generali travel insurance, just before departure.

We also want to point out the double familiarity with airlines. At the airport we are in direct contact with all airlines, while our headquarters are located in the so-called. "airplane" building, in Knez Mihailova 30, in which are:

Alitalia, Aeroflot, China Airlines, Air Berlin, Fly Dubai, Emirates, Turkish Airlines, Olympic Airways, Qatar Airways and Qantas.

We organize business trips to international fairs and conferences.



## Something about us:

Fly Fly Travel Ltd. was established in 21.4.2009 with the clear aim to be positioned directly in airline ticketing, as well as in many other activities related to civil aviation.

The company currently has 87 employees.

## Here are some activities that we currently engage in:

- Selling tickets for the whole world
- Authorized representatives of the Turkish airline Pegasus Airlines at the airport in Belgrade
- Authorized representatives of the Romanian airline Tarom at the airport in Belgrade
- Representation of Aegean Airlines at the airport and supervision of aircraft ground handling
- GSA - representation of the Belarusian airline Belavia



- Publishing of Fly & Travel inflight magazine, the only civil aviation magazine in the Balkans
- Aviation College organisation, a school for commerce in aviation
- Cabin Crew Academy - School for stewardesses and stewards
- Organisation of civil air expo - Belgrade Air Expo - first civil aviation fair
- Selling arrangements for the whole world

# REFERENCES

**Swisslion** **takovo**



# REFERENCES



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In our base of corporate clients there are more than 1200 names of firms.

The list of clients is constantly increasing.

We underline that we have made the above list from clients who have used our services at least 3 times.

Fly Fly Travel has an Excellent SME Serbia certificate, awarded by the Serbian Chamber of Commerce for business excellence "Excellent medium, small and micro enterprise."

This certificate is recognition of the great business that Serbian Chamber of Commerce awarded in cooperation with the international rating company COFACE. The main goal of the certificate is to increase transparency in the market, to promote good small and medium-sized enterprises, as well as to increase security and trust in business, so that customers and business partners can make easier and faster decisions, with less risk.

In September 2015, Fly Fly Travel won the „Brand Leader Award 2015“ for the best travel agency in South East Europe in the field of air ticket sales. „Brand Leader Award“ is a prestigious award given only to leaders in their field of activity, based on innovation, the degree of market recognition, and the positioning of an authentic product.

As part of the International Festival of hospitality, tourism and wine UGOTURVIN in November of the same year, the company was again named best in Southeast Europe, and this time crowned with a "Golden tourist heart". This success was repeated the next year as well.

In early 2016, at the International Tourism Fair in Belgrade, the Serbian Institute for Public Diplomacy from Brussels awarded Fly Fly Travel with "Serbian Brand 2016" for the best travel agency within its campaign for the affirmation of Serbian values and the spreading of a positive image of Serbia abroad. Turkish Airlines awarded us for the largest growth in airline ticket sales during the year 2015, as one of the companies with which it had the best cooperation during that year.

Fly Fly Travel has, after less than a month of operations at the territory of Austria, in May 2016 won the award for the best travel agency, awarded by the Vienna Oscar of popularity. This is Fly Fly Travel's first award outside of Serbia and as such has great significance, since it shows that the company's quality is not only recognized in Serbia, where it has already won the title of best travel agency several times, but also abroad.

We are also proud of the fact that in 2015 we won the award for the category of small and medium enterprises "Vip Biz Partner 2014".



## Bosnia and Herzegovina

1 BRANCH



## Serbia = 15 BRANCHES



Montenegro 1 BRANCH



Slovenia 1 BRANCH



Turkey 1 BRANCH



Austria 1 BRANCH



Croatia 1 BRANCH



### Serbia:

- Belgrade - 9
- Novi Sad - 1
- Kragujevac - 1
- Pančevo - 1
- Niš - 1
- Novi Pazar - 1
- Valjevo - 1

### Bosnia and Herzegovina:

- Banja Luka - 1
- Sarajevo - **USKORO**

### Montenegro:

- Podgorica - 1

### Turkey:

- Istanbul - 1

### Croatia:

- Rijeka - 1

### Austria:

- Vienna - 1

### Slovenia:

- Ljubljana - 1



**Fly Fly Travel company has in a brief period of time reached the very top of airline ticket sales, and many companies realised that and demanded that we should be their representatives on the Serbian market. It will be our honour and pleasure to be at your disposal as well.**

**If you have any questions, you can contact us by email or on the bellow listed phone number.**

**flybiz@flyflytravel.com**

**011/6356-003**

**Thank you for recognizing potential partners in us.**

**Fly Fly Travel**



