



Opportunities and Challenges in Regional Economic Integration:

The Role of African Youth in Advancing AfCFTA



By: Ziad Hamoui, National President – Ghana, Borderless Alliance





















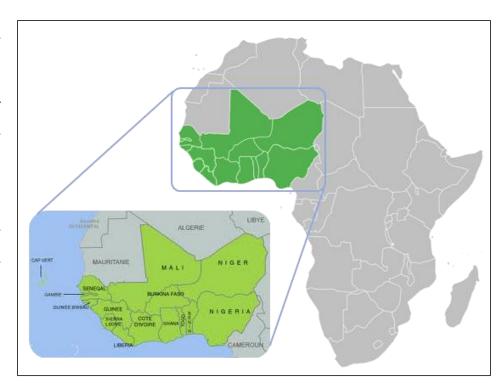




Defining Regional Integration

"the process of <u>overcoming barriers</u> that divide <u>neighbouring countries</u>, by <u>common accord</u>, and of <u>jointly managing shared resources and assets</u>. Essentially, it is a process by which groups of countries liberalise trade, <u>creating a common market for goods</u>, <u>people</u>, <u>capital and services</u>."

- European Commission (online)





















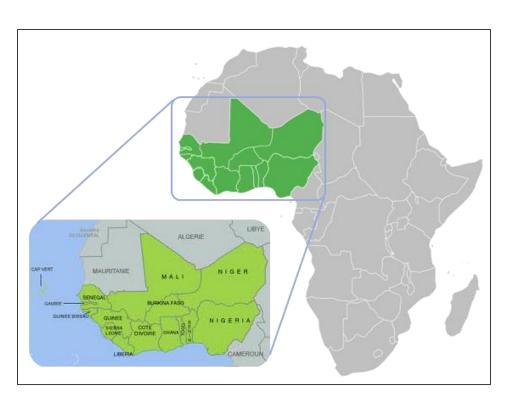






West Africa in Brief

- 15 Member States
- 362 million people
- \$623b Nominal GDP
- 8 Different currencies
- 2 RECs: ECOWAS & UEMOA
- 3 Official languages: English,
 French and Portuguese



West Africa has huge market potential

























Doing Business in West Africa is Very Costly

- Long delays at ports and borders
- Non-recognition of documents or certificates beyond national borders
- Harassement along transit corridors, mainly from uniformed services
- Cumbersome Procedure
- Corruption





























Doing Business in West Africa is Risky

- Diversions along transit corridors
- Smuggling
- Counterfeit goods
- Mis-declaration
- Under-invoicing
- Tax evasion

























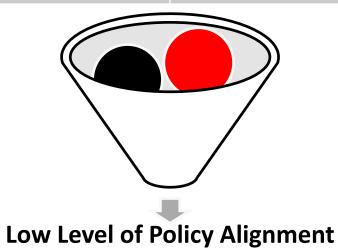






Meanwhile:

PRIVATE ENTERPRISES	POLICY MAKERS		
Fragmented	Partisanship		
Conflicting Priorities	Narrow scoped politics		
Self-Interested	Too Bureaucratic		
No clear strategic direction	Not too inclusive		
Absence of leadership	Seek short-term benefit		



























Impact on Trade and Transport

- Proliferation of internal trade barriers and NTBs, food shortages, high post-harvest losses
- **High financial cost:** many currencies, most are non-convertible and highly volatile
- Lack of predictability of time or cost, especially for transit cargo
- Non application of texts/directives of the two RECs (CEDEAO & UEMOA) on the principle of free movement of goods and people, ETLS, CET etc.
- Low level of economic integration within the region: intra-regional trade levels in Europe 71%, Asia 53%, South America 48%, ECOWAS 10.7% (Other African RECs between 2.5% & 21%)

Local businesses are unable to tap into regional market, while governments lose revenue



























- Borderless was launched as a brand for the USAID/West Africa Trade Hub's Transport and Road Governance work in March 2010
- Later evolved into a private sector-led advocacy group; in May 2011, the **Borderless Alliance** was born. The Alliance was formally launched in May 2012
- Borderless Alliance Ghana chapter was founded in April 2013





































Simple Mechanism of Action

- Evaluate situation by look at evidence base (technical reports, observations in the field)
- Identify problem and suggest a line of action
- **Initiate** action (high-level advocacy meeting, technical workshop, capacity-building activity, public-private dialogue...)
- Follow up on impact of initiated action































Volume of African Intra-Regional Trade

Intra-African Trade as % of total trade (2016)						
REC	Intra-REC Trade	Position				
	(% of Total Trade)					
SADC	21.0	1				
EAC	11.5	2				
ECOWAS	10.7	3				
COMESA	9.3	5				
CENSAD	7.5	6				
IGAD	7.3	4				
AMU	3.3	7				
ECCAS	2.5	8				
Africa	15.4					



Source:

UNCTAD, 2017

























Latest Ranking of African Regional Economic Communities

REC	INTEGRATION INDICATORS				OVERALL		
	Free movement of persons	Trade integration	Productive integration	Financial integration and macroeconomic policy convergence	Regional infrastructure and interconnections	AV. SCORE	RANK
EAC	0.664	0.440	0.434	0.660	0.555	0.537	1
AMU	0.438	0.481	0.449	0.571	0.509	0.488	2
ECCAS	0.469	0.357	0.323	0.684	0.373	0.442	3
IGAD	0.540	0.444	0.321	0.423	0.480	0.438	4
ECOWAS	0.733	0.438	0.220	0.469	0.298	0.425	5
CEN-SAD	0.508	0.377	0.256	0.441	0.302	0.377	6
COMESA	0.385	0.445	0.328	0.365	0.317	0.367	7
SADC	0.490	0.340	0.239	0.422	0.214	0.337	8



Source: Africa Regional Integration Index Report 2019

website: https://www.integrate-africa.org/rankings/regional-economic-communities/























Observations on the Ground

(e.g: Road Caravans, Fact Finding Missions)

Checkpoints (JUL. 2015)

POLICE : 41 CUSTOMS : 12

Checkpoints (NOV. 2017)

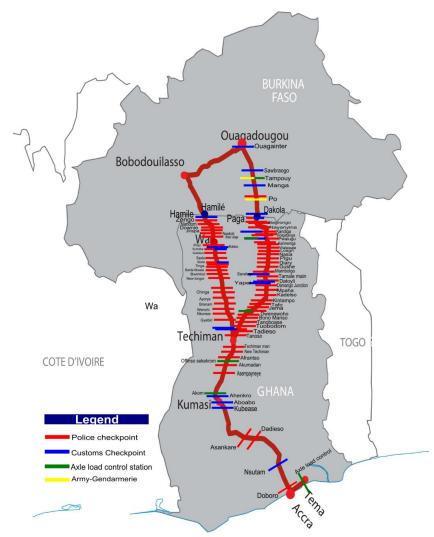
POLICE : 61 CUSTOMS : 2

Checkpoints (SEP. 2019)

POLICE : 75 CUSTOMS : 4

Source:

- Ghana Transit Shippers Committee Fact Finding Mission, July 2015
- Borderless Ghana Caravan, Nov. 2017
- Ghana Shippers Authority, Oct. 2019





















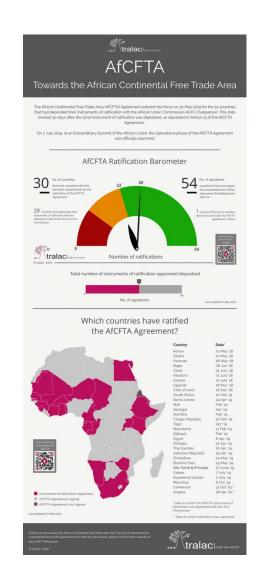






Fact Sheet: AfCFTA

- Agreement to establish a continental free trade agreement across Africa
- Agreed during 18th AU Ordinary Assembly in January 2012
- Signed by 44 African states during AfCFTA Extraordinary Summit in March 2018
- Ratified by 22 African states: 30 April 2019 (30 so far)
- Entry into force: 31 May 2019
- AfCFTA Secretariat hosted in Ghana (recently handed-over)
- First-ever elected AfCFTA Secretary-General: Wamkele Mene (South Africa). But, Covid-19 delayed start of trade by 6 months
- Opportunity to create a common market of 1.2b people, with a combined GDP of \$3.4 trillion
- Can significantly boost intra-African trade



























Q1. What Exactly is AfCFTA?

Layer 2: Protocols Rules & Procedures on Trade in Services Trade in Goods Dispute Settlement ■ Schedule of Specific ■ Schedule of Tariff Commitments ■ Working Procedures Concessions ■ MFN Exemption ■ Expert Review ■ Rules of Origin Air Transport Services ■ Code of Conduct Customs Cooperation & ■ List of Priority Sectors Mutual Admin. Assistance ■ Framework Document on ■ Trade Facilitation **Regulatory Cooperation** Non-Tariff Barriers Technical barriers to Trade ■ Sanitary & Phytosanitary Measures ■ Transit ■ Trade Remedies **Intellectual Property** Investment **Competition Policy Rights**

Layer 1: Framework Agreement

- Purpose
- Objectives
- Principles
- Implementation Framework

Phase 2 negotiations (Delayed by Covid-19)

























Q2. What Does it Mean to African Youth?

Strengths:

- Technology savvy
- Entrepreneurial
- Networked

Weaknesses:

- Little experience
- Fragmented
- Low engagement

Opportunities

- Market Access
- Opportunity to Grow
- Specialised goods & Services

Threats

- Higher Competition
- Bad implementation
- Bad local policies

























Role of Youth in African Integration



Advocacy

Engage with stakeholders
Dialogue with policymakers



Grassroot

Mobilize African youth

Explain AfCFTA

Find out concerns



Leadership

Build priorities
Find like-minded stakeholders
Align with private sector

























Partnership with African Youth Groups

- First Youth engagement about AfCFTA on 20 June 2020
- MoU Signed with Junior Chamber International on 04 September 2020
- Plans for widening engagement with other organized youth associations (WEF - Global Shapers, CILT - YPO, YALI...)
- Working closer with other PS representatives and platforms like the Trade Facilitation Coalition for Ghana
- Reaching out to decision-makers on African youth priorities and needs





The unfinished agenda of financing Africa's COVID-19 response

Borderless Alliance, JCI sign MoU to involve



























Threats to Regional Integration

- Misconceptions about "Trade Facilitation" or "self-sufficiency" (threat to local industries, import-specific etc.)
- "Vested Interests" and "Unholy Alliances", where select public and private sector groups connive to restrict access to certain markets
- High overheads and finance cost across many country, making production less competitive and fueling nationalistic fears
- Relatively low level of industrialization, which makes raw material exporting economies prone to "price shocks"
- Exploitation by non-African goods and services to use the continent as a dumping ground for cheaper and more competitive products

















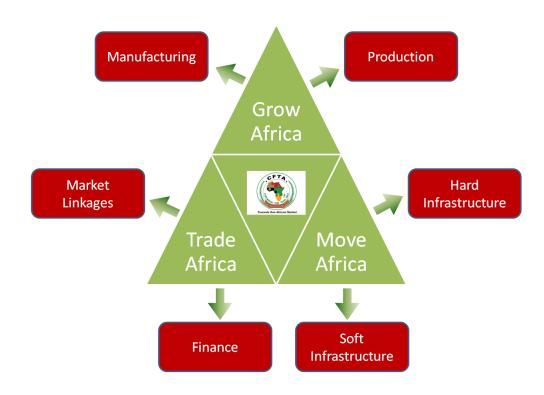








AfCFTA: a Key for Regional Integration?



























Conclusion

- Africa has a lot to gain by accelerating regional integration, however...
- Africa need to enhance business environment, build local capacity (skills, production) and make manufacturing more competitive
- AfCFTA can catalyze integration efforts, to the benefit of all
- More public-private collaboration to align policy priorities with what people really want, including youth and women traders
- Youth role at the **grassroot**, **advocacy** & **community leadership** levels
- Private sector has an important role in making this dream a reality





