

# B2B Mission - Meet your Japanese Partners

In partnership with:













### WHY JAPAN?



#### **MARKET POTENTIAL**

- 3rd-largest economy in the world
- A sophisticated and affluent middle-class consumer base
- 3 trillion USD spending power with 120 million consumers
- Largest electronics goods industry
- World leader in professional electronics
- Among the world's most innovative countries
- 2nd largest pharmaceutical market
- 3rd world market for chemistry
- 3rd world automotive market
- 3rd largest **e-commerce** market



#### **INTERNATIONAL**

- JAPANESE INVESTMENT in:
  - Africa: 20 billion USD (2016

to 2018)

- **ASEAN**: 22 billion USD (2018)
- JAPANESE EXPORTATION in:
  - Africa: 7 billion USD
- ASEAN: 116 billion USD
- World's largest creditor and financing nation
- World's 4th-largest importer and exporter



#### **ABENOMICS**

An ambitious program to bounce back Japan Economy



#### FRANCE JAPAN COLLABORATIONS

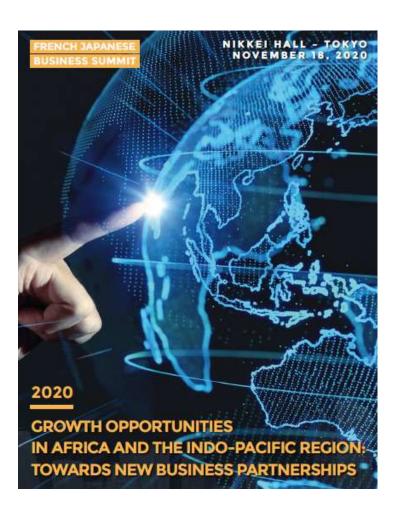
Strong interest across many sectors, including:

- Technology and Innovation
- Retail and Trade
- Energy and Environment
- Health and Wellbeing
- Agriculture and Food
- Blue Economy
- Education...



## ABOUT THE BUSINESS SUMMIT

# "Growth Opportunities in Africa and the Indo-Pacific Region: Towards New Business Partnerships"



- November 18, 2020/Nikkei Hall, Tokyo
- The largest French Japanese B2B conference in Japan!
- Organized by the CCI France Japon, with the French Embassy
- Full day of plenary sessions and conferences to highlight excellence and strengthen economic relations
- Themes that will define the future of economic and business relations
- An average of 35 top executive speakers per edition

#### **✓ NETWORK**

with over 500 leaders, journalists, researchers, policymakers...

#### **✓** HEAR

from expert speakers with in-depth knowledge about business in Africa and the Indo-Pacific region

#### **✓ LEARN**

priorities for Africa and the Indo-Pacific region for 2020 and beyond

#### **✓** DISCOVER

huge potential often hidden throughout the African continent and priorities for the Indo-Pacific region



## MISSION HIGHLIGHTS



**November 17:** Understand the Japanese market, briefings and learning on how to do business with Japanese companies, networking sessions, meetings with financial organizations (JICA, JBIC, ADB).

Reception at the French Embassy (TBC)



**November 18:** Business Summit, including networking cocktail



**November 19:** B2B meetings with Japanese Prospects. Company sites/Incubators visits with renowned Japanese firms



November 20 (optional): Follow up and additional B2B meetings

# EXCLUSIVE PACKAGE TOTAL COST 295 000 YENS EXCLUDING TAXES

Attendance of the Business Summit at Nikkei Hall with networking lunch cocktai
1 day of Business meeting with CCIFJ and team experts
Reception at the French Embassy
1 day of individual B2B meetings with Japanese Prospects and Company site
vistits / accelerators site visits
Services of interpreter
Networking lunches are included

OPTION: 60 000 YENS EXCLUDING TAXES

Day 4: 3 additional B2B meetings and follow up with your potential prospects

Dinners (optional) will be arranged separately

#### WHY JOIN THIS B2B MISSION?

- Identify new business opportunities in Japan
- Gain market intelligence
- Meet key decision-makers
- Leverage the unique economic relationship with Japan



# ORDER FORM

YOUR CONTACT DETAILS		
Company Name:		
Last name:	First Name:	
Address:		
ZIP code:	City:	
Telephone:	Fax:	
Email:		
OBJECTIVE OF YOUR MISSION TO JAK COMMITMENT	PAN	
	ditions and prices indicated in this proposal.	
Exclusive three-day packaged offer:		
☐ I agree to pay the participation fe	ee of 295 000 JPY (excluding taxes)	
Exclusive four-day packaged offer:		
☐ I agree to pay the participation for	ee of 355 000 JPY (excluding taxes)	
REGISTRATION & PAYMENT		
	egistration and participate in the selection, please	
return this completed bulletin		
Upon receipt of this order form, we will send you the complete file to return to us to finalize		
your registration. Our monthly selection committee will study your file and validate your		
	n, you will receive our invoice in the name of your	
company.		
INFORMATION		
A- Payment:		
	rticipation and communication fees will be made by	
bank transfer in yen upon receipt of the invoice. They will be invoiced excluding VAT and		
bank charges are the responsibility o	f the entity issuing the transfer.	
B- Refund:		
	able in the event of cancellation after payment.	
	Date:	
Company signature and stamp:		
Name of signatory:		



# 2020 BUSINESS SUMMIT ORGANIZED WITH THE KIND SUPPORT OF

























Sparkup



